



COMMONWEALTH of VIRGINIA

Jennifer B. DeBruhl
Director

DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION
600 EAST MAIN STREET, SUITE 2102
RICHMOND, VA 23219-2416

(804) 786-4440
FAX (804) 225-3752
Virginia Relay Center
800-828-1120 (TDD)

Price Analysis

Grantee: Virginia Department of Rail & Public Transportation

VENDOR: Braun/Sonny Merryman (Dealer)

Adequate Price Competition (Two responsive responsible offerors)*

Sonny Merryman* (Only bidder on this solicitation)

Purchasing Schedule and prices:

DRPT conducted a comparative review of pricing prior to awarding a contract for ADA Body on Chassis Paratransit Cutaway vehicles (IFB 13086). This analysis reviews other state pricing of vehicles to determine reasonableness of the offered price of these vehicles by the dealer, Sonny Merryman.

Price proposal by Sonny Merryman for ADA Body on Chassis Paratransit Cutaway vehicles :

	VA Offered Price	Peer States Average Price	Difference	Percentage Higher/Lower
Gas/Diesel/CNG 11 Passenger Ford Transit Starcraft Starlite	\$111,915	\$114,710	\$2,795	(2.5%)
Gas/Diesel/CNG 14- Passenger Starcraft Allstar Ford E-350	\$107,967	\$119,109	\$11,142	(9.3%)
Gas/Diesel/CNG 15- Passenger Starcraft Allstar Chevy	\$109,657	\$121,001	\$11,344	(9.4%)
Gas/Diesel/CNG 19 Passenger Ford Allstar	\$115,333	\$132,064	\$16,731	(12.7%)
Gas/Diesel/CNG 19- Passenger Chevy Starcraft Allstar	\$114,340	\$128,815	\$14,475	(11.2%)
Gas/Diesel/CNG 15 Passenger Starcraft Allstar Ford	\$110,159	\$115,840	\$5,681	(4.9%)

Gas/Diesel/CNG 27 Passenger Ford F- 550 Starcraft Allstar	\$146,743	\$212,303	\$65,560	(30.9%)
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Peer State Review Summary as of 8.16.2023 (Refer to attachments below):

Summary:

We reviewed several state contracts with the most recent pricing for Body-On-Chassis vehicles which included the states of Washington, Oklahoma, Michigan, Louisiana, and Florida. On average for all vehicle passenger sizes, the prices offered by the dealer Sonny Merryman, were 11.6% lower than those of other states.

Our Independent Cost Estimate conducted prior to the solicitation, established the base price of these vehicles (pending on the size and passenger quantity) to average \$136,000. The offered price of these vehicles had an average price of \$116,588. We therefore find the proposals of the vehicles offered to be in line with our ICE.

In conclusion, DRPT finds the proposed prices for these vehicles to be fair and reasonable based on our review of peer states' current pricing for similar base model vehicles.

Date: 8/16/2023

Print Name: Avery Daugherty

Signature:



Title : Statewide Program Manager

BOC Peer State Price Comparison

11 Passenger	
Washington	
Florida	\$ 109,596.00
Michigan	\$ 119,824.00
Oklahoma	
Louisiana	
<i>average</i>	\$ 114,710.00
14 Passenger	
Washington	\$ 104,031.00
Florida	\$ 112,871.00
Michigan	
Oklahoma	
Louisiana	\$ 140,426.00
<i>average</i>	\$ 119,109.33
15 Passenger-(Ford)	
Washington	
Florida	\$ 115,840.00
Michigan	
Oklahoma	
Louisiana	
<i>average</i>	\$ 115,840.00
15 Passenger-(Chevy)	
Washington	
Florida	\$ 115,840.00
Michigan	
Oklahoma	\$ 126,162.00
Louisiana	
<i>average</i>	\$ 121,001.00
19 Passenger-(Ford)	
Washington	
Florida	\$ 115,282.00
Michigan	
Oklahoma	
Louisiana	\$ 148,847.00
<i>average</i>	\$ 132,064.50
19 Passenger-(Chevy)	
Washington	
Florida	
Michigan	

\$ 134,834.69

Oklahoma	\$ 128,815.00	* 20 passenger
Louisiana		
average	\$ 128,815.00	
27 Passenger		
Washington	\$ 212,303.00	
Florida		
Michigan		
Oklahoma		
Louisiana		
average	\$ 212,303.00	

Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

EXHIBIT 8

ORDER FORM

CONTRACT #TRIPS-22-CA-MB-LF-MBA

Standard Cutaway and Minibus Chassis Type Transit Vehicles

Matthews Bus

Contact Information					
Agency Name:					
Date:					
PO Number:					
Name:					
Telephone Number:					
Email Address:					
Form Effective Date:					
Chassis Make	Ford E350 7.3L				
Model	Coach & Equipment				
Vehicle Style	10A/1WC Cutaway				
GVWR	12500				
Length in feet	22				
Useful Life	5 Years/200,000 Miles				
Description	Quantity	UOM	Unit Cost	Extended Cost	
Ford E350 7.3L, Coach & Equipment, Cutaway 22'		EA	\$ 109,596.00	\$ -	
Standard Seats		Per Person	\$ 775.00	\$ -	
Fold-Away Seats		Per Person	\$ 728.00	\$ -	
Children's Seat		Per Person	\$ 1,626.00	\$ -	
Paint Scheme 1		EA	\$ 996.00	\$ -	
Paint Scheme 2		EA	\$ 932.00	\$ -	
Paint Scheme 3		EA	\$ 6,928.00	\$ -	
Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.1.2	Compressed Natural Gas (CNG) or Alternative Fuel Engine meeting current EPA requirements Size:41GGE Make: Roush Manufacturer: Roush		Per Vehicle	\$ 26,514.00	\$ -
3.1.3	Alternative Fuels, Roush 64 GGE LPG Package Ford E Series		Per Vehicle	\$ 32,368.00	\$ -
3.2.1	MoRYde RSX rear suspension system		Per Vehicle	\$ 2,700.00	\$ -
3.2.2	Kelderman 2-Stage Rear Air Suspension		Per Vehicle	\$ 8,787.00	\$ -
3.3.2	Stainless steel wheel liners / inserts, front and rear wheels		Per Vehicle	\$ 546.00	\$ -
3.4.1	Freedman Featherweight High Back rigid frame seats		Per Person	\$ 603.00	\$ -
3.4.2	Freedman seat upholstery material provided by CMI Enterprises, or approved equal. Fabric to be CMI DIMENSIONS LATE EVENING, style VP-DIMEN-LEVEN or CMI DIMENSIONS CHARCOAL, style VP-DIMEN-CHAR or approved equal		Per Person	\$ 41.00	\$ -
3.4.3	Freedman Featherweight with Dimensions vinyl line of coated transit bus seating fabric with antimicrobial Nanocide, by CMI Enterprises, or approved equal. Fabric to be CMI DIMENSIONS LATE EVENING, style VP-DIMEN-LEVEN or CMI DIMENSIONS CHARCOAL, style VP-DIMEN-CHAR or approved equal		Per Person	\$ 414.00	\$ -
3.4.7	Extend the length of the standard seat belts provided		Per Vehicle	\$ 50.00	\$ -
3.5.1	USSC Evolution G2E with pedestal		Per Vehicle	\$ 3,237.00	\$ -
3.5.2	Freedman Sport Driver seat with Relaxor		Per Vehicle	\$ 1,186.00	\$ -
3.5.3	Recaro Ergo LXS driver's seat		Per Vehicle	\$ 2,350.00	\$ -
3.6.1	A Flat-Floor option		Per Vehicle	\$ 1,895.00	\$ -

~~Florida Department of Transportation~~
Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.7.1	Alternate slip resistant sheet vinyl flooring		Per Vehicle	\$ 300.00	\$ -
3.8.1	Driver Safety Partition		Per Vehicle	\$ 210.00	\$ -
3.9.1	Powder-Coated handrails and stanchions		Per Vehicle	\$ 300.00	\$ -
3.10.1	Remote controlled exterior mirrors		Per Vehicle	\$ 660.00	\$ -
3.11.1	Romeo Rim HELP bumper		Per Vehicle	\$ 593.00	\$ -
3.11.2	Hawkeye Reverse Assistance System		Per Vehicle	\$ 875.00	\$ -
3.11.3	Reverse camera and monitor backing system		Per Vehicle	\$ 871.00	\$ -
3.11.4	Blind spot detection system		Per Vehicle	\$ 1,658.00	\$ -
3.11.5	Collision avoidance system		Per Vehicle	\$ 1,570.00	\$ -
3.13.1	Ricon Klear-View lift on cutaway buses		Per Vehicle	\$ 1,398.00	\$ -
3.13.2	Braun model NVL917IB lift on cutaway buses		Per Vehicle	\$ 490.00	\$ -
3.14.1	SURE-LOK Titan restraint system		Per Set	\$ (407.00)	\$ -
3.14.2	Q'straint QRT Max restraint system (for additional positions only)		Per Set	\$ 1,191.00	\$ -
3.15.1	Fogmaker complete turn-key automatic fire suppression system			Standard	
3.15.2	Amerex Small Vehicle System (SMVS) complete turn-key automatic fire suppression powder system.		Per Vehicle	\$ 410.00	\$ -
3.15.3	Kidde complete turn-key automatic fire suppression system		Per Vehicle	\$ 615.00	\$ -
3.15.4.	TSI Nexus - 2 Camera		EA	\$ 5,435.00	\$ -
3.15.4.1	TSI Nexus - 3 Camera		EA	\$ 5,948.00	\$ -
3.15.4.2	TSI Nexus - 4 Camera		EA	\$ 6,980.00	\$ -
3.15.4.3	TSI Nexus - 5 Camera		EA	\$ 7,355.00	\$ -
3.15.4.4	TSI Nexus - 6 Camera		EA	\$ 7,773.00	\$ -
3.15.4.5	TSI Nexus - 8 Camera		EA	\$ 7,801.00	\$ -
3.15.4.6	TSI Nexus - Camera Options - SSD-NEX-2TB		EA	\$ 948.00	\$ -
3.15.4.7	TSI Nexus - Camera Options - SSD-NEX-4TB		EA	\$ 1,773.00	\$ -
3.15.4.8	TSI Nexus - Camera Options - SSD-NEX -8TB		EA	\$ 3,713.00	\$ -
3.15.4.9	TSI Nexus - Camera Options - TSIP - Camera - Spare/Extra Cam		EA	\$ 385.00	\$ -
3.15.4.10	TSI Nexus - Camera Options - TSI-Wireless Accesspoint Antenna and Mounting Bracket		EA	\$ 1,089.00	\$ -
3.15.4.11	TSI Nexus - Camera Options - Lockable Enclosure		EA	\$ 390.00	\$ -
3.15.4.12	Safe Fleet - 4 Camera System		EA	\$ 3,093.00	\$ -
3.15.4.13	Safe Fleet - 6 Camera System		EA	\$ 4,761.00	\$ -
3.15.4.14	Safe Fleet - 8 Camera System		EA	\$ 6,204.00	\$ -
3.15.4.16	Safe Fleet - Camera Options - Safefleet 1TB Drive		EA	\$ 336.00	\$ -
3.15.4.17	Safe Fleet - Camera Options - Safefleet 2 TB Drive		EA	\$ 464.00	\$ -
3.15.4.18	Safe Fleet - Camera Options - Camera - Non-IP		EA	\$ 392.00	\$ -
3.15.4.19	Safe Fleet - Camera Options - Camera - IP		EA	\$ 560.00	\$ -
3.16.1	Hand-held and hands-free public address (PA) system		EA	\$ 1,659.00	\$ -
3.17.1.A	Transign Roll Curtain Destination Sign – Front		EA	\$ 2,003.00	\$ -
3.17.1.B	Transign Roll Curtain Destination Sign - Side		EA	\$ 2,684.00	\$ -
3.17.1.C	Transign Roll Curtain Destination Sign -Per Destination Reading		EA	\$ 110.00	\$ -
3.17.2.A	Mobilite Front Sign		EA	\$ 3,377.00	\$ -
3.17.2.B	Mobilite Side Sign 14x72		EA	\$ 2,830.00	\$ -
3.17.2.C	Horizon Front Amber Sign		EA	\$ 7,304.00	\$ -
3.17.2.D	Horizon Side Amber Sign		EA	\$ 2,962.00	\$ -
3.17.2.E	Smart Series Front Sign 16x160 Amber		EA	\$ 7,514.00	\$ -
3.17.2.F	Smart Series Side Sign 8x96 Side Sign		EA	\$ 3,537.00	\$ -

Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.21.3	Valeo Stand Alone UV light purifier		EA	\$ 4,492.00	\$ -
3.21.4	HEPA 2 with UV light		EA	\$ 1,985.00	\$ -
3.21.10	USSC 25ft and smaller Paratransit Van UVPHI-Photo Hydro Ionization		EA	\$ 7,365.00	\$ -
3.21.12.A	Code 3 Antimicrobial Lighting - Recessed		EA	\$ 733.00	\$ -
3.21.12.B	Code 3 Antimicrobial Lighting – Flush Mount		EA	\$ 327.00	\$ -
3.22.1	Rotating Hinge Side Barrier (E350, E450, Chevy 3500 and Chevy 4500)		EA	\$ 1,725.00	\$ -
3.23.1	Sportworks Bike Rack		EA	\$ 3,227.00	\$ -
GRAND TOTAL					\$ -

Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

EXHIBIT 8

ORDER FORM

CONTRACT #TRIPS-22-CA-MB-LF-MBA

Standard Cutaway and Minibus Chassis Type Transit Vehicles

Matthews Bus

Contact Information					
Agency Name:					
Date:					
PO Number:					
Name:					
Telephone Number:					
Email Address:					
Form Effective Date:					
Chassis Make	Ford E450 7.3L				
Model	Coach & Equipment				
Vehicle Style	12A/2WC Cutaway				
GVWR	14,500				
Length in feet	23				
Useful Life	5 Years/200,000 Miles				
Description	Quantity	UOM	Unit Cost	Extended Cost	
Ford E450 7.3L, Coach & Equipment, Cutaway 23'		EA	\$ 112,871.00	\$ -	
Standard Seats		Per Person	\$ 775.00	\$ -	
Fold-Away Seats		Per Person	\$ 728.00	\$ -	
Children's Seat		Per Person	\$ 1,626.00	\$ -	
Paint Scheme 1		EA	\$ 996.00	\$ -	
Paint Scheme 2		EA	\$ 932.00	\$ -	
Paint Scheme 3		EA	\$ 6,928.00	\$ -	
Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.1.2	Compressed Natural Gas (CNG) or Alternative Fuel Engine meeting current EPA requirements Size:41GGE Make: Roush Manufacturer: Roush		Per Vehicle	\$ 26,514.00	\$ -
3.1.3	Alternative Fuels, Roush 64 GGE LPG Package Ford E Series		Per Vehicle	\$ 32,368.00	\$ -
3.2.1	MoRYde RSX rear suspension system		Per Vehicle	\$ 2,700.00	\$ -
3.2.2	Kelderman 2-Stage Rear Air Suspension		Per Vehicle	\$ 8,787.00	\$ -
3.3.2	Stainless steel wheel liners / inserts, front and rear wheels		Per Vehicle	\$ 546.00	\$ -
3.4.1	Freedman Featherweight High Back rigid frame seats		Per Person	\$ 603.00	\$ -
3.4.2	Freedman seat upholstery material provided by CMI Enterprises, or approved equal. Fabric to be CMI DIMENSIONS LATE EVENING, style VP-DIMEN-LEVEN or CMI DIMENSIONS CHARCOAL, style VP-DIMEN-CHAR or approved equal		Per Person	\$ 41.00	\$ -
3.4.3	Freedman Featherweight with Dimensions vinyl line of coated transit bus seating fabric with antimicrobial Nanocide, by CMI Enterprises, or approved equal. Fabric to be CMI DIMENSIONS LATE EVENING, style VP-DIMEN-LEVEN or CMI DIMENSIONS CHARCOAL, style VP-DIMEN-CHAR or approved equal		Per Person	\$ 414.00	\$ -
3.4.7	Extend the length of the standard seat belts provided		EA	\$ 50.00	\$ -
3.5.1	USSC Evolution G2E with pedestal		Per Vehicle	\$ 3,237.00	\$ -
3.5.2	Freedman Sport Driver seat with Relaxor		Per Vehicle	\$ 1,186.00	\$ -
3.5.3	Recaro Ergo LXS driver's seat		Per Vehicle	\$ 2,350.00	\$ -
3.6.1	A Flat-Floor option		Per Vehicle	\$ 1,895.00	\$ -

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Chassis Type Transit Vehicles

Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
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3.8.1	Driver Safety Partition		Per Vehicle	\$ 210.00	\$ -
3.9.1	Powder-Coated handrails and stanchions		Per Vehicle	\$ 300.00	\$ -
3.10.1	Remote controlled exterior mirrors		Per Vehicle	\$ 660.00	\$ -
3.11.1	Romeo Rim HELP bumper		Per Vehicle	\$ 593.00	\$ -
3.11.2	Hawkeye Reverse Assistance System		Per Vehicle	\$ 875.00	\$ -
3.11.3	Reverse camera and monitor backing system		Per Vehicle	\$ 871.00	\$ -
3.11.4	Blind spot detection system		Per Vehicle	\$ 1,658.00	\$ -
3.11.5	Collision avoidance system		Per Vehicle	\$ 1,570.00	\$ -
3.13.1	Ricon Klear-View lift on cutaway buses		Per Vehicle	\$ 1,398.00	\$ -
3.13.2	Braun model NVL917IB lift on cutaway buses		Per Vehicle	\$ 490.00	\$ -
3.14.1	SURE-LOK Titan restraint system		Per Set	\$ (407.00)	\$ -
3.14.2	Q'straint QRT Max restraint system (for additional positions only)		Per Set	\$ 1,191.00	\$ -
3.15.1	Fogmaker complete turn-key automatic fire suppression system			Standard	
3.15.2	Amerex Small Vehicle System (SMVS) complete turn-key automatic fire suppression powder system		Per Vehicle	\$ 410.00	\$ -
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3.15.4.	TSI Nexus - 2 Camera		EA	\$ 5,435.00	\$ -
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3.15.4.11	TSI Nexus - Camera Options - Lockable Enclosure		EA	\$ 390.00	\$ -
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3.15.4.16	Safe Fleet - Camera Options - Safefleet 1TB Drive		EA	\$ 336.00	\$ -
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3.16.1	Hand-held and hands-free public address (PA) system		EA	\$ 1,659.00	\$ -
3.17.1.A	Transign Roll Curtain Destination Sign – Front		EA	\$ 2,003.00	\$ -
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3.17.2.A	Mobilite Front Sign		EA	\$ 3,377.00	\$ -
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Public Transit Office

**TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles**

Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.21.3	Valeo Stand Alone UV light purifier		EA	\$ 4,492.00	\$ -
3.21.4	HEPA 2 with UV light		EA	\$ 1,985.00	\$ -
3.21.10	USSC 25ft and smaller Paratransit Van UVPHI-Photo Hydro Ionization		EA	\$ 7,365.00	\$ -
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3.21.12.B	Code 3 Antimicrobial Lighting – Flush Mount		EA	\$ 327.00	\$ -
3.22.1	Rotating Hinge Side Barrier (E350, E450, Chevy 3500 and Chevy 4500)		EA	\$ 1,725.00	\$ -
3.23.1	Sportworks Bike Rack		EA	\$ 3,227.00	\$ -
GRAND TOTAL					\$ -

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Standard Cutaway and Minibus Chassis Type Transit Vehicles

Matthews Bus

Contact Information					
Agency Name:					
Date:					
PO Number:					
Name:					
Telephone Number:					
Email Address:					
Form Effective Date:					
Chassis Make	Ford E450 7.3L				
Model	Coach & Equipment				
Vehicle Style	10A/2WC Cutaway				
GVWR	14500				
Length in feet	23				
Useful Life	5 Years/200,000 Miles				
Description	Quantity	UOM	Unit Cost	Extended Cost	
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3.1.3	Alternative Fuels, Roush 64 GGE LPG Package Ford E Series		Per Vehicle	\$ 32,368.00	\$ -
3.2.1	MoRYde RSX rear suspension system		Per Vehicle	\$ 2,700.00	\$ -
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3.3.2	Stainless steel wheel liners / inserts, front and rear wheels		Per Vehicle	\$ 546.00	\$ -
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3.4.7	Extend the length of the standard seat belts provided		EA	\$ 50.00	\$ -
3.5.1	USSC Evolution G2E with pedestal		Per Vehicle	\$ 3,237.00	\$ -
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3.10.1	Remote controlled exterior mirrors		Per Vehicle	\$ 660.00	\$ -
3.11.1	Romeo Rim HELP bumper		Per Vehicle	\$ 593.00	\$ -
3.11.2	Hawkeye Reverse Assistance System		Per Vehicle	\$ 875.00	\$ -
3.11.3	Reverse camera and monitor backing system (OEM back-up camera is standard on minibus).		Per Vehicle	\$ 871.00	\$ -
3.11.4	Blind spot detection system		Per Vehicle	\$ 1,658.00	\$ -
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3.15.1	Fogmaker complete turn-key automatic fire suppression system. (INCLUDED AS STANDARD EQUIPMENT IN BASE BID)		EA	Standard	
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3.15.4.	TSI Nexus - 2 Camera		EA	\$ 5,435.00	\$ -
3.15.4.1	TSI Nexus - 3 Camera		EA	\$ 5,948.00	\$ -
3.15.4.2	TSI Nexus - 4 Camera		EA	\$ 6,980.00	\$ -
3.15.4.3	TSI Nexus - 5 Camera		EA	\$ 7,355.00	\$ -
3.15.4.4	TSI Nexus - 6 Camera		EA	\$ 7,773.00	\$ -
3.15.4.5	TSI Nexus - 8 Camera		EA	\$ 7,801.00	\$ -
3.15.4.6	TSI Nexus - Camera Options - SSD-NEX-2TB		EA	\$ 948.00	\$ -
3.15.4.7	TSI Nexus - Camera Options - SSD-NEX-4TB		EA	\$ 1,773.00	\$ -
3.15.4.8	TSI Nexus - Camera Options - SSD-NEX -8TB		EA	\$ 3,713.00	\$ -
3.15.4.9	TSI Nexus - Camera Options - TSIP - Camera - Spare/Extra Cam		EA	\$ 385.00	\$ -
3.15.4.10	TSI Nexus - Camera Options - TSI-Wireless Accesspoint Antenna and Mounting Bracket		EA	\$ 1,089.00	\$ -
3.15.4.11	TSI Nexus - Camera Options - Lockable Enclosure		EA	\$ 390.00	\$ -
3.15.4.12	Safe Fleet - 4 Camera System		EA	\$ 3,093.00	\$ -
3.15.4.13	Safe Fleet - 6 Camera System		EA	\$ 4,761.00	\$ -
3.15.4.14	Safe Fleet - 8 Camera System		EA	\$ 6,204.00	\$ -
3.15.4.16	Safe Fleet - Camera Options - Safefleet 1TB Drive		EA	\$ 336.00	\$ -
3.15.4.17	Safe Fleet - Camera Options - Safefleet 2 TB Drive		EA	\$ 464.00	\$ -
3.15.4.18	Safe Fleet - Camera Options - Camera - Non-IP		EA	\$ 392.00	\$ -
3.15.4.19	Safe Fleet - Camera Options - Camera - IP		EA	\$ 560.00	\$ -
3.16.1	Hand-held and hands-free public address (PA) system		EA	\$ 1,659.00	\$ -
3.17.1.A	Transign Roll Curtain Destination Sign – Front		EA	\$ 2,003.00	\$ -
3.17.1.B	Transign Roll Curtain Destination Sign - Side		EA	\$ 2,684.00	\$ -
3.17.1.C	Transign Roll Curtain Destination Sign -Per Destination Reading		EA	\$ 110.00	\$ -
3.17.2.A	Mobilite Front Sign		EA	\$ 3,377.00	\$ -
3.17.2.B	Mobilite Side Sign 14x72		EA	\$ 2,830.00	\$ -
3.17.2.C	Horizon Front Amber Sign		EA	\$ 7,304.00	\$ -
3.17.2.D	Horizon Side Amber Sign		EA	\$ 2,962.00	\$ -

Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.17.2.E	Smart Series Front Sign 16x160 Amber		EA	\$ 7,514.00	\$ -
3.17.2.F	Smart Series Side Sign 8x96 Side Sign		EA	\$ 3,537.00	\$ -
3.21.3	Valeo Stand Alone UV light purifier		EA	\$ 4,492.00	\$ -
3.21.4	HEPA 2 with UV light		EA	\$ 1,985.00	\$ -
3.21.10	USSC 25ft and smaller Paratransit Van UVPHI-Photo Hydro Ionization		EA	\$ 7,365.00	\$ -
3.21.12.A	Code 3 Antimicrobial Lighting - Recessed		EA	\$ 733.00	\$ -
3.21.12.B	Code 3 Antimicrobial Lighting – Flush Mount		EA	\$ 327.00	\$ -
3.22.1	Rotating Hinge Side Barrier (E350, E450, Chevy 3500 and Chevy 4500)		EA	\$ 1,725.00	\$ -
3.23.1	Sportworks Bike Rack		EA	\$ 3,227.00	\$ -
GRAND TOTAL					\$ -

Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

EXHIBIT 8

ORDER FORM

CONTRACT #TRIPS-22-CA-MB-LF-MBA

Standard Cutaway and Minibus Chassis Type Transit Vehicles

Matthews Bus

Contact Information					
Agency Name:					
Date:					
PO Number:					
Name:					
Telephone Number:					
Email Address:					
Form Effective Date:					
Chassis Make	Ford E450 7.3L				
Model	Coach & Equipment				
Vehicle Style	16A/2WC Cutaway				
GVWR	14,500				
Length in feet	26				
Useful Life	5 Years/200,000 Miles				
Description	Quantity	UOM	Unit Cost	Extended Cost	
Ford E450 7.3L, Coach & Equipment, Cutaway 26'		EA	\$ 115,282.00	\$ -	
Standard Seats		Per Person	\$ 775.00	\$ -	
Fold-Away Seats		Per Person	\$ 728.00	\$ -	
Children's Seat		Per Person	\$ 1,626.00	\$ -	
Paint Scheme 1		EA	\$ 996.00	\$ -	
Paint Scheme 2		EA	\$ 932.00	\$ -	
Paint Scheme 3		EA	\$ 6,928.00	\$ -	
Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.1.2	Compressed Natural Gas (CNG) or Alternative Fuel Engine meeting current EPA requirements Size:41GGE Make: Roush Manufacturer: Roush		Per Vehicle	\$ 26,514.00	\$ -
3.1.3	Alternative Fuels, Roush 64 GGE LPG Package Ford E Series		Per Vehicle	\$ 32,368.00	\$ -
3.2.1	MoRYde RSX rear suspension system		Per Vehicle	\$ 2,700.00	\$ -
3.2.2	Kelderman 2-Stage Rear Air Suspension		Per Vehicle	\$ 8,787.00	\$ -
3.3.2	Stainless steel wheel liners / inserts, front and rear wheels		Per Vehicle	\$ 546.00	\$ -
3.4.1	Freedman Featherweight High Back rigid frame seats (per seat)		Per Person	\$ 603.00	\$ -
3.4.2	Freedman seat upholstery material provided by CMI Enterprises, or approved equal. Fabric to be CMI DIMENSIONS LATE EVENING, style VP-DIMEN-LEVEN or CMI DIMENSIONS CHARCOAL, style VP-DIMEN-CHAR or approved equal		Per Person	\$ 41.00	\$ -
3.4.3	Freedman Featherweight with Dimensions vinyl line of coated transit bus seating fabric with antimicrobial Nanocide, by CMI Enterprises, or approved equal. Fabric to be CMI DIMENSIONS LATE EVENING, style VP-DIMEN-LEVEN or CMI DIMENSIONS CHARCOAL, style VP-DIMEN-CHAR or approved equal		Per Person	\$ 414.00	\$ -
3.4.7	Extend the length of the standard seat belts provided		EA	\$ 50.00	\$ -
3.5.1	USSC Evolution G2E with pedestal		Per Vehicle	\$ 3,237.00	\$ -
3.5.2	Freedman Sport Driver seat with Relaxor		Per Vehicle	\$ 1,186.00	\$ -
3.5.3	Recaro Ergo LXS driver's seat		Per Vehicle	\$ 2,350.00	\$ -

Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.6.1	A Flat-Floor option		Per Vehicle	\$ 1,895.00	\$ -
3.7.1	Alternate slip resistant sheet vinyl flooring		Per Vehicle	\$ 300.00	\$ -
3.8.1	Driver Safety Partition		Per Vehicle	\$ 210.00	\$ -
3.9.1	Powder-Coated handrails and stanchions (provide color options)		EA	\$ 300.00	\$ -
3.10.1	Remote controlled exterior mirrors		Per Vehicle	\$ 660.00	\$ -
3.11.1	Romeo Rim HELP bumper		Per Vehicle	\$ 593.00	\$ -
3.11.2	Hawkeye Reverse Assistance System.		Per Vehicle	\$ 875.00	\$ -
3.11.3	Reverse camera and monitor backing system (OEM back-up camera is standard on minibus)		Per Vehicle	\$ 871.00	\$ -
3.11.4	Blind spot detection system		Per Vehicle	\$ 1,658.00	\$ -
3.11.5	Collision avoidance system		Per Vehicle	\$ 1,570.00	\$ -
3.13.1	Ricon Klear-View lift on cutaway buses		Per Vehicle	\$ 1,398.00	\$ -
3.13.2	Braun model NVL917IB lift on cutaway buses		Per Vehicle	\$ 490.00	\$ -
3.14.1	SURE-LOK Titan restraint system		Per Set	\$ (407.00)	\$ -
3.14.2	Q'straint QRT Max restraint system (for additional positions only)		Per Set	\$ 1,191.00	\$ -
3.15.1	Fogmaker complete turn-key automatic fire suppression system. (INCLUDED AS STANDARD EQUIPMENT IN BASE BID)		EA	Standard	
3.15.2	Amerex Small Vehicle System (SMVS) complete turn-key automatic fire suppression powder system.		Per Vehicle	\$ 410.00	\$ -
3.15.3	Kidde complete turn-key automatic fire suppression system.		Per Vehicle	\$ 615.00	\$ -
3.15.4.	TSI Nexus - 2 Camera		EA	\$ 5,435.00	\$ -
3.15.4.1	TSI Nexus - 3 Camera		EA	\$ 5,948.00	\$ -
3.15.4.2	TSI Nexus - 4 Camera		EA	\$ 6,980.00	\$ -
3.15.4.3	TSI Nexus - 5 Camera		EA	\$ 7,355.00	\$ -
3.15.4.4	TSI Nexus - 6 Camera		EA	\$ 7,773.00	\$ -
3.15.4.5	TSI Nexus - 8 Camera		EA	\$ 7,801.00	\$ -
3.15.4.6	TSI Nexus - Camera Options - SSD-NEX-2TB		EA	\$ 948.00	\$ -
3.15.4.7	TSI Nexus - Camera Options - SSD-NEX-4TB		EA	\$ 1,773.00	\$ -
3.15.4.8	TSI Nexus - Camera Options - SSD-NEX -8TB		EA	\$ 3,713.00	\$ -
3.15.4.9	TSI Nexus - Camera Options - TSIP - Camera - Spare/Extra Cam		EA	\$ 385.00	\$ -
3.15.4.10	TSI Nexus - Camera Options - TSI-Wireless Accesspoint Antenna and Mounting Bracket		EA	\$ 1,089.00	\$ -
3.15.4.11	TSI Nexus - Camera Options - Lockable Enclosure		EA	\$ 390.00	\$ -
3.15.4.12	Safe Fleet - 4 Camera System		EA	\$ 3,093.00	\$ -
3.15.4.13	Safe Fleet - 6 Camera System		EA	\$ 4,761.00	\$ -
3.15.4.14	Safe Fleet - 8 Camera System		EA	\$ 6,204.00	\$ -
3.15.4.16	Safe Fleet - Camera Options - Safefleet 1TB Drive		EA	\$ 336.00	\$ -
3.15.4.17	Safe Fleet - Camera Options - Safefleet 2 TB Drive		EA	\$ 464.00	\$ -
3.15.4.18	Safe Fleet - Camera Options - Camera - Non-IP		EA	\$ 392.00	\$ -
3.15.4.19	Safe Fleet - Camera Options - Camera - IP		EA	\$ 560.00	\$ -
3.16.1	Hand-held and hands-free public address (PA) system		EA	\$ 1,659.00	\$ -
3.17.1.A	Transign Roll Curtain Destination Sign – Front		EA	\$ 2,003.00	\$ -
3.17.1.B	Transign Roll Curtain Destination Sign - Side		EA	\$ 2,684.00	\$ -
3.17.1.C	Transign Roll Curtain Destination Sign -Per Destination Reading		EA	\$ 110.00	\$ -
3.17.2.A	Mobilite Front Sign		EA	\$ 3,377.00	\$ -
3.17.2.B	Mobilite Side Sign 14x72		EA	\$ 2,830.00	\$ -
3.17.2.C	Horizon Front Amber Sign		EA	\$ 7,304.00	\$ -

~~Florida Department of Transportation~~
Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.17.2.D	Horizon Side Amber Sign		EA	\$ 2,962.00	\$ -
3.17.2.E	Smart Series Front Sign 16x160 Amber		EA	\$ 7,514.00	\$ -
3.17.2.F	Smart Series Side Sign 8x96 Side Sign		EA	\$ 3,537.00	\$ -
3.21.3	Valeo Stand Alone UV light purifier		EA	\$ 4,492.00	\$ -
3.21.4	HEPA 2 with UV light		EA	\$ 1,985.00	\$ -
3.21.10	USSC 25ft and smaller Paratransit Van UVPHI--Photo Hydro Ionization		EA	\$ 7,365.00	\$ -
3.21.12.A	Code 3 Antimicrobial Lighting - Recessed		EA	\$ 733.00	\$ -
3.21.12.B	Code 3 Antimicrobial Lighting – Flush Mount		EA	\$ 327.00	\$ -
3.22.1	Rotating Hinge Side Barrier (E350, E450, Chevy 3500 and Chevy 4500)		EA	\$ 1,725.00	\$ -
3.23.1	Sportworks Bike Rack		EA	\$ 3,227.00	\$ -
GRAND TOTAL					\$ -

Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

EXHIBIT 8

ORDER FORM

CONTRACT #TRIPS-22-CA-MB-LF-MBA

Standard Cutaway and Minibus Chassis Type Transit Vehicles

Matthews Bus

Contact Information					
Agency Name:					
Date:					
PO Number:					
Name:					
Telephone Number:					
Email Address:					
Form Effective Date:					
Chassis Make	Ford E450 7.3L				
Model	Coach & Equipment				
Vehicle Style	14A/2WC Cutaway				
GVWR	14500				
Length in feet	26				
Useful Life	5 Years/200,000 Miles				
Description	Quantity	UOM	Unit Cost	Extended Cost	
Ford E450 7.3L, Coach & Equipment, Cutaway 26'		EA	\$ 115,840.00	\$ -	
Standard Seats		Per Person	\$ 775.00	\$ -	
Fold-Away Seats		Per Person	\$ 728.00	\$ -	
Children's Seat		Per Person	\$ 1,626.00	\$ -	
Paint Scheme 1		EA	\$ 996.00	\$ -	
Paint Scheme 2		EA	\$ 932.00	\$ -	
Paint Scheme 3		EA	\$ 6,928.00	\$ -	
Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.1.2	Compressed Natural Gas (CNG) or Alternative Fuel Engine meeting current EPA requirements Size:41GGE Make: Roush Manufacturer: Roush		Per Vehicle	\$ 26,514.00	\$ -
3.1.3	Alternative Fuels, Roush 64 GGE LPG Package Ford E Series		Per Vehicle	\$ 32,368.00	\$ -
3.2.1	MoRYde RSX rear suspension system		Per Vehicle	\$ 2,700.00	\$ -
3.2.2	Kelderman 2-Stage Rear Air Suspension		Per Vehicle	\$ 8,787.00	\$ -
3.3.2	Stainless steel wheel liners / inserts, front and rear wheels		Per Vehicle	\$ 546.00	\$ -
3.4.1	Freedman Featherweight High Back rigid frame seats		Per Person	\$ 603.00	\$ -
3.4.2	Freedman seat upholstery material provided by CMI Enterprises, or approved equal. Fabric to be CMI DIMENSIONS LATE EVENING, style VP-DIMEN-LEVEN or CMI DIMENSIONS CHARCOAL, style VP-DIMEN-CHAR or approved equal		Per Person	\$ 41.00	\$ -
3.4.3	Freedman Featherweight with Dimensions vinyl line of coated transit bus seating fabric with antimicrobial Nanocide, by CMI Enterprises, or approved equal. Fabric to be CMI DIMENSIONS LATE EVENING, style VP-DIMEN-LEVEN or CMI DIMENSIONS CHARCOAL, style VP-DIMEN-CHAR or approved equal		Per Person	\$ 414.00	\$ -
3.4.7	Extend the length of the standard seat belts provided		EA	\$ 50.00	\$ -
3.5.1	USSC Evolution G2E with pedestal		Per Vehicle	\$ 3,237.00	\$ -
3.5.2	Freedman Sport Driver seat with Relaxor		Per Vehicle	\$ 1,186.00	\$ -
3.5.3	Recaro Ergo LXS driver's seat		Per Vehicle	\$ 2,350.00	\$ -

Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.6.1	A Flat-Floor option		Per Vehicle	\$ 1,895.00	\$ -
3.7.1	Alternate slip resistant sheet vinyl flooring		Per Vehicle	\$ 300.00	\$ -
3.8.1	Driver Safety Partition		Per Vehicle	\$ 210.00	\$ -
3.9.1	Powder-Coated handrails and stanchions (provide color options)		EA	\$ 300.00	\$ -
3.10.1	Remote controlled exterior mirrors		Per Vehicle	\$ 660.00	\$ -
3.11.1	Romeo Rim HELP bumper		Per Vehicle	\$ 593.00	\$ -
3.11.2	Hawkeye Reverse Assistance System		Per Vehicle	\$ 875.00	\$ -
3.11.3	Reverse camera and monitor backing system (OEM back-up camera is standard on minibus)		Per Vehicle	\$ 871.00	\$ -
3.11.4	Blind spot detection system		Per Vehicle	\$ 1,658.00	\$ -
3.11.5	Collision avoidance system		Per Vehicle	\$ 1,570.00	\$ -
3.13.1	Ricon Klear-View lift on cutaway buses		Per Vehicle	\$ 1,398.00	\$ -
3.13.2	Braun model NVL917IB lift on cutaway buses		Per Vehicle	\$ 490.00	\$ -
3.14.1	SURE-LOK Titan restraint system		Per Set	\$ (407.00)	\$ -
3.14.2	Q'straint QRT Max restraint system (for additional positions only)		Per Set	\$ 1,191.00	\$ -
3.15.1	Fogmaker complete turn-key automatic fire suppression system. (INCLUDED AS STANDARD EQUIPMENT IN BASE BID)			Standard	
3.15.2	Amerex Small Vehicle System (SMVS) complete turn-key automatic fire suppression powder system		Per Vehicle	\$ 410.00	\$ -
3.15.3	Kidde complete turn-key automatic fire suppression system		Per Vehicle	\$ 615.00	\$ -
3.15.4.	TSI Nexus - 2 Camera		EA	\$ 5,435.00	\$ -
3.15.4.1	TSI Nexus - 3 Camera		EA	\$ 5,948.00	\$ -
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3.15.4.4	TSI Nexus - 6 Camera		EA	\$ 7,773.00	\$ -
3.15.4.5	TSI Nexus - 8 Camera		EA	\$ 7,801.00	\$ -
3.15.4.6	TSI Nexus - Camera Options - SSD-NEX-2TB		EA	\$ 948.00	\$ -
3.15.4.7	TSI Nexus - Camera Options - SSD-NEX-4TB		EA	\$ 1,773.00	\$ -
3.15.4.8	TSI Nexus - Camera Options - SSD-NEX -8TB		EA	\$ 3,713.00	\$ -
3.15.4.9	TSI Nexus - Camera Options - TSIP - Camera - Spare/Extra Cam		EA	\$ 385.00	\$ -
3.15.4.10	TSI Nexus - Camera Options - TSI-Wireless Accesspoint Antenna and Mounting Bracket		EA	\$ 1,089.00	\$ -
3.15.4.11	TSI Nexus - Camera Options - Lockable Enclosure		EA	\$ 390.00	\$ -
3.15.4.12	Safe Fleet - 4 Camera System		EA	\$ 3,093.00	\$ -
3.15.4.13	Safe Fleet - 6 Camera System		EA	\$ 4,761.00	\$ -
3.15.4.14	Safe Fleet - 8 Camera System		EA	\$ 6,204.00	\$ -
3.15.4.16	Safe Fleet - Camera Options - Safefleet 1TB Drive		EA	\$ 336.00	\$ -
3.15.4.17	Safe Fleet - Camera Options - Safefleet 2 TB Drive		EA	\$ 464.00	\$ -
3.15.4.18	Safe Fleet - Camera Options - Camera - Non-IP		EA	\$ 392.00	\$ -
3.15.4.19	Safe Fleet - Camera Options - Camera - IP		EA	\$ 560.00	\$ -
3.16.1	Hand-held and hands-free public address (PA) system		EA	\$ 1,659.00	\$ -
3.17.1.A	Transign Roll Curtain Destination Sign – Front		EA	\$ 2,003.00	\$ -
3.17.1.B	Transign Roll Curtain Destination Sign - Side		EA	\$ 2,684.00	\$ -
3.17.1.C	Transign Roll Curtain Destination Sign -Per Destination Reading		EA	\$ 110.00	\$ -
3.17.2.A	Mobilite Front Sign		EA	\$ 3,377.00	\$ -
3.17.2.B	Mobilite Side Sign 14x72		EA	\$ 2,830.00	\$ -
3.17.2.C	Horizon Front Amber Sign		EA	\$ 7,304.00	\$ -

~~Florida Department of Transportation~~
Public Transit Office

TRIPS-22-CA-MB-LF-MBA
Standard Cutaway and Minibus
Chassis Type Transit Vehicles

Item No	Description	Quantity	UOM	Unit Cost	Extended Cost
3.17.2.D	Horizon Side Amber Sign		EA	\$ 2,962.00	\$ -
3.17.2.E	Smart Series Front Sign 16x160 Amber		EA	\$ 7,514.00	\$ -
3.17.2.F	Smart Series Side Sign 8x96 Side Sign		EA	\$ 3,537.00	\$ -
3.21.3	Valeo Stand Alone UV light purifier		EA	\$ 4,492.00	\$ -
3.21.4	HEPA 2 with UV light		EA	\$ 1,985.00	\$ -
3.21.10	USSC 25ft and smaller Paratransit Van UVPHI-Photo Hydro Ionization		EA	\$ 7,365.00	\$ -
3.21.12.A	Code 3 Antimicrobial Lighting - Recessed		EA	\$ 733.00	\$ -
3.21.12.B	Code 3 Antimicrobial Lighting – Flush Mount		EA	\$ 327.00	\$ -
3.22.1	Rotating Hinge Side Barrier (E350, E450, Chevy 3500 and Chevy 4500)		EA	\$ 1,725.00	\$ -
3.23.1	Sportworks Bike Rack		EA	\$ 3,227.00	\$ -
GRAND TOTAL					\$ -

Determination of Responsibility Form

Procurement Title: Standard Cutaway and Minibus Chassis Type Transit Vehicles

Solicitation No: TRIPS-22-CA-MB-LF-ABC

Vendor: ABC Bus, Inc.

Descriptions of Determination of Responsibility

Per requirement of the Federal Transit Administration (FTA) C 4220.1F, Ch. IV, Paragraph 2.a.(1), Determination of Responsibility for the awarded supplier, the following must be completed prior to the execution of the contract.

Yes	No	N/A	Description of Determination
☒	☐	☐	Supplier has the Staff/Resources for the project team, support staff and backup resources to do the work (attach supporting memorandum, organization charts, etc. if not already included in their submittal) Explanation for selection if documentation is not attached:
☒	☐	☐	Supplier has sufficient financial resources to complete the work (attach Dun & Bradstreet report, financial statements, supporting memorandum, bank references, etc.) Explanation for selection if documentation is not attached:
☒	☐	☐	Supplier has a proven track record of completing work on time and within budget (attach supporting memorandum, references, etc.) Explanation for selection if documentation is not attached:
☐	☐	☒	Supplier can provide the required bonds if applicable to the project (attach supporting memorandum, confirmation of bonding capacity, etc. if not already included in their submittal) Explanation for selection if documentation is not attached:
☒	☐	☐	Supplier is not debarred/suspended at federal or, if available, state level (attach SAM screenshot, supporting memorandum, etc.) Explanation for selection if documentation is not attached:
☒	☐	☐	Cost/Price Analysis has been submitted and verified that pricing is based on fair market value for goods and/or services provided. Explanation for selection if documentation is not attached:

Signature:



Title: Procurement Director, Center for Urban Transportation Research

Date: 7/18/2023



Memo

To: File No. TRIPS 22- CA-MB-LF-ABC

From: Tina Roberts

Date: July 18, 2023

Re: Determination of Responsibility Justifications

Staff/Resources – ABC Bus, Inc. will be performing these services in partnership with Turtle Top with Chassis provided by Ford, Chevrolet and Freightliner. Previously these manufacturers have provided these types of vehicles through a different dealership. We feel based on previous work experience and the merits of the response from ABC Bus, Inc. that they will be able to adequately provide the vehicles as specified.

Financial – ABC Bus, Inc. as it's known today was started in the 1950's. The company has prospered financially since this time. We feel based on their time in business and the partnerships they have established with Turtle Top and chassis provided by Ford, Chevrolet and Freightliner they have the financial stability to produce and deliver vehicles as specified.

Proven Track Record - ABC Bus, Inc. will be performing these services in partnership with Turtle Top and chassis provided by Ford, Chevrolet and Freightliner. Previously these manufacturers have provided these types of vehicles through a different dealership. We feel based on previous work experience and the merits of the response from ABC Bus, Inc. that they will be able to adequately provide the vehicles as specified.



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Foreign Profit Corporation
ABC BUS, INC.

Filing Information

Document Number	851368
FEI/EIN Number	59-1973634
Date Filed	12/22/1981
State	MO
Status	ACTIVE
Last Event	CORPORATE MERGER
Event Date Filed	12/19/2001
Event Effective Date	01/01/2002

Principal Address

1506 30TH STREET NW
FARIBAULT, MN 55021

Changed: 04/06/2009

Mailing Address

1506 30TH STREET NW
FARIBAULT, MN 55021

Changed: 04/06/2009

Registered Agent Name & Address

LEGALINC CORPORATE SERVICES INC.
476 RIVERSIDE AVE.
JACKSONVILLE, FL 32202

Name Changed: 12/15/2020

Address Changed: 12/05/2022

Officer/Director Detail

Name & Address

Title CEO & Director

CORNELL, DANE R
17469 WEST COLONIAL DRIVE
WINTER GARDEN, FL 34787

Title CFO

Carns, Charles
17469 West Colonial Dr.
Winter Garden, FL 34787

Title President & Director

Cornell, Roman M
17469 West Colonial Drive
Winter Garden, FL 34787

Annual Reports

Report Year	Filed Date
2021	04/07/2021
2022	04/05/2022
2023	04/11/2023

Document Images

04/11/2023 -- ANNUAL REPORT	View image in PDF format
04/05/2022 -- ANNUAL REPORT	View image in PDF format
04/07/2021 -- ANNUAL REPORT	View image in PDF format
12/15/2020 -- Reg. Agent Change	View image in PDF format
04/22/2020 -- ANNUAL REPORT	View image in PDF format
04/25/2019 -- ANNUAL REPORT	View image in PDF format
04/04/2018 -- ANNUAL REPORT	View image in PDF format
04/04/2017 -- ANNUAL REPORT	View image in PDF format
04/14/2016 -- ANNUAL REPORT	View image in PDF format
04/20/2015 -- ANNUAL REPORT	View image in PDF format
03/26/2014 -- ANNUAL REPORT	View image in PDF format
07/15/2013 -- AMENDED ANNUAL REPORT	View image in PDF format
04/03/2013 -- ANNUAL REPORT	View image in PDF format
01/23/2012 -- ANNUAL REPORT	View image in PDF format
04/20/2011 -- ANNUAL REPORT	View image in PDF format
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04/24/2006 -- ANNUAL REPORT	View image in PDF format
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02/23/2004 -- ANNUAL REPORT	View image in PDF format
01/22/2003 -- ANNUAL REPORT	View image in PDF format
02/25/2002 -- ANNUAL REPORT	View image in PDF format
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02/01/2001 -- ANNUAL REPORT	View image in PDF format
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04/21/1999 -- ANNUAL REPORT	View image in PDF format
02/06/1998 -- ANNUAL REPORT	View image in PDF format
07/29/1997 -- ANNUAL REPORT	View image in PDF format
03/26/1996 -- ANNUAL REPORT	View image in PDF format
04/18/1995 -- ANNUAL REPORT	View image in PDF format



ABC BUS, INC.

Unique Entity ID XMTFGLNFD533	CAGE / NCAGE 5L5W0	Purpose of Registration All Awards
Registration Status Active Registration	Expiration Date Dec 31, 2022	
Physical Address 17469 W Colonial DR Winter Garden, Florida 34787-9710 United States	Mailing Address 1506 30TH Street NW Faribault, Minnesota 55021 United States	

Business Information

Doing Business as ABC COMPANIES	Division Name Abc Companies	Division Number ABC Compan
Congressional District Florida 10	State / Country of Incorporation Missouri / United States	URL www.abc-companies.com

Registration Dates

Activation Date Dec 2, 2021	Submission Date Dec 1, 2021	Initial Registration Date Jul 14, 2009
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Entity Dates

Entity Start Date Nov 26, 1979	Fiscal Year End Close Date Dec 31
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Immediate Owner

CAGE 1KTH0	Legal Business Name ABC BUS COMPANIES, INC.
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Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
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Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2.C.F.R. 200 Appendix XII. Their responses are not displayed in SAM. They are sent to FAPIIS.gov for display as applicable. Maintaining an active registration in SAM demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors (blank)
Profit Structure For Profit Organization		

Socio-Economic Types

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments
Yes

Debt Subject To Offset
No

EFT Indicator
0000

CAGE Code
5L5W0

Points of Contact**Electronic Business**


Ellen Muratovic

**17469 West Colonial Drive
Winter Garden, Florida 34787
United States**

STEPHANIE MCQUAIG

17469 West Colonial Drive
Winter Garden, Florida 34787
United States

Government Business


Ellen Muratovic

**17469 West Colonial Drive
Winter Garden, Florida 34787
United States**

STEPHANIE MCQUAIG

17469 West Colonial Drive
Winter Garden, Florida 34787
United States

Past Performance


Stephanie McQuaig

**17469 West Colonial Drive
Winter Garden, Florida 34787
United States**

Ellen Muratovic

17469 West Colonial Drive
Winter Garden, Florida 34787
United States

Service Classifications**NAICS Codes**

Primary
Yes

NAICS Codes
423110

NAICS Title

Automobile And Other Motor Vehicle Merchant Wholesalers

423120

Motor Vehicle Supplies And New Parts Merchant Wholesalers

441310

Automotive Parts And Accessories Stores

488490

Other Support Activities For Road Transportation

811111

General Automotive Repair

811113

Automotive Transmission Repair

811118

Other Automotive Mechanical And Electrical Repair And Maintenance

811198

All Other Automotive Repair And Maintenance

811310

Commercial And Industrial Machinery And Equipment (Except Automotive And Electronic) Repair And Maintenance

Disaster Response

This entity does not appear in the disaster response registry.

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 44,966.00	\$ 37,110.00	\$ 82,076.00	\$ 44,966.00	\$ 36,700.00	\$ 81,666.00		Yes
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 47,058.00	\$ 44,747.00	\$ 91,805.00	\$ 47,058.00	\$ 37,891.00	\$ 84,949.00	\$ 87,790.95	N/A
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 48,353.00	\$ 44,868.00	\$ 93,221.00	\$ 48,353.00	\$ 38,011.00	\$ 86,364.00		Yes
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 48,869.00	\$ 51,606.00	\$ 100,475.00	\$ 48,869.00	\$ 45,006.00	\$ 93,875.00	\$ 100,706.00	N/A
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 59,045.00	\$ 69,845.00	\$ 128,890.00	\$ 55,315.00	\$ 38,365.00	\$ 93,680.00		Yes
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 49,999.00	\$ 63,130.00	\$ 113,129.00	\$ 49,999.00	\$ 61,240.00	\$ 111,239.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 31,866.00	\$ 42,705.00	\$ 108,378.00	\$ 31,866.00	\$ 72,933.00	\$ 104,299.00		N/A
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 48,829.00	\$ 47,317.00	\$ 91,534.00	\$ 48,829.00	\$ 42,145.00	\$ 90,974.00		Yes
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 49,317.00	\$ 46,075.00	\$ 95,392.00	\$ 49,317.00	\$ 39,119.00	\$ 88,436.00	\$ 95,068.70	N/A
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 49,631.00	\$ 51,642.00	\$ 101,273.00	\$ 49,631.00	\$ 44,942.00	\$ 94,573.00		Yes
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 36,835.00	\$ 77,379.00	\$ 114,214.00	\$ 36,835.00	\$ 75,083.00	\$ 111,918.00		N/A
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 36,037.00	\$ 91,354.00	\$ 127,391.00	\$ 36,037.00	\$ 85,902.00	\$ 121,939.00		Yes
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 39,847.00	\$ 91,004.00	\$ 130,851.00	\$ 36,710.00	\$ 84,804.00	\$ 121,514.00	\$ 120,311.85	Yes
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 39,500.00	\$ 121,975.00	\$ 161,475.00	\$ 37,700.00	\$ 112,025.00	\$ 149,725.00		No
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 34,228.00	\$ 98,859.00	\$ 133,087.00	\$ 34,228.00	\$ 93,707.00	\$ 127,935.00	\$ 132,935.58	Yes
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 35,920.00	\$ 96,374.00	\$ 132,294.00	\$ 33,287.00	\$ 90,374.00	\$ 123,661.00		N/A
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 34,228.00	\$ 93,914.00	\$ 128,142.00	\$ 34,228.00	\$ 88,962.00	\$ 123,190.00	\$ 128,690.40	Yes
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 36,980.00	\$ 91,429.00	\$ 128,409.00	\$ 34,283.00	\$ 85,429.00	\$ 119,712.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 32,282.00	\$ 79,329.00	\$ 111,611.00	\$ 32,282.00	\$ 75,328.00	\$ 107,610.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/2WC- Cutaway	11,500	21	\$ 32,282.00	\$ 81,499.00	\$ 113,781.00	\$ 32,282.00	\$ 77,425.00	\$ 109,707.00		Yes
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 37,488.00	\$ 92,919.00	\$ 130,407.00	\$ 34,283.00	\$ 86,919.00	\$ 121,202.00	\$ 115,680.75	No
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 34,230.00	\$ 95,404.00	\$ 129,634.00	\$ 34,230.00	\$ 90,452.00	\$ 124,682.00		No
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 34,757.00	\$ 96,959.00	\$ 131,716.00	\$ 34,757.00	\$ 92,007.00	\$ 126,764.00		No
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 34,225.00	\$ 79,009.00	\$ 113,234.00	\$ 34,225.00	\$ 76,513.00	\$ 110,738.00	\$ 117,815.70	Yes
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 32,809.00	\$ 80,839.00	\$ 113,648.00	\$ 32,809.00	\$ 76,787.00	\$ 109,596.00		N/A
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 29,849.00	\$ 95,644.00	\$ 125,493.00	\$ 29,849.00	\$ 90,692.00	\$ 120,541.00		Yes
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 34,310.00	\$ 93,159.00	\$ 127,469.00	\$ 32,368.00	\$ 87,159.00	\$ 119,527.00	\$ 128,491.53	N/A
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 37,617.00	\$ 127,278.00	\$ 164,895.00	\$ 29,917.00	\$ 116,710.00	\$ 146,627.00		No
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 35,730.00	\$ 100,514.00	\$ 136,244.00	\$ 35,730.00	\$ 95,262.00	\$ 130,992.00		Yes
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 38,703.00	\$ 98,029.00	\$ 136,732.00	\$ 35,256.00	\$ 92,021.00	\$ 127,277.00		Yes
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 35,730.00	\$ 95,644.00	\$ 131,374.00	\$ 35,228.00	\$ 90,693.00	\$ 125,920.00		Yes
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 38,704.00	\$ 93,159.00	\$ 131,863.00	\$ 35,256.00	\$ 87,159.00	\$ 122,415.00		No
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 82,788.00	\$ 117,341.00	\$ 34,553.00	\$ 78,318.00	\$ 112,871.00	\$ 121,286.88	Yes
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 83,463.00	\$ 118,016.00	\$ 34,553.00	\$ 78,966.00	\$ 113,519.00		Yes

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 84,613.00	\$ 119,823.00	\$ 35,210.00	\$ 80,072.00	\$ 115,882.00		Yes
	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 85,192.00	\$ 120,402.00	\$ 35,210.00	\$ 80,630.00	\$ 115,840.00		Yes
FTS	Ford E450	Enderra	Cutaway	14,500	24	\$ 34,867.00	\$ 80,755.00	\$ 115,622.00	\$ 35,667.00	\$ 77,158.00	\$ 112,825.00		N/A
	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 36,145.00	\$ 128,750.00	\$ 164,895.00	\$ 34,345.00	\$ 118,800.00	\$ 153,145.00		No
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 49,034.00	\$ 115,954.00	\$ 164,988.00	\$ 49,034.00	\$ 113,954.00	\$ 162,988.00	\$ 169,826.35	Yes
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 52,119.00	\$ 116,544.00	\$ 168,663.00	\$ 49,034.00	\$ 108,944.00	\$ 157,978.00	\$ 159,646.10	N/A
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 49,034.00	\$ 106,484.00	\$ 155,518.00	\$ 49,034.00	\$ 104,484.00	\$ 153,518.00		Yes
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 52,119.00	\$ 107,074.00	\$ 159,193.00	\$ 49,034.00	\$ 99,474.00	\$ 148,508.00	\$ 208,510.23	N/A
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 78,109.00	\$ 124,400.00	\$ 202,509.00	\$ 78,109.00	\$ 122,400.00	\$ 200,509.00		Yes
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 79,104.00	\$ 122,459.00	\$ 201,563.00	\$ 79,104.00	\$ 114,859.00	\$ 193,963.00		N/A
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 76,976.00	\$ 126,150.00	\$ 203,126.00	\$ 76,976.00	\$ 125,150.00	\$ 202,126.00		Yes
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 77,971.00	\$ 144,209.00	\$ 222,180.00	\$ 77,971.00	\$ 116,609.00	\$ 194,400.00	\$ 208,980.00	N/A

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Suppression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 410.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (31,112.00)
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 6,856.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (27,829.00)
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 6,857.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (26,414.00)
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 6,600.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,903.00)
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 35,210.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (19,098.00)
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 1,890.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (1,539.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 3,579.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (7,979.00)
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 560.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (21,804.00)
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 6,956.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (24,342.00)
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 6,700.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,205.00)
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 2,236.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ (3,895.00)
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 5,452.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 6,126.00
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 9,337.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 5,701.00
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 11,750.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 33,912.00
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 5,152.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 12,122.00
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 8,633.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 7,848.00
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 7,172.00
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 8,697.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 3,694.00
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 4,001.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (8,408.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	6A/2WC- Cutaway	11,500	21	\$ 4,074.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,311.00)
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 9,205.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 5,184.00
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 8,664.00
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 10,746.00
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 2,496.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (5,280.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 4,052.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,422.00)
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 4,952.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (1,366.00)
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 7,942.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (2,360.00)
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 18,268.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ 24,720.00
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 5,252.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 5,085.00
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 9,455.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 1,370.00
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 5,454.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 13.00
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 9,448.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (3,492.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 4,470.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (13,036.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 4,497.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (12,388.00)

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Suppression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 4,541.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (10,625.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 4,562.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (10,067.00)
FTS	Ford-E450	Enderra	Cutaway	14,500	24	\$ 2,797.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (13,082.00)
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 11,750.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 27,238.00
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (21,520.00)
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (26,530.00)
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (30,990.00)
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (36,000.00)
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 2,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 11,161.00
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 7,600.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 4,615.00
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 1,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 12,778.00
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 27,780.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 5,052.00

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	Low price & below Georgia Pricing	
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	Low price & below Georgia Pricing	
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	Below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	Below Georgia Pricing	
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	Below Georgia Pricing	
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	Within competitive range but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	Within competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	low price and below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	6A/2WC- Cutaway	11,500	21	Within competitive range & below Georgia Pricing	
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	Low price & below Georgia Pricing	
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Within competitive range & below Georgia Pricing	
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Low price & below Georgia Pricing	
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	Within competitive range & over Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/ZWC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/ZWC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
FTS	Ford E450	Enderra	Cutaway	14,500	24	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	Above competitive range & above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system

Mitigating Factors for pricing differences:

Supply & Demand, there is a low supply with a high demand. Supply chain issues (parts & labor) along with inflation. Raw material costs are the leading cause of inflation in automotive industry. Industry wide Chip shortages. Suppliers prepared pricing in September/October 2022 when there was still much uncertainty in the market. We began price negotiations in January 2023 and were able to obtain price decreases across the board. Final pricing was compared against the Independent Cost Estimate in which pricing was brought to current market value. There were still many differences so we requested pricing results from a recently executed contract with the State of Georgie. We found that in many cases, our pricing was lower than their current contract. There were some instances where our pricing was still higher and upon further review, we determined that our pricing was based on our base bus including additional items such as Fire Suppression Sytems, Event Data Recorders and more expansive interlock systems. Based on our analysis, we have determined that given the various factors analyzed, negotiated price is fair and reasonable and we should move forward with contract execution.

Based on the above analysis and statements, pricing has been determined to be fair and reasonable.

DocuSigned by:
Tony Brandin
tbrandin@nationsbus.com

Title: FDOT Public Transportation Office Operations Manager

Date: 7/19/2023 | 08:24 EDT

Determination of Responsibility Form

Procurement Title: Standard Cutaway and Minibus Chassis Type Transit Vehicles

Solicitation No: TRIPS-22-CA-MB-LF-FTS

Vendor: Florida Transportation Systems, Inc.

Descriptions of Determination of Responsibility

Per requirement of the Federal Transit Administration (FTA) C 4220.1F, Ch. IV, Paragraph 2.a.(1), Determination of Responsibility for the awarded supplier, the following must be completed prior to the execution of the contract.

Yes No N/A Description of Determination

☒ ☐ ☐ Supplier has the Staff/Resources for the project team, support staff and backup resources to do the work (attach supporting memorandum, organization charts, etc. if not already included in their submittal)

Explanation for selection if documentation is not attached:

☒ ☐ ☐ Supplier has sufficient financial resources to complete the work (attach Dun & Bradstreet report, financial statements, supporting memorandum, bank references, etc.)

Explanation for selection if documentation is not attached:

☒ ☐ ☐ Supplier has a proven track record of completing work on time and within budget (attach supporting memorandum, references, etc.)

Explanation for selection if documentation is not attached:

☐ ☐ ☒ Supplier can provide the required bonds if applicable to the project (attach supporting memorandum, confirmation of bonding capacity, etc. if not already included in their submittal)

Explanation for selection if documentation is not attached:

☒ ☐ ☐ Supplier is not debarred/suspended at federal or, if available, state level (attach SAM screenshot, supporting memorandum, etc.)

Explanation for selection if documentation is not attached:

☒ ☐ ☐ Cost/Price Analysis has been submitted and verified that pricing is based on fair market value for goods and/or services provided.

Explanation for selection if documentation is not attached:

Signature:



Title: Procurement Director, Center for Urban Transportation Research

Date:

7/18/2023

Memo



To: File No. TRIPS 22- CA-MB-L-FTS

From: Tina Roberts

Date: July 18, 2023

Re: Determination of Responsibility Justifications

Staff/Resources – Florida Transportation Systems, Inc. will be performing these services in partnership with Endera, Fenton-Abilitrax & Primetime with chassis provided by Ford and Dodge. We feel based on previous work experience and the merits of the response from Nations Bus Corp that they will be able to adequately provide the vehicles as specified.

Financial – Florida Transportation Systems, Inc. was founded in 1983 by Chip Osborne and David Meck. They are a Florida based company that has done business with the Florida Department of Transportation under the TRIPS program for many years. They have an annual revenue of \$4.5M and 23 employees. We feel based on their time in business and the partnerships they have established with Endera, Fenton-Abilitrax & Primetime with chassis provided by Ford and Dodge they have the financial stability to produce and deliver vehicles as specified.

Proven Track Record – Florida Transportation Systems, Inc. will be performing these services in partnership with Endera, Fenton-Abilitrax & Primetime with chassis provided by Ford and Dodge. Based on previous work experience with TRIPS and the merits of the response from Florida Transportation Systems, Inc., we feel that they will be able to adequately provide the vehicles as specified.



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Foreign Profit Corporation

FLORIDA TRANSPORTATION SYSTEMS, INC.

Filing Information

Document Number	P00688
FEI/EIN Number	36-3285618
Date Filed	01/24/1984
State	MO
Status	ACTIVE

Principal Address

6041 Orient Road
Tampa, FL 33610

Changed: 06/23/2022

Mailing Address

6041 Orient Road
Tampa, FL 33610

Changed: 06/23/2022

Registered Agent Name & Address

Northwest Registered Agent LLC
7901 4TH STREET N
SUITE 300
ST. PETERSBURG, FL 33702

Name Changed: 06/23/2022

Address Changed: 02/16/2023

Officer/Director Detail

Name & Address

Title President

Rustman, Christopher
4310 W Leona St
Tampa, FL 33629

Title Secretary

Revelle, Howard B
920 Centerbrook Drive
Brandon, FL 33511

Title VP

Revelle, Douglas H
5123 Rolling Fairway Drive
Valrico, FL 33596

Annual Reports

Report Year	Filed Date
2022	02/23/2022
2022	04/05/2022
2023	02/16/2023

Document Images

02/16/2023 -- ANNUAL REPORT	View image in PDF format
06/28/2022 -- Reg. Agent Change	View image in PDF format
06/23/2022 -- AMENDED ANNUAL REPORT	View image in PDF format
06/22/2022 -- AMENDED ANNUAL REPORT	View image in PDF format
06/21/2022 -- AMENDED ANNUAL REPORT	View image in PDF format
04/13/2022 -- AMENDED ANNUAL REPORT	View image in PDF format
04/07/2022 -- AMENDED ANNUAL REPORT	View image in PDF format
04/05/2022 -- AMENDED ANNUAL REPORT	View image in PDF format
02/23/2022 -- ANNUAL REPORT	View image in PDF format
02/01/2022 -- Reg. Agent Change	View image in PDF format
03/03/2021 -- ANNUAL REPORT	View image in PDF format
06/16/2020 -- ANNUAL REPORT	View image in PDF format
05/01/2019 -- ANNUAL REPORT	View image in PDF format
04/30/2018 -- ANNUAL REPORT	View image in PDF format
04/17/2017 -- ANNUAL REPORT	View image in PDF format
04/27/2016 -- ANNUAL REPORT	View image in PDF format
03/31/2015 -- ANNUAL REPORT	View image in PDF format
03/11/2014 -- ANNUAL REPORT	View image in PDF format
03/23/2013 -- ANNUAL REPORT	View image in PDF format
03/28/2012 -- ANNUAL REPORT	View image in PDF format
04/14/2011 -- ANNUAL REPORT	View image in PDF format
03/26/2010 -- ANNUAL REPORT	View image in PDF format
04/28/2009 -- ANNUAL REPORT	View image in PDF format
04/08/2008 -- ANNUAL REPORT	View image in PDF format
04/24/2007 -- ANNUAL REPORT	View image in PDF format
04/26/2006 -- ANNUAL REPORT	View image in PDF format
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07/09/2004 -- ANNUAL REPORT	View image in PDF format
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04/03/1998 -- ANNUAL REPORT	View image in PDF format
02/06/1997 -- ANNUAL REPORT	View image in PDF format
07/02/1996 -- ANNUAL REPORT	View image in PDF format
01/23/1995 -- ANNUAL REPORT	View image in PDF format



FLORIDA TRANSPORTATION SYSTEMS, INC.

Unique Entity ID V3DQZ2K1NTG4	CAGE / NCAGE OZWN0	Purpose of Registration All Awards
Registration Status Active Registration	Expiration Date Aug 4, 2023	
Physical Address 6041 Orient RD Tampa, Florida 33610 United States	Mailing Address 7703 Industrial Lane Tampa, Florida 33637-6738 United States	

Business Information

Doing Business as (blank)	Division Name Florida Transportation Systems, Inc.	Division Number (blank)
Congressional District Florida 15	State / Country of Incorporation Missouri / United States	URL https://www.fts4buses.com/

Registration Dates

Activation Date Aug 22, 2022	Submission Date Aug 4, 2022	Initial Registration Date Jul 30, 2009
--	---------------------------------------	--

Entity Dates

Entity Start Date Nov 8, 1983	Fiscal Year End Close Date Jun 30
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Immediate Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2.C.F.R. 200 Appendix XII. Their responses are not displayed in SAM. They are sent to FAPIIS.gov for display as applicable. Maintaining an active registration in SAM demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors (blank)
Profit Structure For Profit Organization		

Socio-Economic Types

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments	Debt Subject To Offset
No	No

EFT Indicator	CAGE Code
0000	0ZWNO

Points of Contact**Electronic Business**

	7703 Industrial Lane
Robert Frick, Comm. Sales Mang.	Tampa, Florida 33637
	United States
ROBERT FRICK	7703 Industrial Lane
	Tampa, Florida 33637
	United States

Government Business

	7703 Industrial Lane
ROBERT FRICK	Tampa, Florida 33637
	United States
ROBERT FRICK	7703 Industrial Lane
	Tampa, Florida 33637
	United States

Past Performance

	7703 Industrial Lane
ROBERT FRICK	Tampa, Florida 33637
	United States
ROBERT FRICK	7703 Industrial Lane
	Tampa, Florida 33637
	United States

Service Classifications**NAICS Codes**

Primary	NAICS Codes	NAICS Title
Yes	488999	All Other Support Activities For Transportation
	485999	All Other Transit And Ground Passenger Transportation
	488490	Other Support Activities For Road Transportation
	811198	All Other Automotive Repair And Maintenance

Product and Service Codes

PSC	PSC Name
2510	Vehicular Cab, Body, And Frame Structural Components

Disaster Response

This entity does not appear in the disaster response registry.

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 44,966.00	\$ 37,110.00	\$ 82,076.00	\$ 44,966.00	\$ 36,700.00	\$ 81,666.00		Yes
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 47,058.00	\$ 44,747.00	\$ 91,805.00	\$ 47,058.00	\$ 37,891.00	\$ 84,949.00	\$ 87,790.95	N/A
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 48,353.00	\$ 44,868.00	\$ 93,221.00	\$ 48,353.00	\$ 38,011.00	\$ 86,364.00		Yes
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 48,869.00	\$ 51,606.00	\$ 100,475.00	\$ 48,869.00	\$ 45,006.00	\$ 93,875.00		Yes
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 59,045.00	\$ 69,845.00	\$ 128,890.00	\$ 55,315.00	\$ 38,365.00	\$ 93,680.00	\$ 100,706.00	N/A
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 49,999.00	\$ 63,130.00	\$ 113,129.00	\$ 49,999.00	\$ 61,240.00	\$ 111,239.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 31,866.00	\$ 42,705.00	\$ 108,378.00	\$ 31,866.00	\$ 72,933.00	\$ 104,299.00		N/A
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 48,829.00	\$ 47,317.00	\$ 91,534.00	\$ 48,829.00	\$ 42,145.00	\$ 90,974.00		Yes
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 49,317.00	\$ 46,075.00	\$ 95,392.00	\$ 49,317.00	\$ 39,119.00	\$ 88,436.00	\$ 95,068.70	N/A
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 49,631.00	\$ 51,642.00	\$ 101,273.00	\$ 49,631.00	\$ 44,942.00	\$ 94,573.00		Yes
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 36,835.00	\$ 77,379.00	\$ 114,214.00	\$ 36,835.00	\$ 75,083.00	\$ 111,918.00		N/A
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 36,037.00	\$ 91,354.00	\$ 127,391.00	\$ 36,037.00	\$ 85,902.00	\$ 121,939.00		Yes
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 39,847.00	\$ 91,004.00	\$ 130,851.00	\$ 36,710.00	\$ 84,804.00	\$ 121,514.00	\$ 120,311.85	Yes
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 39,500.00	\$ 121,975.00	\$ 161,475.00	\$ 37,700.00	\$ 112,025.00	\$ 149,725.00		No
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 34,228.00	\$ 98,859.00	\$ 133,087.00	\$ 34,228.00	\$ 93,707.00	\$ 127,935.00	\$ 132,935.58	Yes
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 35,920.00	\$ 96,374.00	\$ 132,294.00	\$ 33,287.00	\$ 90,374.00	\$ 123,661.00		N/A
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 34,228.00	\$ 93,914.00	\$ 128,142.00	\$ 34,228.00	\$ 88,962.00	\$ 123,190.00		Yes
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 36,980.00	\$ 91,429.00	\$ 128,409.00	\$ 34,283.00	\$ 85,429.00	\$ 119,712.00	\$ 128,690.40	N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 32,282.00	\$ 79,329.00	\$ 111,611.00	\$ 32,282.00	\$ 75,328.00	\$ 107,610.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/2WC- Cutaway	11,500	21	\$ 32,282.00	\$ 81,499.00	\$ 113,781.00	\$ 32,282.00	\$ 77,425.00	\$ 109,707.00		Yes
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 37,488.00	\$ 92,919.00	\$ 130,407.00	\$ 34,283.00	\$ 86,919.00	\$ 121,202.00	\$ 115,680.75	No
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 34,230.00	\$ 95,404.00	\$ 129,634.00	\$ 34,230.00	\$ 90,452.00	\$ 124,682.00		No
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 34,757.00	\$ 96,959.00	\$ 131,716.00	\$ 34,757.00	\$ 92,007.00	\$ 126,764.00		No
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 34,225.00	\$ 79,009.00	\$ 113,234.00	\$ 34,225.00	\$ 76,513.00	\$ 110,738.00	\$ 117,815.70	Yes
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 32,809.00	\$ 80,839.00	\$ 113,648.00	\$ 32,809.00	\$ 76,787.00	\$ 109,596.00		N/A
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 29,849.00	\$ 95,644.00	\$ 125,493.00	\$ 29,849.00	\$ 90,692.00	\$ 120,541.00		Yes
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 34,310.00	\$ 93,159.00	\$ 127,469.00	\$ 32,368.00	\$ 87,159.00	\$ 119,527.00	\$ 128,491.53	N/A
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 37,617.00	\$ 127,278.00	\$ 164,895.00	\$ 29,917.00	\$ 116,710.00	\$ 146,627.00		No
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 35,730.00	\$ 100,514.00	\$ 136,244.00	\$ 35,730.00	\$ 95,262.00	\$ 130,992.00		Yes
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 38,703.00	\$ 98,029.00	\$ 136,732.00	\$ 35,256.00	\$ 92,021.00	\$ 127,277.00		Yes
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 35,730.00	\$ 95,644.00	\$ 131,374.00	\$ 35,228.00	\$ 90,693.00	\$ 125,920.00		Yes
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 38,704.00	\$ 93,159.00	\$ 131,863.00	\$ 35,256.00	\$ 87,159.00	\$ 122,415.00		No
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 82,788.00	\$ 117,341.00	\$ 34,553.00	\$ 78,318.00	\$ 112,871.00	\$ 121,286.88	Yes
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 83,463.00	\$ 118,016.00	\$ 34,553.00	\$ 78,966.00	\$ 113,519.00		Yes

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 84,613.00	\$ 119,823.00	\$ 35,210.00	\$ 80,072.00	\$ 115,882.00		Yes
	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 85,192.00	\$ 120,402.00	\$ 35,210.00	\$ 80,630.00	\$ 115,840.00		Yes
FTS	Ford E450	Enderra	Cutaway	14,500	24	\$ 34,867.00	\$ 80,755.00	\$ 115,622.00	\$ 35,667.00	\$ 77,158.00	\$ 112,825.00		N/A
	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 36,145.00	\$ 128,750.00	\$ 164,895.00	\$ 34,345.00	\$ 118,800.00	\$ 153,145.00		No
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 49,034.00	\$ 115,954.00	\$ 164,988.00	\$ 49,034.00	\$ 113,954.00	\$ 162,988.00	\$ 169,826.35	Yes
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 52,119.00	\$ 116,544.00	\$ 168,663.00	\$ 49,034.00	\$ 108,944.00	\$ 157,978.00	\$ 159,646.10	N/A
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 49,034.00	\$ 106,484.00	\$ 155,518.00	\$ 49,034.00	\$ 104,484.00	\$ 153,518.00		Yes
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 52,119.00	\$ 107,074.00	\$ 159,193.00	\$ 49,034.00	\$ 99,474.00	\$ 148,508.00	\$ 208,510.23	N/A
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 78,109.00	\$ 124,400.00	\$ 202,509.00	\$ 78,109.00	\$ 122,400.00	\$ 200,509.00		Yes
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 79,104.00	\$ 122,459.00	\$ 201,563.00	\$ 79,104.00	\$ 114,859.00	\$ 193,963.00		N/A
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 76,976.00	\$ 126,150.00	\$ 203,126.00	\$ 76,976.00	\$ 125,150.00	\$ 202,126.00		Yes
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 77,971.00	\$ 144,209.00	\$ 222,180.00	\$ 77,971.00	\$ 116,609.00	\$ 194,400.00	\$ 208,980.00	N/A

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Supression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 410.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (31,112.00)
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 6,856.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (27,829.00)
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 6,857.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (26,414.00)
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 6,600.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,903.00)
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 35,210.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (19,098.00)
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 1,890.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (1,539.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 3,579.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (7,979.00)
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 560.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (21,804.00)
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 6,956.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (24,342.00)
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 6,700.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,205.00)
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 2,236.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ (3,895.00)
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 5,452.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 6,126.00
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 9,337.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 5,701.00
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 11,750.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 33,912.00
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 5,152.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 12,122.00
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 8,633.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 7,848.00
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 7,172.00
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 8,697.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 3,694.00
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 4,001.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (8,408.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	6A/2WC- Cutaway	11,500	21	\$ 4,074.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,311.00)
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 9,205.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 5,184.00
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 8,664.00
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 10,746.00
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 2,496.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (5,280.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 4,052.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,422.00)
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 4,952.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (1,366.00)
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 7,942.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (2,360.00)
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 18,268.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ 24,720.00
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 5,252.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 5,085.00
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 9,455.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 1,370.00
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 5,454.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 13.00
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 9,448.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (3,492.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 4,470.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (13,036.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 4,497.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (12,388.00)

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Suppression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 4,541.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (10,625.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 4,562.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (10,067.00)
FTS	Ford-E450	Enderra	Cutaway	14,500	24	\$ 2,797.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (13,082.00)
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 11,750.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 27,238.00
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (21,520.00)
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (26,530.00)
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (30,990.00)
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (36,000.00)
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 2,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 11,161.00
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 7,600.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 4,615.00
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 1,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 12,778.00
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 27,780.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 5,052.00

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	Low price & below Georgia Pricing	
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	Low price & below Georgia Pricing	
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	Below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	Below Georgia Pricing	
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	Below Georgia Pricing	
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	Within competitive range but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	Within competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	low price and below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	5A/2WC- Cutaway	11,500	21	Within competitive range & below Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	Low price & below Georgia Pricing	
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Within competitive range & below Georgia Pricing	
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Low price & below Georgia Pricing	
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	Within competitive range & over Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
FTS	Ford E450	Enderra	Cutaway	14,500	24	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	Above competitive range & above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system

Mitigating Factors for pricing differences:

Supply & Demand, there is a low supply with a high demand. Supply chain issues (parts & labor) along with inflation. Raw material costs are the leading cause of inflation in automotive industry. Industry wide Chip shortages. Suppliers prepared pricing in September/October 2022 when there was still much uncertainty in the market. We began price negotiations in January 2023 and were able to obtain price decreases across the board. Final pricing was compared against the Independent Cost Estimate in which pricing was brought to current market value. There were still many differences so we requested pricing results from a recently executed contract with the State of Georgie. We found that in many cases, our pricing was lower than their current contract. There were some instances where our pricing was still higher and upon further review, we determined that our pricing was based on our base bus including additional items such as Fire Suppression Sytems, Event Data Recorders and more expansive interlock systems. Based on our analysis, we have determined that given the various factors analyzed, negotiated price is fair and reasonable and we should move forward with contract execution.

Based on the above analysis and statements, pricing has been determined to be fair and reasonable.

DocuSigned by:
Tony Brandin
tbrandin@nationsbus.com

Title: FOOT Public Transportation Office Operations Manager

Date: 7/19/2023 | 08:24 EDT

Determination of Responsibility Form

Procurement Title: Standard Cutaway and Minibus Chassis Type Transit Vehicles

Solicitation No: TRIPS-22-CA-MB-LF-MBA

Vendor: Matthews Bus Alliance

Descriptions of Determination of Responsibility

Per requirement of the Federal Transit Administration (FTA) C 4220.1F, Ch. IV, Paragraph 2.a.(1), Determination of Responsibility for the awarded supplier, the following must be completed prior to the execution of the contract.

Yes	No	N/A	Description of Determination
☒	☐	☐	Supplier has the Staff/Resources for the project team, support staff and backup resources to do the work (attach supporting memorandum, organization charts, etc. if not already included in their submittal) Explanation for selection if documentation is not attached:
☒	☐	☐	Supplier has sufficient financial resources to complete the work (attach Dun & Bradstreet report, financial statements, supporting memorandum, bank references, etc.) Explanation for selection if documentation is not attached:
☒	☐	☐	Supplier has a proven track record of completing work on time and within budget (attach supporting memorandum, references, etc.) Explanation for selection if documentation is not attached:
☐	☐	☒	Supplier can provide the required bonds if applicable to the project (attach supporting memorandum, confirmation of bonding capacity, etc. if not already included in their submittal) Explanation for selection if documentation is not attached:
☒	☐	☐	Supplier is not debarred/suspended at federal or, if available, state level (attach SAM screenshot, supporting memorandum, etc.) Explanation for selection if documentation is not attached:
☒	☐	☐	Cost/Price Analysis has been submitted and verified that pricing is based on fair market value for goods and/or services provided. Explanation for selection if documentation is not attached:

Signature: _____

Vin Robert

Title: Procurement Director, Center for Urban Transportation Research

Date: _____

7/18/2023



Memo

To: File No. TRIPS 22- CA-MB-LF-MBA

From: Tina Roberts

Date: July 18, 2023

Re: Determination of Responsibility Justifications

Staff/Resources – Matthews Bus Alliance will be performing these services in partnership with Coach and Equipment with chassis provided by Ford. We feel based on previous work experience with the State of Florida on the school bus contracts and the merits of the response from Matthews Bus Alliance that they will be able to adequately provide the vehicles as specified.

Financial – Matthews Bus Alliance was founded in 1967 and has an annual revenue of \$32.1M with 141 employees. The company has had contracts with the State of Florida for school buses. We feel based on their time in business and the partnerships they have established with Coach and Equipment with chassis provided by Ford, they have the financial stability to produce and deliver vehicles as specified.

Proven Track Record – Matthews Bus Alliance will be performing these services in partnership with Coach and Equipment with chassis provided by Ford. We feel based on work experience with the State of Florida for school buses and the merits of the response from Matthews Bus Alliance that they will be able to adequately provide the vehicles as specified.



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Florida Profit Corporation
MATTHEWS BUS ALLIANCE, INC.

Filing Information

Document Number	P16000094666
FEI/EIN Number	81-4572887
Date Filed	11/29/2016
Effective Date	11/29/2016
State	FL
Status	ACTIVE

Principal Address

4802 WEST COLONIAL DRIVE
ORLANDO, FL 32808

Mailing Address

4802 WEST COLONIAL DRIVE
ORLANDO, FL 32808

Registered Agent Name & Address

MATTHEWS, GLENN J
4802 WEST COLONIAL DRIVE
ORLANDO, FL 32808

Officer/Director Detail

Name & Address

Title P

MATTHEWS, GLENN J
16887 Broadwater Ave.
Winter Garden, FL 34787

Title CFO

O'Gorman, Kevin P.
12403 Rockledge Cir
Boca Raton, FL 33428

Title COO

Lori, Matthews
16887 Broadwater Ave.
Winter Garden, FL 34787

Annual Reports

Report Year	Filed Date
2021	01/22/2021
2022	01/04/2022
2023	01/30/2023

Document Images

01/30/2023 -- ANNUAL REPORT	View image in PDF format
01/04/2022 -- ANNUAL REPORT	View image in PDF format
01/22/2021 -- ANNUAL REPORT	View image in PDF format
03/24/2020 -- ANNUAL REPORT	View image in PDF format
05/21/2019 -- ANNUAL REPORT	View image in PDF format
03/29/2018 -- ANNUAL REPORT	View image in PDF format
04/06/2017 -- Off/Dir Resignation	View image in PDF format
04/06/2017 -- Off/Dir Resignation	View image in PDF format
04/06/2017 -- Off/Dir Resignation	View image in PDF format
01/12/2017 -- ANNUAL REPORT	View image in PDF format
11/29/2016 -- Domestic Profit	View image in PDF format



MATTHEWS BUS ALLIANCE, INC.

Unique Entity ID LZ4UFN9WSJ78	CAGE / NCAGE 7V0C4	Purpose of Registration All Awards
Registration Status Active Registration	Expiration Date Mar 25, 2023	
Physical Address 4802 West Colonial DR Orlando, Florida 32808-7702 United States	Mailing Address 4802 West Colonial DR Orlando, Florida 32808-7702 United States	

Business Information

Doing Business as (blank)	Division Name (blank)	Division Number (blank)
Congressional District Florida 10	State / Country of Incorporation Florida / United States	URL http://www.matthewsbusesflorida.com/

Registration Dates

Activation Date Feb 25, 2022	Submission Date Feb 23, 2022	Initial Registration Date May 1, 2017
--	--	---

Entity Dates

Entity Start Date Apr 1, 2017	Fiscal Year End Close Date Dec 31
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Immediate Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2.C.F.R. 200 Appendix XII. Their responses are not displayed in SAM. They are sent to FAPIIS.gov for display as applicable. Maintaining an active registration in SAM demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors (blank)
Profit Structure For Profit Organization		

Socio-Economic Types

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments Yes	Debt Subject To Offset No
--	-------------------------------------

EFT Indicator 0000	CAGE Code 7V0C4
------------------------------	---------------------------

Points of Contact**Electronic Business**

👤 Kevin O'Gorman, CFO	4802 W. Colonial DR Orlando, Florida 32808 United States
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Government Business

👤 Kevin O'Gorman, CFO	4802 W. Colonial DR Orlando, Florida 32808 United States
--------------------------	--

Service Classifications**NAICS Codes**

Primary	NAICS Codes	NAICS Title
Yes	423110	Automobile And Other Motor Vehicle Merchant Wholesalers
	441228	Motorcycle, Atv, And All Other Motor Vehicle Dealers
	441310	Automotive Parts And Accessories Stores
	532120	Truck, Utility Trailer, And Rv (Recreational Vehicle) Rental And Leasing

Product and Service Codes

PSC	PSC Name
2305	Ground Effect Vehicles
2310	Passenger Motor Vehicles
2510	Vehicular Cab, Body, And Frame Structural Components
2520	Vehicular Power Transmission Components
2530	Vehicular Brake, Steering, Axle, Wheel, And Track Components
2540	Vehicular Furniture And Accessories
2590	Miscellaneous Vehicular Components
2895	Miscellaneous Engines And Components
4910	Motor Vehicle Maintenance And Repair Shop Specialized Equipment
J025	Maintenance, Repair, And Rebuilding Of Equipment- Vehicular Equipment Components
R499	Support- Professional: Other
V002	Transportation/Travel/Relocation- Motor Pool And Packing/Crating: Motor Pool Operations
W023	Lease Or Rental Of Equipment- Ground Effect Vehicles, Motor Vehicles, Trailers, And Cycles

Disaster Response

Yes, this entity appears in the disaster response registry.

Bonding Levels	Dollars
(blank)	(blank)

States
Any

Counties
(blank)

Metropolitan Statistical Areas
(blank)

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 44,966.00	\$ 37,110.00	\$ 82,076.00	\$ 44,966.00	\$ 36,700.00	\$ 81,666.00		Yes
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 47,058.00	\$ 44,747.00	\$ 91,805.00	\$ 47,058.00	\$ 37,891.00	\$ 84,949.00	\$ 87,790.95	N/A
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 48,353.00	\$ 44,868.00	\$ 93,221.00	\$ 48,353.00	\$ 38,011.00	\$ 86,364.00		Yes
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 48,869.00	\$ 51,606.00	\$ 100,475.00	\$ 48,869.00	\$ 45,006.00	\$ 93,875.00		Yes
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 59,045.00	\$ 69,845.00	\$ 128,890.00	\$ 55,315.00	\$ 38,365.00	\$ 93,680.00	\$ 100,706.00	N/A
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 49,999.00	\$ 63,130.00	\$ 113,129.00	\$ 49,999.00	\$ 61,240.00	\$ 111,239.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 31,866.00	\$ 42,705.00	\$ 108,378.00	\$ 31,866.00	\$ 72,933.00	\$ 104,799.00		N/A
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 48,829.00	\$ 47,317.00	\$ 91,534.00	\$ 48,829.00	\$ 42,145.00	\$ 90,974.00		Yes
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 49,317.00	\$ 46,075.00	\$ 95,392.00	\$ 49,317.00	\$ 39,119.00	\$ 88,436.00	\$ 95,068.70	N/A
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 49,631.00	\$ 51,642.00	\$ 101,273.00	\$ 49,631.00	\$ 44,942.00	\$ 94,573.00		Yes
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 36,835.00	\$ 77,379.00	\$ 114,214.00	\$ 36,835.00	\$ 75,083.00	\$ 111,918.00		N/A
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 36,037.00	\$ 91,354.00	\$ 127,391.00	\$ 36,037.00	\$ 85,902.00	\$ 121,939.00		Yes
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 39,847.00	\$ 91,004.00	\$ 130,851.00	\$ 36,710.00	\$ 84,804.00	\$ 121,514.00	\$ 120,311.85	Yes
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 39,500.00	\$ 121,975.00	\$ 161,475.00	\$ 37,700.00	\$ 112,025.00	\$ 149,725.00		No
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 34,228.00	\$ 98,859.00	\$ 133,087.00	\$ 34,228.00	\$ 93,707.00	\$ 127,935.00	\$ 132,935.58	Yes
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 35,920.00	\$ 96,374.00	\$ 132,294.00	\$ 33,287.00	\$ 90,374.00	\$ 123,661.00		N/A
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 34,228.00	\$ 93,914.00	\$ 128,142.00	\$ 34,228.00	\$ 88,962.00	\$ 123,190.00	\$ 128,690.40	Yes
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 36,980.00	\$ 91,429.00	\$ 128,409.00	\$ 34,283.00	\$ 85,429.00	\$ 119,712.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 32,282.00	\$ 79,329.00	\$ 111,611.00	\$ 32,282.00	\$ 75,328.00	\$ 107,610.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/2WC- Cutaway	11,500	21	\$ 32,282.00	\$ 81,499.00	\$ 113,781.00	\$ 32,282.00	\$ 77,425.00	\$ 109,707.00		Yes
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 37,488.00	\$ 92,919.00	\$ 130,407.00	\$ 34,283.00	\$ 86,919.00	\$ 121,202.00	\$ 115,680.75	No
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 34,230.00	\$ 95,404.00	\$ 129,634.00	\$ 34,230.00	\$ 90,452.00	\$ 124,682.00		No
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 34,757.00	\$ 96,959.00	\$ 131,716.00	\$ 34,757.00	\$ 92,007.00	\$ 126,764.00		No
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 34,225.00	\$ 79,009.00	\$ 113,234.00	\$ 34,225.00	\$ 76,513.00	\$ 110,738.00	\$ 117,815.70	Yes
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 32,809.00	\$ 80,839.00	\$ 113,648.00	\$ 32,809.00	\$ 76,787.00	\$ 109,596.00		N/A
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 29,849.00	\$ 95,644.00	\$ 125,493.00	\$ 29,849.00	\$ 90,692.00	\$ 120,541.00		Yes
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 34,310.00	\$ 93,159.00	\$ 127,469.00	\$ 32,368.00	\$ 87,159.00	\$ 119,527.00	\$ 128,491.53	N/A
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 37,617.00	\$ 127,278.00	\$ 164,895.00	\$ 29,917.00	\$ 116,710.00	\$ 146,627.00		No
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 35,730.00	\$ 100,514.00	\$ 136,244.00	\$ 35,730.00	\$ 95,262.00	\$ 130,992.00		Yes
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 38,703.00	\$ 98,029.00	\$ 136,732.00	\$ 35,256.00	\$ 92,021.00	\$ 127,277.00		Yes
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 35,730.00	\$ 95,644.00	\$ 131,374.00	\$ 35,228.00	\$ 90,693.00	\$ 125,920.00		Yes
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 38,704.00	\$ 93,159.00	\$ 131,863.00	\$ 35,256.00	\$ 87,159.00	\$ 122,415.00		No
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 82,788.00	\$ 117,341.00	\$ 34,553.00	\$ 78,318.00	\$ 112,871.00	\$ 121,286.88	Yes
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 83,463.00	\$ 118,016.00	\$ 34,553.00	\$ 78,966.00	\$ 113,519.00		Yes

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 84,613.00	\$ 119,823.00	\$ 35,210.00	\$ 80,072.00	\$ 115,882.00		Yes
	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 85,192.00	\$ 120,402.00	\$ 35,210.00	\$ 80,630.00	\$ 115,840.00		Yes
FTS	Ford-E450	Enderra	Cutaway	14,500	24	\$ 34,867.00	\$ 80,755.00	\$ 115,622.00	\$ 35,667.00	\$ 77,158.00	\$ 112,825.00		N/A
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 36,145.00	\$ 128,750.00	\$ 164,895.00	\$ 34,345.00	\$ 118,800.00	\$ 153,145.00		No
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 49,034.00	\$ 115,954.00	\$ 164,988.00	\$ 49,034.00	\$ 113,954.00	\$ 162,988.00	\$ 169,826.35	Yes
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 52,119.00	\$ 116,544.00	\$ 168,663.00	\$ 49,034.00	\$ 108,944.00	\$ 157,978.00		N/A
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 49,034.00	\$ 106,484.00	\$ 155,518.00	\$ 49,034.00	\$ 104,484.00	\$ 153,518.00	\$ 159,646.10	Yes
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 52,119.00	\$ 107,074.00	\$ 159,193.00	\$ 49,034.00	\$ 99,474.00	\$ 148,508.00		N/A
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 78,109.00	\$ 124,400.00	\$ 202,509.00	\$ 78,109.00	\$ 122,400.00	\$ 200,509.00	\$ 208,510.23	Yes
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 79,104.00	\$ 122,459.00	\$ 201,563.00	\$ 79,104.00	\$ 114,859.00	\$ 193,963.00		N/A
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 76,976.00	\$ 126,150.00	\$ 203,126.00	\$ 76,976.00	\$ 125,150.00	\$ 202,126.00	\$ 208,980.00	Yes
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 77,971.00	\$ 144,209.00	\$ 222,180.00	\$ 77,971.00	\$ 116,609.00	\$ 194,400.00		N/A

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Supression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 410.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (31,112.00)
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 6,856.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (27,829.00)
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 6,857.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (26,414.00)
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 6,600.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,903.00)
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 35,210.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (19,098.00)
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 1,890.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (1,539.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 3,579.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (7,979.00)
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 560.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (21,804.00)
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 6,956.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (24,342.00)
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 6,700.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,205.00)
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 2,236.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ (3,895.00)
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 5,452.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 6,126.00
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 9,337.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 5,701.00
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 11,750.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 33,912.00
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 5,152.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 12,122.00
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 8,633.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 7,848.00
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 7,172.00
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 8,697.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 3,694.00
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 4,001.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (8,408.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	6A/2WC- Cutaway	11,500	21	\$ 4,074.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,311.00)
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 9,205.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 5,184.00
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 8,664.00
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 10,746.00
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 2,496.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (5,280.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 4,052.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,422.00)
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 4,952.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (1,366.00)
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 7,942.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (2,360.00)
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 18,268.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ 24,720.00
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 5,252.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 5,085.00
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 9,455.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 1,370.00
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 5,454.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 13.00
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 9,448.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (3,492.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 4,470.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (13,036.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 4,497.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (12,388.00)

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Suppression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 4,541.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (10,625.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 4,562.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (10,067.00)
FTS	Ford-E450	Enderra	Cutaway	14,500	24	\$ 2,797.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (13,082.00)
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 11,750.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 27,238.00
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (21,520.00)
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (26,530.00)
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (30,990.00)
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (36,000.00)
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 2,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 11,161.00
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 7,600.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 4,615.00
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 1,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 12,778.00
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 27,780.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 5,052.00

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	Low price & below Georgia Pricing	
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	Low price & below Georgia Pricing	
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	Below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	Below Georgia Pricing	
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	Below Georgia Pricing	
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	Within competitive range but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	Within competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	low price and below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	5A/2WC- Cutaway	11,500	21	Within competitive range & below Georgia Pricing	
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	Low price & below Georgia Pricing	
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Within competitive range & below Georgia Pricing	
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Low price & below Georgia Pricing	
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	Within competitive range & over Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/ZWC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/ZWC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
FTS	Ford E450	Enderra	Cutaway	14,500	24	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	Above competitive range & above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system

Mitigating Factors for pricing differences:

Supply & Demand, there is a low supply with a high demand. Supply chain issues (parts & labor) along with inflation. Raw material costs are the leading cause of inflation in automotive industry. Industry wide Chip shortages. Suppliers prepared pricing in September/October 2022 when there was still much uncertainty in the market. We began price negotiations in January 2023 and were able to obtain price decreases across the board. Final pricing was compared against the Independent Cost Estimate in which pricing was brought to current market value. There were still many differences so we requested pricing results from a recently executed contract with the State of Georgie. We found that in many cases, our pricing was lower than their current contract. There were some instances where our pricing was still higher and upon further review, we determined that our pricing was based on our base bus including additional items such as Fire Suppression Sytems, Event Data Recorders and more expansive interlock systems. Based on our analysis, we have determined that given the various factors analyzed, negotiated price is fair and reasonable and we should move forward with contract execution.

Based on the above analysis and statements, pricing has been determined to be fair and reasonable.

DocuSigned by:
Tony Brandin
tbrandin@nationsbus.com

Title: FDOT Public Transportation Office Operations Manager

Date: 7/19/2023 | 08:24 EDT

Determination of Responsibility Form

Procurement Title: Standard Cutaway and Minibus Chassis Type Transit Vehicles

Solicitation No: TRIPS-22-CA-MB-LF-Model1

Vendor: Model 1, Inc. (formerly Creative Bus Sales)

Descriptions of Determination of Responsibility

Per requirement of the Federal Transit Administration (FTA) C 4220.1F, Ch. IV, Paragraph 2.a.(1), Determination of Responsibility for the awarded supplier, the following must be completed prior to the execution of the contract.

Yes	No	N/A	Description of Determination
☒	☐	☐	Supplier has the Staff/Resources for the project team, support staff and backup resources to do the work (attach supporting memorandum, organization charts, etc. if not already included in their submittal) Explanation for selection if documentation is not attached:
☒	☐	☐	Supplier has sufficient financial resources to complete the work (attach Dun & Bradstreet report, financial statements, supporting memorandum, bank references, etc.) Explanation for selection if documentation is not attached:
☒	☐	☐	Supplier has a proven track record of completing work on time and within budget (attach supporting memorandum, references, etc.) Explanation for selection if documentation is not attached:
☐	☐	☒	Supplier can provide the required bonds if applicable to the project (attach supporting memorandum, confirmation of bonding capacity, etc. if not already included in their submittal) Explanation for selection if documentation is not attached:
☒	☐	☐	Supplier is not debarred/suspended at federal or, if available, state level (attach SAM screenshot, supporting memorandum, etc.) Explanation for selection if documentation is not attached:
☒	☐	☐	Cost/Price Analysis has been submitted and verified that pricing is based on fair market value for goods and/or services provided. Explanation for selection if documentation is not attached:

Signature: _____

Jim But

Title: Procurement Director, Center for Urban Transportation Research

Date: _____

7/18/2023



Memo

To: File No. TRIPS 22- CA-MB-LF-Model 1 (formerly Creative Bus Sales)

From: Tina Roberts

Date: July 18, 2023

Re: Determination of Responsibility Justifications

Staff/Resources – Model 1 (formerly Creative Bus Sales) will be performing these services in partnership with Forest River and ARBOC with chassis provided by Ford and Chevrolet. We feel based on previous work experience with FDOT/TRIPS and the merits of the response from Model 1 that they will be able to adequately provide the vehicles as specified.

Financial – Model 1 (formerly Creative Bus Sales) was founded in 1980 and has annual revenue of \$67.9M with 339 employees. We feel based on their time in business and the partnerships they have established with Forest River, ARBOC and chassis provided by Ford, and Chevrolet, they have the financial stability to produce and deliver vehicles as specified.

Proven Track Record – Model 1 will be performing these services in partnership with Forest River and ARBOC with chassis provided by Ford, and Chevrolet. Previously these manufacturers have provided these types of vehicles through a different dealership. We feel based on previous work experience with FDOT and the merits of the response from Model 1 that they will be able to adequately provide the vehicles as specified.



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Detail by Entity Name

Foreign Profit Corporation

MODEL 1 COMMERCIAL VEHICLES, INC.

Filing Information

Document Number	F22000007489
FEI/EIN Number	33-0388707
Date Filed	12/08/2022
State	IN
Status	ACTIVE
Last Event	NAME CHANGE AMENDMENT
Event Date Filed	06/12/2023
Event Effective Date	NONE

Principal Address

9365 COUNSELORS ROW, STE. 112
INDIANAPOLIS, IN 46240

Mailing Address

9365 COUNSELORS ROW, STE. 112
INDIANAPOLIS, IN 46240

Registered Agent Name & Address

CORPORATION SERVICE COMPANY
1201 HAYS STREET
TALLAHASSEE, FL 32301-2525

Officer/Director Detail

Name & Address

Title PCEO

MATJEVICH, ANTHONY, JR.
4310 RIVER GARDEN TRAIL
AUSTIN, TX 78746

Title SHRD

MATJEVICH, VICTORIA E
4310 RIVER GARDEN TRAIL
AUSTIN, TX 78746

Title VPGM

MATIJEVICH, ANTHONY, III
3104 BRIGHTWOOD DR.
AUSTIN, TX 78746

Annual Reports

Report Year	Filed Date
2023	04/25/2023

Document Images

06/12/2023 -- Name Change	View image in PDF format
04/25/2023 -- ANNUAL REPORT	View image in PDF format
12/08/2022 -- Foreign Profit	View image in PDF format



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Detail by Entity Name

Foreign Profit Corporation

CREATIVE BUS SALES, INC.

Filing Information

Document Number F22000007489

FEI/EIN Number 33-0388707

Date Filed 12/08/2022

State IN

Status ACTIVE

Principal Address

9365 COUNSELORS ROW, STE. 112
INDIANAPOLIS, IN 46240

Mailing Address

9365 COUNSELORS ROW, STE. 112
INDIANAPOLIS, IN 46240

Registered Agent Name & Address

CORPORATION SERVICE COMPANY
1201 HAYS STREET
TALLAHASSEE, FL 32301-2525

Officer/Director Detail

Name & Address

Title PCEO

MATJEVICH, ANTHONY, JR.
4310 RIVER GARDEN TRAIL
AUSTIN, TX 78746

Title SHRD

MATJEVICH, VICTORIA E
4310 RIVER GARDEN TRAIL
AUSTIN, TX 78746

Title VPGM

MATIJEVICH, ANTHONY, III
3104 BRIGHTWOOD DR.
AUSTIN, TX 78746

Annual Reports

Report Year	Filed Date
2023	04/25/2023

Document Images

04/25/2023 -- ANNUAL REPORT	View image in PDF format
12/08/2022 -- Foreign Profit	View image in PDF format

19. DEBARRED BIDDERS / INTEGRITY CERTIFICATION

Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion

1. Lower tier participant certifies, by submission of this bid proposal, that neither it nor its "principals" (as defined at 49 CFR Part 29) is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participating in this transaction by any Federal department or agency.
2. When the prospective lower tier participant is unable to certify to the statements in this certification, such prospective participant shall attach an explanation to this proposal.

DEALER

Date 7/5/23

Signature Nick Corley

Company Name Model 1 Commercial Vehicles, Inc.
dba Creative Bus Sales, Inc.

Title Transit Bid Manager

MANUFACTURER

Date _____

Signature _____

Company Name _____

Title _____



CREATIVE BUS SALES, INC.

Unique Entity ID GFE1VN1UH2W4	CAGE / NCAGE 3BKE3	Purpose of Registration All Awards
Registration Status Active Registration	Expiration Date Feb 19, 2023	
Physical Address 14740 Ramona AVE Chino, California 91710-5747 United States	Mailing Address 14740 Ramona Avenue Chino, California 91710-5747 United States	

Business Information

Doing Business as GETAWAY BUS	Division Name Creative Bus Sales, Inc.	Division Number (blank)
Congressional District California 35	State / Country of Incorporation California / United States	URL www.creativebussales.com

Registration Dates

Activation Date Jan 24, 2022	Submission Date Jan 20, 2022	Initial Registration Date Sep 16, 2002
--	--	--

Entity Dates

Entity Start Date Jan 1, 1990	Fiscal Year End Close Date Dec 31
---	---

Immediate Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2.C.F.R. 200 Appendix XII. Their responses are not displayed in SAM. They are sent to FAPIIS.gov for display as applicable. Maintaining an active registration in SAM demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors Subchapter S Corporation
Profit Structure For Profit Organization		

Socio-Economic Types

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments
No

Debt Subject To Offset
No

EFT Indicator
0000

CAGE Code
3BKE3

Points of Contact**Electronic Business**


LEANN BANWART, Ms.

**14740 Ramona Avenue
Chino, California 91710
United States**

MAURICIO PALACIOS, MR.

14740 Ramona AVE.
Chino, California 91710
United States

Government Business


STEWART PICKETT, MR.

**14740 Ramona Avenue
Chino, California 91710
United States**

Nick Corley, MR.

14740 Ramona AVE.
Chino, California 91710
United States

Past Performance


STEWART PICKETT, MR.

**14740 Ramona AVE
Chino, California 91710
United States**

STEWART PICKETT, MR.

14740 Ramona AVE.
Chino, California 91710
United States

Service Classifications**NAICS Codes**

Primary
Yes

NAICS Codes
441110
485113
811111
811198

NAICS Title
New Car Dealers
Bus And Other Motor Vehicle Transit Systems
General Automotive Repair
All Other Automotive Repair And Maintenance

Disaster Response

Yes, this entity appears in the disaster response registry.

Bonding Levels	Dollars
(blank)	(blank)

States
Any

Counties
(blank)

Metropolitan Statistical Areas
(blank)

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 44,966.00	\$ 37,110.00	\$ 82,076.00	\$ 44,966.00	\$ 36,700.00	\$ 81,666.00		Yes
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 47,058.00	\$ 44,747.00	\$ 91,805.00	\$ 47,058.00	\$ 37,891.00	\$ 84,949.00	\$ 87,790.95	N/A
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 48,353.00	\$ 44,868.00	\$ 93,221.00	\$ 48,353.00	\$ 38,011.00	\$ 86,364.00		Yes
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 48,869.00	\$ 51,606.00	\$ 100,475.00	\$ 48,869.00	\$ 45,006.00	\$ 93,875.00	\$ 100,706.00	N/A
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 59,045.00	\$ 69,845.00	\$ 128,890.00	\$ 55,315.00	\$ 38,365.00	\$ 93,680.00		Yes
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 49,999.00	\$ 63,130.00	\$ 113,129.00	\$ 49,999.00	\$ 61,240.00	\$ 111,239.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 31,866.00	\$ 42,705.00	\$ 108,378.00	\$ 31,866.00	\$ 72,933.00	\$ 104,299.00		N/A
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 48,829.00	\$ 47,317.00	\$ 91,534.00	\$ 48,829.00	\$ 42,145.00	\$ 90,974.00		Yes
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 49,317.00	\$ 46,075.00	\$ 95,392.00	\$ 49,317.00	\$ 39,119.00	\$ 88,436.00	\$ 95,068.70	N/A
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 49,631.00	\$ 51,642.00	\$ 101,273.00	\$ 49,631.00	\$ 44,942.00	\$ 94,573.00		Yes
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 36,835.00	\$ 77,379.00	\$ 114,214.00	\$ 36,835.00	\$ 75,083.00	\$ 111,918.00		N/A
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 36,037.00	\$ 91,354.00	\$ 127,391.00	\$ 36,037.00	\$ 85,902.00	\$ 121,939.00	\$ 120,311.85	Yes
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 39,847.00	\$ 91,004.00	\$ 130,851.00	\$ 36,710.00	\$ 84,804.00	\$ 121,514.00		Yes
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 39,500.00	\$ 121,975.00	\$ 161,475.00	\$ 37,700.00	\$ 112,025.00	\$ 149,725.00		No
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 34,228.00	\$ 98,859.00	\$ 133,087.00	\$ 34,228.00	\$ 93,707.00	\$ 127,935.00	\$ 132,935.58	Yes
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 35,920.00	\$ 96,374.00	\$ 132,294.00	\$ 33,287.00	\$ 90,374.00	\$ 123,661.00		N/A
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 34,228.00	\$ 93,914.00	\$ 128,142.00	\$ 34,228.00	\$ 88,962.00	\$ 123,190.00	\$ 128,690.40	Yes
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 36,980.00	\$ 91,429.00	\$ 128,409.00	\$ 34,283.00	\$ 85,429.00	\$ 119,712.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 32,282.00	\$ 79,329.00	\$ 111,611.00	\$ 32,282.00	\$ 75,328.00	\$ 107,610.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	6A/2WC- Cutaway	11,500	21	\$ 32,282.00	\$ 81,499.00	\$ 113,781.00	\$ 32,282.00	\$ 77,425.00	\$ 109,707.00		Yes
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 37,488.00	\$ 92,919.00	\$ 130,407.00	\$ 34,283.00	\$ 86,919.00	\$ 121,202.00	\$ 115,680.75	No
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 34,230.00	\$ 95,404.00	\$ 129,634.00	\$ 34,230.00	\$ 90,452.00	\$ 124,682.00		No
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 34,757.00	\$ 96,959.00	\$ 131,716.00	\$ 34,757.00	\$ 92,007.00	\$ 126,764.00	\$ 117,815.70	No
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 34,225.00	\$ 79,009.00	\$ 113,234.00	\$ 34,225.00	\$ 76,513.00	\$ 110,738.00		Yes
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 32,809.00	\$ 80,839.00	\$ 113,648.00	\$ 32,809.00	\$ 76,787.00	\$ 109,596.00		N/A
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 29,849.00	\$ 95,644.00	\$ 125,493.00	\$ 29,849.00	\$ 90,692.00	\$ 120,541.00		Yes
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 34,310.00	\$ 93,159.00	\$ 127,469.00	\$ 32,368.00	\$ 87,159.00	\$ 119,527.00	\$ 128,491.53	N/A
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 37,617.00	\$ 127,278.00	\$ 164,895.00	\$ 29,917.00	\$ 116,710.00	\$ 146,627.00		No
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 35,730.00	\$ 100,514.00	\$ 136,244.00	\$ 35,730.00	\$ 95,262.00	\$ 130,992.00		Yes
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 38,703.00	\$ 98,029.00	\$ 136,732.00	\$ 35,256.00	\$ 92,021.00	\$ 127,277.00		Yes
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 35,730.00	\$ 95,644.00	\$ 131,374.00	\$ 35,228.00	\$ 90,693.00	\$ 125,920.00		Yes
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 38,704.00	\$ 93,159.00	\$ 131,863.00	\$ 35,256.00	\$ 87,159.00	\$ 122,415.00	\$ 121,286.88	No
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 82,788.00	\$ 117,341.00	\$ 34,553.00	\$ 78,318.00	\$ 112,871.00		Yes
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 83,463.00	\$ 118,016.00	\$ 34,553.00	\$ 78,966.00	\$ 113,519.00		Yes

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 84,613.00	\$ 119,823.00	\$ 35,210.00	\$ 80,072.00	\$ 115,882.00		Yes
	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 85,192.00	\$ 120,402.00	\$ 35,210.00	\$ 80,630.00	\$ 115,840.00		Yes
FTS	Ford E450	Enderra	Cutaway	14,500	24	\$ 34,867.00	\$ 80,755.00	\$ 115,622.00	\$ 35,667.00	\$ 77,158.00	\$ 112,825.00		N/A
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 36,145.00	\$ 128,750.00	\$ 164,895.00	\$ 34,345.00	\$ 118,800.00	\$ 153,145.00		No
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 49,034.00	\$ 115,954.00	\$ 164,988.00	\$ 49,034.00	\$ 113,954.00	\$ 162,988.00	\$ 169,826.35	Yes
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 52,119.00	\$ 116,544.00	\$ 168,663.00	\$ 49,034.00	\$ 108,944.00	\$ 157,978.00		N/A
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 49,034.00	\$ 106,484.00	\$ 155,518.00	\$ 49,034.00	\$ 104,484.00	\$ 153,518.00	\$ 159,646.10	Yes
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 52,119.00	\$ 107,074.00	\$ 159,193.00	\$ 49,034.00	\$ 99,474.00	\$ 148,508.00		N/A
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 78,109.00	\$ 124,400.00	\$ 202,509.00	\$ 78,109.00	\$ 122,400.00	\$ 200,509.00	\$ 208,510.23	Yes
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 79,104.00	\$ 122,459.00	\$ 201,563.00	\$ 79,104.00	\$ 114,859.00	\$ 193,963.00		N/A
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 76,976.00	\$ 126,150.00	\$ 203,126.00	\$ 76,976.00	\$ 125,150.00	\$ 202,126.00	\$ 208,980.00	Yes
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 77,971.00	\$ 144,209.00	\$ 222,180.00	\$ 77,971.00	\$ 116,609.00	\$ 194,400.00		N/A

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Supression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 410.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (31,112.00)
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 6,856.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (27,829.00)
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 6,857.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (26,414.00)
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 6,600.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,903.00)
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 35,210.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (19,098.00)
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 1,890.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (1,539.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 3,579.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (7,979.00)
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 560.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (21,804.00)
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 6,956.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (24,342.00)
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 6,700.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,205.00)
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 2,236.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ (3,895.00)
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 5,452.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 6,126.00
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 9,337.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 5,701.00
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 11,750.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 33,912.00
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 5,152.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 12,122.00
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 8,633.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 7,848.00
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 7,172.00
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 8,697.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 3,694.00
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 4,001.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (8,408.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	6A/2WC- Cutaway	11,500	21	\$ 4,074.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,311.00)
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 9,205.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 5,184.00
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 8,664.00
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 10,746.00
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 2,496.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (5,280.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 4,052.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,422.00)
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 4,952.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (1,366.00)
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 7,942.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (2,360.00)
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 18,268.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ 24,720.00
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 5,252.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 5,085.00
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 9,455.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 1,370.00
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 5,454.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 13.00
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 9,448.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (3,492.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 4,470.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (13,036.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 4,497.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (12,388.00)

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Suppression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 4,541.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 125,907.00	\$ (10,625.00)
	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 4,562.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 125,907.00	\$ (10,067.00)
FTS	Ford-E450	Enderra	Cutaway	14,500	24	\$ 2,797.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 125,907.00	\$ (13,082.00)
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 11,750.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 125,907.00	\$ 27,238.00
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 184,508.00	\$ (21,520.00)
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 184,508.00	\$ (26,530.00)
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 184,508.00	\$ (30,990.00)
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 184,508.00	\$ (36,000.00)
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 2,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 189,348.00	\$ 11,161.00
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 7,600.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 189,348.00	\$ 4,615.00
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 1,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 189,348.00	\$ 12,778.00
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 27,780.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	600.00	400.00	\$ 189,348.00	\$ 5,052.00

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	Low price & below Georgia Pricing	
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	Low price & below Georgia Pricing	
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	Below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	Below Georgia Pricing	
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	Below Georgia Pricing	
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	Within competitive range but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	Within competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	low price and below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/2WC- Cutaway	11,500	21	Within competitive range & below Georgia Pricing	
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	Low price & below Georgia Pricing	
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Within competitive range & below Georgia Pricing	
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Low price & below Georgia Pricing	
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	Within competitive range & over Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/ZWC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/ZWC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
FTS	Ford E450	Enderra	Cutaway	14,500	24	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	Above competitive range & above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system

Mitigating Factors for pricing differences:

Supply & Demand, there is a low supply with a high demand. Supply chain issues (parts & labor) along with inflation. Raw material costs are the leading cause of inflation in automotive industry. Industry wide Chip shortages. Suppliers prepared pricing in September/October 2022 when there was still much uncertainty in the market. We began price negotiations in January 2023 and were able to obtain price decreases across the board. Final pricing was compared against the Independent Cost Estimate in which pricing was brought to current market value. There were still many differences so we requested pricing results from a recently executed contract with the State of Georgie. We found that in many cases, our pricing was lower than their current contract. There were some instances where our pricing was still higher and upon further review, we determined that our pricing was based on our base bus including additional items such as Fire Suppression Sytems, Event Data Recorders and more expansive interlock systems. Based on our analysis, we have determined that given the various factors analyzed, negotiated price is fair and reasonable and we should move forward with contract execution.

Based on the above analysis and statements, pricing has been determined to be fair and reasonable.

DocuSigned by:
Tony Brandin
tbrandin@nationsbus.com

Title: FOOT Public Transportation Office Operations Manager

Date: 7/19/2023 | 08:24 EDT

Determination of Responsibility Form

Procurement Title: Standard Cutaway and Minibus Chassis Type Transit Vehicles

Solicitation No: TRIPS-22-CA-MB-LF-NBC

Vendor: Nations Bus Corp

Descriptions of Determination of Responsibility

Per requirement of the Federal Transit Administration (FTA) C 4220.1F, Ch. IV, Paragraph 2.a.(1), Determination of Responsibility for the awarded supplier, the following must be completed prior to the execution of the contract.

Yes No N/A Description of Determination

☒ ☐ ☐ Supplier has the Staff/Resources for the project team, support staff and backup resources to do the work (attach supporting memorandum, organization charts, etc. if not already included in their submittal)

Explanation for selection if documentation is not attached:

☒ ☐ ☐ Supplier has sufficient financial resources to complete the work (attach Dun & Bradstreet report, financial statements, supporting memorandum, bank references, etc.)

Explanation for selection if documentation is not attached:

☒ ☐ ☐ Supplier has a proven track record of completing work on time and within budget (attach supporting memorandum, references, etc.)

Explanation for selection if documentation is not attached:

☐ ☐ ☒ Supplier can provide the required bonds if applicable to the project (attach supporting memorandum, confirmation of bonding capacity, etc. if not already included in their submittal)

Explanation for selection if documentation is not attached:

☒ ☐ ☐ Supplier is not debarred/suspended at federal or, if available, state level (attach SAM screenshot, supporting memorandum, etc.)

Explanation for selection if documentation is not attached:

☒ ☐ ☐ Cost/Price Analysis has been submitted and verified that pricing is based on fair market value for goods and/or services provided.

Explanation for selection if documentation is not attached:

Signature



Title: Procurement Director, Center for Urban Transportation Research

Date:

7/18/2023

Memo



To: File No. TRIPS 22- CA-MB-LF-NBC

From: Tina Roberts

Date: July 18, 2023

Re: Determination of Responsibility Justifications

Staff/Resources – Nations Bus Corp will be performing these services in partnership with Turtle Top with Chassis provided by Ford, Chevrolet and Freightliner. We feel based on previous work experience and the merits of the response from Nations Bus Corp that they will be able to adequately provide the vehicles as specified.

Financial – Nations Bus Corp was started in 1999 by Chip Osborne and David Meck. They are a Florida based company that has done business with the Florida Department of Transportation under the TRIPS program for many years. They have an annual revenue of \$5.8M and 21 employees. We feel based on their time in business and the partnerships they have established with Turtle Top and chassis provided by Ford, Chevrolet and Freightliner they have the financial stability to produce and deliver vehicles as specified.

Proven Track Record – Nations Bus Corp will be performing these services in partnership with Turtle Top and chassis provided by Ford, Chevrolet and Freightliner. Previously these manufacturers have provided these types of vehicles through Nations Bus Corp and we feel based on previous work experience with FDOT and the merits of the response from Nations Bus Corp that they will be able to adequately provide the vehicles as specified.



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Foreign Profit Corporation
NATIONS BUS CORP.

Filing Information

Document Number F10000001722
FEI/EIN Number 52-2238173
Date Filed 04/09/2010
State CA
Status ACTIVE

Principal Address

555 Outlet Mall Blvd
St. Augustine, FL 32084

Changed: 01/10/2015

Mailing Address

555 Outlet Mall Blvd
St. Augustine, FL 32084

Changed: 01/14/2021

Registered Agent Name & Address

MECK, DAVID
555 Outlet Mall Blvd
St. Augustine, FL 32084

Name Changed: 04/07/2011

Address Changed: 01/10/2015

Officer/Director Detail

Name & Address

Title PTD

MECK, DAVID
555 Outlet Mall Blvd
St. Augustine, FL 32084

Title VP

MECK, DAVID
113 Gaillardia Loop
St. Augustine, FL 32080

Title PD

OSBORNE, CHARLES, Jr.
465 Ocean Grove Cir
Saint Augustine, FL 32080

Annual Reports

Report Year	Filed Date
2021	01/14/2021
2022	01/21/2022
2023	01/23/2023

Document Images

01/23/2023 -- ANNUAL REPORT	View image in PDF format
01/21/2022 -- ANNUAL REPORT	View image in PDF format
01/14/2021 -- ANNUAL REPORT	View image in PDF format
01/13/2020 -- ANNUAL REPORT	View image in PDF format
02/09/2019 -- ANNUAL REPORT	View image in PDF format
01/22/2018 -- ANNUAL REPORT	View image in PDF format
01/10/2017 -- ANNUAL REPORT	View image in PDF format
01/22/2016 -- ANNUAL REPORT	View image in PDF format
01/10/2015 -- ANNUAL REPORT	View image in PDF format
01/11/2014 -- ANNUAL REPORT	View image in PDF format
04/02/2013 -- ANNUAL REPORT	View image in PDF format
01/18/2012 -- ANNUAL REPORT	View image in PDF format
04/07/2011 -- ANNUAL REPORT	View image in PDF format
04/09/2010 -- Foreign Profit	View image in PDF format



NATIONS BUS CORP.

Unique Entity ID TYDMWJ3UJ6B9	CAGE / NCAGE 4DG08	Purpose of Registration All Awards
Registration Status Active Registration	Expiration Date Apr 14, 2023	
Physical Address 10219 Hawthorne BLVD Inglewood, California 90304-1511 United States	Mailing Address 555 Outlet Mall BLVD St Augustine, Florida 32084-1511 United States	

Business Information

Doing Business as NATIONS BUS SALES	Division Name Nations Bus Corp	Division Number Nations Bu
Congressional District California 43	State / Country of Incorporation Florida / United States	URL http://nationsbus.com

Registration Dates

Activation Date Mar 17, 2022	Submission Date Mar 15, 2022	Initial Registration Date Apr 18, 2006
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Entity Dates

Entity Start Date Apr 24, 2000	Fiscal Year End Close Date Dec 31
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Immediate Owner

CAGE (blank)	Legal Business Name (blank)
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Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
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Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2.C.F.R. 200 Appendix XII. Their responses are not displayed in SAM. They are sent to FAPIIS.gov for display as applicable. Maintaining an active registration in SAM demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors (blank)
Profit Structure For Profit Organization		

Socio-Economic Types

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments No	Debt Subject To Offset No
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EFT Indicator 0000	CAGE Code 4DG08
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Points of Contact**Electronic Business**

 David Morris, Transit Sales Manager	555 Outlet Mall BLVD St Augustine, Florida 32084 United States
Chip Osborne	555 Outlet Mall BLVD St Augustine, Florida 32084 United States

Government Business

 David Morris, Transit Sales Manager	555 Outlet Mall BLVD St. Augustine, Florida 32084 United States
Chip Osborne	555 Outlet Mall BLVD St Augustine, Florida 32084 United States

Past Performance

 David Meck, CFO	10219 Hawthorne BLVD Inglewood, California 90304 United States
Chip Osborne	555 Outlet Mall BLVD St Augustine, Florida 32084 United States

Service Classifications**NAICS Codes**

Primary	NAICS Codes	NAICS Title
Yes	336211	Motor Vehicle Body Manufacturing
	423110	Automobile And Other Motor Vehicle Merchant Wholesalers
	441228	Motorcycle, Atv, And All Other Motor Vehicle Dealers
	485113	Bus And Other Motor Vehicle Transit Systems

Disaster Response

This entity does not appear in the disaster response registry.

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 44,966.00	\$ 37,110.00	\$ 82,076.00	\$ 44,966.00	\$ 36,700.00	\$ 81,666.00		Yes
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 47,058.00	\$ 44,747.00	\$ 91,805.00	\$ 47,058.00	\$ 37,891.00	\$ 84,949.00	\$ 87,790.95	N/A
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 48,353.00	\$ 44,868.00	\$ 93,221.00	\$ 48,353.00	\$ 38,011.00	\$ 86,364.00		Yes
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 48,869.00	\$ 51,606.00	\$ 100,475.00	\$ 48,869.00	\$ 45,006.00	\$ 93,875.00		Yes
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 59,045.00	\$ 69,845.00	\$ 128,890.00	\$ 55,315.00	\$ 38,365.00	\$ 93,680.00	\$ 100,706.00	N/A
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 49,999.00	\$ 63,130.00	\$ 113,129.00	\$ 49,999.00	\$ 61,240.00	\$ 111,239.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 31,866.00	\$ 42,705.00	\$ 108,378.00	\$ 31,866.00	\$ 72,933.00	\$ 104,799.00		N/A
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 48,829.00	\$ 47,317.00	\$ 91,534.00	\$ 48,829.00	\$ 42,145.00	\$ 90,974.00		Yes
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 49,317.00	\$ 46,075.00	\$ 95,392.00	\$ 49,317.00	\$ 39,119.00	\$ 88,436.00	\$ 95,068.70	N/A
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 49,631.00	\$ 51,642.00	\$ 101,273.00	\$ 49,631.00	\$ 44,942.00	\$ 94,573.00		Yes
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 36,835.00	\$ 77,379.00	\$ 114,214.00	\$ 36,835.00	\$ 75,083.00	\$ 111,918.00		N/A
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 36,037.00	\$ 91,354.00	\$ 127,391.00	\$ 36,037.00	\$ 85,902.00	\$ 121,939.00		Yes
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 39,847.00	\$ 91,004.00	\$ 130,851.00	\$ 36,710.00	\$ 84,804.00	\$ 121,514.00	\$ 120,311.85	Yes
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 39,500.00	\$ 121,975.00	\$ 161,475.00	\$ 37,700.00	\$ 112,025.00	\$ 149,725.00		No
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 34,228.00	\$ 98,859.00	\$ 133,087.00	\$ 34,228.00	\$ 93,707.00	\$ 127,935.00	\$ 132,935.58	Yes
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 35,920.00	\$ 96,374.00	\$ 132,294.00	\$ 33,287.00	\$ 90,374.00	\$ 123,661.00		N/A
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 34,228.00	\$ 93,914.00	\$ 128,142.00	\$ 34,228.00	\$ 88,962.00	\$ 123,190.00		Yes
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 36,980.00	\$ 91,429.00	\$ 128,409.00	\$ 34,283.00	\$ 85,429.00	\$ 119,712.00	\$ 128,690.40	N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 32,282.00	\$ 79,329.00	\$ 111,611.00	\$ 32,282.00	\$ 75,328.00	\$ 107,610.00		N/A
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/2WC- Cutaway	11,500	21	\$ 32,282.00	\$ 81,499.00	\$ 113,781.00	\$ 32,282.00	\$ 77,425.00	\$ 109,707.00		Yes
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 37,488.00	\$ 92,919.00	\$ 130,407.00	\$ 34,283.00	\$ 86,919.00	\$ 121,202.00	\$ 115,680.75	No
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 34,230.00	\$ 95,404.00	\$ 129,634.00	\$ 34,230.00	\$ 90,452.00	\$ 124,682.00		No
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 34,757.00	\$ 96,959.00	\$ 131,716.00	\$ 34,757.00	\$ 92,007.00	\$ 126,764.00		No
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 34,225.00	\$ 79,009.00	\$ 113,234.00	\$ 34,225.00	\$ 76,513.00	\$ 110,738.00	\$ 117,815.70	Yes
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 32,809.00	\$ 80,839.00	\$ 113,648.00	\$ 32,809.00	\$ 76,787.00	\$ 109,596.00		N/A
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 29,849.00	\$ 95,644.00	\$ 125,493.00	\$ 29,849.00	\$ 90,692.00	\$ 120,541.00		Yes
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 34,310.00	\$ 93,159.00	\$ 127,469.00	\$ 32,368.00	\$ 87,159.00	\$ 119,527.00	\$ 128,491.53	N/A
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 37,617.00	\$ 127,278.00	\$ 164,895.00	\$ 29,917.00	\$ 116,710.00	\$ 146,627.00		No
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 35,730.00	\$ 100,514.00	\$ 136,244.00	\$ 35,730.00	\$ 95,262.00	\$ 130,992.00		Yes
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 38,703.00	\$ 98,029.00	\$ 136,732.00	\$ 35,256.00	\$ 92,021.00	\$ 127,277.00		Yes
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 35,730.00	\$ 95,644.00	\$ 131,374.00	\$ 35,228.00	\$ 90,693.00	\$ 125,920.00		Yes
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 38,704.00	\$ 93,159.00	\$ 131,863.00	\$ 35,256.00	\$ 87,159.00	\$ 122,415.00		No
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 82,788.00	\$ 117,341.00	\$ 34,553.00	\$ 78,318.00	\$ 112,871.00	\$ 121,286.88	Yes
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 34,553.00	\$ 83,463.00	\$ 118,016.00	\$ 34,553.00	\$ 78,966.00	\$ 113,519.00		Yes

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Original Chassis Price	Original Second Stage Price	Original Vehicle Price	Final Chassis Price	Final Second Stage Price	Negotiated Vehicle Price	Competitive Range 7.5%	Pricing within competitive range?
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 84,613.00	\$ 119,823.00	\$ 35,210.00	\$ 80,072.00	\$ 115,882.00		Yes
	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 35,210.00	\$ 85,192.00	\$ 120,402.00	\$ 35,210.00	\$ 80,630.00	\$ 115,840.00		Yes
FTS	Ford E450	Enderra	Cutaway	14,500	24	\$ 34,867.00	\$ 80,755.00	\$ 115,622.00	\$ 35,667.00	\$ 77,158.00	\$ 112,825.00		N/A
	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 36,145.00	\$ 128,750.00	\$ 164,895.00	\$ 34,345.00	\$ 118,800.00	\$ 153,145.00		No
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 49,034.00	\$ 115,954.00	\$ 164,988.00	\$ 49,034.00	\$ 113,954.00	\$ 162,988.00	\$ 169,826.35	Yes
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 52,119.00	\$ 116,544.00	\$ 168,663.00	\$ 49,034.00	\$ 108,944.00	\$ 157,978.00	\$ 159,646.10	N/A
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 49,034.00	\$ 106,484.00	\$ 155,518.00	\$ 49,034.00	\$ 104,484.00	\$ 153,518.00		Yes
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 52,119.00	\$ 107,074.00	\$ 159,193.00	\$ 49,034.00	\$ 99,474.00	\$ 148,508.00	\$ 208,510.23	N/A
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 78,109.00	\$ 124,400.00	\$ 202,509.00	\$ 78,109.00	\$ 122,400.00	\$ 200,509.00		Yes
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 79,104.00	\$ 122,459.00	\$ 201,563.00	\$ 79,104.00	\$ 114,859.00	\$ 193,963.00		N/A
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 76,976.00	\$ 126,150.00	\$ 203,126.00	\$ 76,976.00	\$ 125,150.00	\$ 202,126.00		Yes
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 77,971.00	\$ 144,209.00	\$ 222,180.00	\$ 77,971.00	\$ 116,609.00	\$ 194,400.00	\$ 208,980.00	N/A

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Suppression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	\$ 410.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (31,112.00)
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	\$ 6,856.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (27,829.00)
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	\$ 6,857.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (26,414.00)
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	\$ 6,600.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,903.00)
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	\$ 35,210.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (19,098.00)
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	\$ 1,890.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (1,539.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	\$ 3,579.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (7,979.00)
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	\$ 560.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (21,804.00)
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	\$ 6,956.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (24,342.00)
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	\$ 6,700.00	\$ 102,396.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 112,778.00	\$ (18,205.00)
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	\$ 2,236.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ (3,895.00)
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	\$ 5,452.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 6,126.00
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	\$ 9,337.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 5,701.00
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	\$ 11,750.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 33,912.00
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	\$ 5,152.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 12,122.00
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	\$ 8,633.00	\$ 105,431.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 115,813.00	\$ 7,848.00
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 7,172.00
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	\$ 8,697.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 3,694.00
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	\$ 4,001.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (8,408.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	6A/2WC- Cutaway	11,500	21	\$ 4,074.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,311.00)
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	\$ 9,205.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 5,184.00
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 8,664.00
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	\$ 4,952.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ 10,746.00
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	\$ 2,496.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (5,280.00)
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	\$ 4,052.00	\$ 105,636.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 116,018.00	\$ (6,422.00)
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 4,952.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (1,366.00)
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	\$ 7,942.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ (2,360.00)
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	\$ 18,268.00	\$ 111,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 121,907.00	\$ 24,720.00
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 5,252.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 5,085.00
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	\$ 9,455.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 1,370.00
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 5,454.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 13.00
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	\$ 9,448.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (3,492.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	\$ 4,470.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (13,036.00)
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	\$ 4,497.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (12,388.00)

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVMR	Length	Difference (Cost Avoidance)	State of Georgia Cost 07/01/2023	Morehyde RSX Pricing	Fire Suppression Pricing	Rear Door	Roof Hatch	Georgia Total Pricing	Difference between TRIPS & Georgia
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/2WC- Cutaway	14,500	26	\$ 4,541.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (10,625.00)
	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/2WC- Cutaway	14,500	26	\$ 4,562.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (10,067.00)
FTS	Ford-E450	Enderra	Cutaway	14,500	24	\$ 2,797.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ (13,082.00)
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	\$ 11,750.00	\$ 115,525.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 125,907.00	\$ 27,238.00
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (21,520.00)
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (26,530.00)
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	\$ 2,000.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (30,990.00)
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	\$ 10,685.00	\$ 174,126.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 184,508.00	\$ (36,000.00)
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 2,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 11,161.00
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	\$ 7,600.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 4,615.00
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	\$ 1,000.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 12,778.00
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	\$ 27,780.00	\$ 178,966.00	\$ 3,414.00	\$ 5,968.00	\$ 600.00	\$ 400.00	\$ 189,348.00	\$ 5,052.00

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
FTS	Ford Transit	PrimeTime	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
FTS	Ford Transit X2C	Abilitrax	Transit Minibus	9,250	20	Low price & below Georgia Pricing	
FTS	Ford Transit X2X	Abilitrax	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit X2X	Mobility Transit	Transit Minibus	9,250	20	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E-Transit	Forest River	Transit Minibus	9,500	20	Low price & below Georgia Pricing	
FTS	Dodge	Prime-Time ProMaster MT-1	Transit Minibus	9,350	21	Below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix ML	5A/1WC- Cutaway	10,050	20	Below Georgia Pricing	
FTS	Ford Transit	PrimeTime	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit U4X	Abilitrax	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
Nations Bus	Ford Transit U4X	Mobility Transit	Transit Minibus	10,360	22	Within competitive range & below Georgia Pricing	
FTS	Ford Transit-350	Enderra	Cutaway	10,360	22	Below Georgia Pricing	
ABC Bus	Ford Transit 3.5L	TT Terra Transit	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford Transit CA	TT Terra Transit LD	Cutaway	11,000	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Creative Bus	Ford Transit 3.5L	Arboc Spirit of Independence	Cutaway	11,000	24	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Odyssey LD	Cutaway	11,500	21	Within competitive range but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Odyssey	Cutaway	11,500	21	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E350 3.5L	TT Terra Transit MD	Cutaway	11,500	20	Within competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT Terra Transit MD	Cutaway	11,500	20	Low price, but above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	8A/1WC- Cutaway	11,500	21	low price and below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	5A/2WC- Cutaway	11,500	21	Within competitive range & below Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E350 7.3L	TT VanTerra XL/XLT	Cutaway	11,500	20	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford Transit 350	TT Van Terra	Cutaway	11,500	21	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford 176	TT Van Terra	Cutaway	12,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
FTS	Ford E350 7.3L	Enderra B23	Cutaway	12,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E350 7.3L	Coach & Equipment Phoenix DRW	10A/1WC- Cutaway	12,500	22	Low price & below Georgia Pricing	
ABC Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Within competitive range & below Georgia Pricing	
Nations Bus	Chevrolet	TT Terra Transit MD	Cutaway	14,200	23	Low price & below Georgia Pricing	
Creative Bus	Chevrolet	Arboc Spirit of Freedom	Cutaway	14,200	24	Within competitive range & over Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Odyssey	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
ABC Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Nations Bus	Ford E450 7.3L	TT Terra Transit MD	Cutaway	14,500	23	Above competitive range & above Georgia Pricing	Our base bus includes additional items: Fire Suppression Sytem, Event Data Recorder, More expansive interlock system
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	12A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	10A/2WC- Cutaway	14,500	23	Within competitive range & below Georgia Pricing	

TRIPS- CA-MB-LF Standard Cutaway and Minibus Chassis Type Transit Vehicles
Price Analysis

Dealer	Chassis Make	Model	Style	GVWR	Length	Status	Comments
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	16A/ZWC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
Matthews Bus	Ford E450 7.3L	Coach & Equipment Phoenix DRW	14A/ZWC- Cutaway	14,500	26	Within competitive range & below Georgia Pricing	
FTS	Ford E450	Enderra	Cutaway	14,500	24	Within competitive range & below Georgia Pricing	
Creative Bus	Ford E450 7.3L	Arboc Spirit of Freedom	Cutaway	14,500	27	Above competitive range & above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	29	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Odyssey XL	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Ford F550 7.3L	TT Terra Transit	Cutaway	19,500	28	Within competitive range & below Georgia Pricing	
Nations Bus	Ford F550 7.3L	TT Terra Transit HD	Cutaway	19,500	28	Below Georgia Pricing	
ABC Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Odyssey XL	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
ABC Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	32	Within competitive range but above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system
Nations Bus	Freightliner S2C	TT Terra Transit HD	Cutaway	26,000	31	Above Georgia Pricing	Our base bus includes additional items. Fire Suppression Sytem, Event Data Recorder, More expansive Interlock system

Mitigating Factors for pricing differences:

Supply & Demand, there is a low supply with a high demand. Supply chain issues (parts & labor) along with inflation. Raw material costs are the leading cause of inflation in automotive industry. Industry wide Chip shortages. Suppliers prepared pricing in September/October 2022 when there was still much uncertainty in the market. We began price negotiations in January 2023 and were able to obtain price decreases across the board. Final pricing was compared against the Independent Cost Estimate in which pricing was brought to current market value. There were still many differences so we requested pricing results from a recently executed contract with the State of Georgie. We found that in many cases, our pricing was lower than their current contract. There were some instances where our pricing was still higher and upon further review, we determined that our pricing was based on our base bus including additional items such as Fire Suppression Sytems, Event Data Recorders and more expansive interlock systems. Based on our analysis, we have determined that given the various factors analyzed, negotiated price is fair and reasonable and we should move forward with contract execution.

Based on the above analysis and statements, pricing has been determined to be fair and reasonable.

DocuSigned by:
Tony Brandin
tbrandin@nationsbus.com

Title: FOOT Public Transportation Office Operations Manager

Date: 7/19/2023 | 08:24 EDT

School Buses ☐FTA Modified Vans and Buses ☐****Note:** Delays in delivery may occur due to manufacturing constraints.

Line Number	Description	Make and Model	Base Vehicle Price	Vendo
1	5-2MV Mini-Van	Braun Entervan, 5 Passenger	\$72,215.00	Creativ Inc.
2	8-2B Small Cutaway	Elkhart Coach EC II, 8 Passenger	\$136,347.00	Creativ Inc.
3	12B Small Cutaway	Elkhart Coach EC II, 12 Passenger	\$127,053.00	Creativ Inc.
4	12-2B Small Cutaway	Elkhart Coach EC II, 12 Passenger	\$140,426.00	Creativ Inc.
5	Low Floor 12-2B	Arboc Freedom	\$139,084.00	Creativ Inc.
6	Low Floor 12-2B Alt	Arboc Freedom, 12 Passenger	\$151,054.00	Creativ Inc.
7	12-6B Small Cutaway	Elkhart Coach II, 12 Passenger	\$148,847.00	Creativ Inc.
8	16-2B Small Cutaway	Elkhart Coach II, 12 Passenger	\$147,990.00	Creativ Inc.
9	24-B Small Cutaway	Starcraft Allstar, 12 Passenger	\$70,546.75	Transp Inc.

Equipment Truck Rentals ☐**LaMAS Vehicle Contracts**LaMAS Fire Trucks ☐Specialty Vehicles for Homeland Defense ☐

225.342.7000
800.354.9548

1201 N. Third St. Suite 7-210
Baton Rouge, LA 70802

REPORT FRAUD, WASTE
& ABUSE





STATE OF MICHIGAN
CENTRAL PROCUREMENT SERVICES
Department of Technology, Management, and Budget
320 S. WALNUT ST., LANSING, MICHIGAN 48933
P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number **2**
to
Contract Number **210000000609**

CONTRACTOR	Coach & Equipment Bus Sales	STATE	Program Manager	Jeff Turner	MDOT
	1 Keuka Business Park			(517) 335-3282	
	Pen Yan, NY 14527		Contract Administrator	Turnerj3@michigan.gov	
	Scott Reston			Yvon Dufour	DTMB
	(315) 694-7154			(517) 249-0455	
	jadams@shepardbrosinc.com			dufoury@michigan.gov	
	VS022650				

CONTRACT SUMMARY				
SMALL CLASS OF NON-LIFT AND LIFT TRANSIT BUSES				
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS		EXPIRATION DATE BEFORE
April 1, 2021	March 31, 2023	2 - 1 Year		March 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME		
ALTERNATE PAYMENT OPTIONS				EXTENDED PURCHASING
☐ P-Card		☐ PRC	☐ Other	☐ Yes ☒ No
MINIMUM DELIVERY REQUIREMENTS				
DESCRIPTION OF CHANGE NOTICE				
OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
☐		☐		March 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE		ESTIMATED AGGREGATE CONTRACT VALUE	
\$2,400,000.00	\$0.00		\$2,400,000.00	
DESCRIPTION				
Effective 8/17/2022 pricing on this contract is hereby updated, per revised Schedule G - Pricing (attached). All other terms, conditions, specifications and pricing remain the same. Per contractor request, and DTMB Procurement approval.				

FOR THE CONTRACTOR:

Coach & Equipment Bus Sales

Company Name

E-SIGNED by Scott Reston
on 2022-08-17 14:23:10 GMT

Authorized Agent Signature

Scott Reston

Authorized Agent (Print or Type)

2022-08-17 14:23:10 UTC

Date

FOR THE STATE:

E-SIGNED by Yvon Dufour
on 2022-08-17 15:16:34 GMT

Signature

Yvon Dufour Category Specialist '

Name and Title

DTMB Central Procurement Services

Agency

2022-08-17 15:16:34 UTC

Date

STATE OF MICHIGAN

Request For Proposal No. 007117B0009215

Small Class of Non-Lift and Lift Transit Buses

SCHEDULE G PRICING

1. The Contractor must provide a pricing schedule for the proposed Contract Activities using Cost Models below. The pricing schedule should be submitted in Microsoft Excel; however, you may also submit an additional pricing schedule in a non-modifiable format (e.g., PDF). Failure to complete the pricing schedule as requested may result in disqualification of your proposal.
2. Price proposals must include all costs, including but not limited to, any one-time or set-up charges, fees, and potential costs that Contractor may charge the State (e.g., shipping and handling, per piece pricing, and palletizing).
3. The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution.

Quick payment terms: 0.00 % discount off invoice if paid within N/A days after receipt of invoice.
4. By submitting its proposal, the Contractor certifies that the prices were arrived at independently, and without consultation, communication, or agreement with any other Contractor.

COST MODEL/EVALUATION FORM

MICHIGAN SMALL CLASS OF BUSES SPECIFICATION

Class 1 - Minimum 5 Years/150,000 Miles

Class 2 - Minimum 7 Years/200,000 Miles

Body Manufacturer:	Coach & Equipment Manufacturing Corporation		
Bidder Company Name:	Coach & Equipment Manufacturing Corporation		
Bidder Address:	130 Horizon Park Drive Penn Yann, NY 14527		
Preparer's Name:	John Robb		
Inspection Facility:	Coach & Equipment Manufacturing Corporation		
Address of Inspection Facility:	130 Horizon Park Drive Penn Yann, NY 14527		
I	Instructions: Complete each section of the following cost model document. <u>Failure to complete this document and return with your bid package shall result in a bid disqualification.</u>		
II	COST MODEL		
Description		Unit Price	
Base Bus Floor Plans – Class One			
138" (min) Wheelbase Bus – Vinyl Seat Covers			
A.	10 passenger without lift	NB	
B.	4 + 2 passenger with lift	NB	

C.	11 passenger without lift	\$100,000.00
D.	5 + 2 passenger with lift	\$115,000.00
138" (min) Wheelbase Bus – Fabric Seat Covers		
E.	10 passenger without lift	NB
F.	4 + 2 passenger with lift	NB
G.	11 passenger without lift	\$100,903.41
H.	5 + 2 passenger with lift	\$115,903.41
Base Bus Floor Plans – Class Two		
158" (min) Wheelbase Bus – Vinyl Seat Covers		
I.	18 passenger without lift	\$109,000.00
J.	10 + 1 passenger with lift	\$120,000.00
K.	8 + 2 passenger with lift	\$121,000.00
L.	4 + 2 passenger with lift	\$125,000.00
158" (min) Wheelbase Bus – Fabric Seat Covers		
M.	18 passenger without lift	\$110,478.30
N.	10 + 1 passenger with lift	\$121,149.79
O.	8 + 2 passenger with lift	\$121,985.53
P.	4 + 2 passenger with lift	\$126,314.04
158" (min) Wheelbase Bus – Vinyl Seat Covers		
Q.	22 passenger without lift	\$114,000.00
R.	6 + 2 passenger with lift	\$126,000.00
S.	10 + 2 passenger with lift	\$123,000.00
T.	4 + 2 passenger with lift	\$130,000.00
158" (min) Wheelbase Bus – Fabric Seat Covers		
U.	22 passenger without lift	\$115,806.81
V.	6 + 2 passenger with lift	\$127,314.04
W.	10 + 2 passenger with lift	\$124,149.78
X.	4 + 2 passenger with lift	\$131,478.29
AA.	Equipment Options	
1	Air Conditioning – Split System	\$6,110.00
2	Air Conditioning - Rooftop System	NB
3	Auxiliary Coolant Heater	NB
4	Auxiliary Air Heater	NB
5	Destination Sign – Roller Curtain	\$3,409.00
6	Destination Sign – LED	\$6,442.59
7	Donation box (in lieu of standard farebox – deduct)	(\$966.00)
8	Driver Side Running Board/Steps/Grab Handle	\$578.81
9	Farebox Electrical Prep Only (less standard farebox- deduct)	(\$994.09)
10	Limited Slip Differential	\$297.68
11	Rear Emergency Exit Window	(\$226.38)
12	Paint - One stripe	\$977.92
13	Paint - Roof second color	\$1,653.75
14	Paint - Different Full body	\$6,722.50
15	Reflective Vinyl Belt Stripe	\$330.75
16	Lift – Type I (in lieu of standard lift - deduct)	(\$585.06)

17	Lift – Type II – Powered outer barrier (in lieu of standard lift)	(\$361.62)
18	Lift - Folding Platform (in lieu of standard lift)	(\$361.62)
19	Alternate Standard Lift Manufacturer	\$371.21
20	Wheelchair Single Point Securement System (in lieu of one standard L-Track position)	\$334.43
21	Additional Wheelchair Position – L Track System	\$1,059.50
22	Additional Wheelchair Position – Single Point System	\$1,329.62
23	Portable Oxygen Tank Holder	\$543.20
24	Assistive Blue Loop Straps	\$8.82
25	Two-way radio prep package	\$577.71
26	Radio - AM/FM stereo system w/ four speakers	\$296.57
27	Public Address (PA) System Only w/ two speakers	\$612.99
28	Radio – AM/FM/PA System w/ four speakers	\$796.00
29	Radio – Speaker only (additional)	\$110.25
30	Raised Flooring (No Wheel Wells)	\$1,212.75
31	Entrance Stepwell Heater	\$288.00
32	Manual Entrance Door	(\$444.08)
33	Seating – Forward Facing Standard Double Seat – Vinyl	\$797.11
34	Seating – Forward Facing Standard Double Seat – Fabric	\$951.46
35	Seating – Forward Facing Standard Double Seat – Vinyl (Deduct)	(\$531.41)
36	Seating – Forward Facing Standard Double Seat – Fabric (Deduct)	(\$634.31)
37	Seating – Forward Facing Double Fold-A-Way – Vinyl	\$1,272.29
38	Seating – Forward Facing Double Fold-A-Way – Fabric	\$1,426.64
39	Seating – Forward Facing Double Fold-A-Way – Vinyl (Deduct)	(\$848.19)
40	Seating – Forward Facing Double Fold-A-Way – Fabric (Deduct)	(\$951.09)
41	Seating – Single Flip-up – Vinyl	\$707.81
42	Seating – Single Flip-up – Fabric	\$784.98
43	Seating – Double Flip-up – Vinyl	\$985.64
44	Seating – Double Flip-up – Fabric	\$1,139.99
45	Seating – Double w/Single Integrated Child Seat (ICS) - Vinyl	\$1,219.37
46	Seating – Double w/Single Integrated Child Seat (ICS) – Fabric	\$1,373.72
47	Seating – Double w/Single Integrated Child Seat (ICS) – Vinyl (Deduct)	(\$812.91)
48	Seating – Double w/Single Integrated Child Seat (ICS) – Fabric (Deduct)	(\$915.81)
49	Seating – Double w/Double Integrated Child Seat (ICS) - Vinyl	\$1,666.98
50	Seating – Double w/Double Integrated Child Seat (ICS) - Fabric	\$1,821.33
51	Power Seat Base (Driver)	\$523.69
52	Alternate Engine - CNG Class II - Dedicated	\$27,683.78
53	Alternate Engine LPG 40 GGE Class I - Dedicated	\$24,598.98
54	Alternate Engine LPG 40 GGE Class II - Dedicated	\$26,238.40
55	Alternate Engine LPG 64 GGE Class II - Dedicated	\$29,188.69
56	Alternate Engine LPG 24 GGE Class I - Bi-fuel	\$18,825.19
57	Alternate Engine LPG 24 GGE Class II - Bi-fuel	\$18,825.19
58	Stop Request System	\$981.23
59	Back-up Sensor System	\$751.91
60	Back-up Camera System	\$601.97

61	Video Surveillance – Two Camera System	\$2,126.12
62	Video Surveillance - Four Camera System	\$2,509.42
63	Video Surveillance - Six Camera System	\$3,000.82
64	Video Surveillance - DVR System Upgrade	\$827.19
65	Video Surveillance – Extra Interior Cameras	\$414.41
66	Video Surveillance – Extra Exterior Cameras	\$452.09
67	Video Surveillance Prep Package	\$729.86
68	Rear Suspension Assist System	\$2,381.40
69	Spare Tire - Steer Axle	\$412.78
70	Spare Tire - Drive Asle	\$412.78
71	Entry Door Grab Handles	\$173.09
72	Interior Mirror	\$86.00
73	Ceiling Handrails	\$317.52
74	Wheelchair Lift Plexiglass Barriers	\$485.10
75	Slide-out Battery Tray	\$223.81
76	Bike Rack	\$1,956.39
77	Yellow Seatback Grab Handles	\$38.59
78	OEM Chassis Cruise Control	\$264.60
79	Alternate Flooring Manufacturer	\$1,300.32
80	Seating – Rear five place passenger – Vinyl	\$726.00
81	Seating – Rear five place passenger - Fabric	\$846.00

Refer to “Standard Contract Terms”, section 7, regarding administration fee.



STATE OF MICHIGAN
CENTRAL PROCUREMENT SERVICES
Department of Technology, Management, and Budget
320 S. WALNUT ST., LANSING, MICHIGAN 48933
P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number **1**
to
Contract Number **210000000608**

CONTRACTOR	TRANSPORTATION EQUIPMENT SALES CORP.	STATE	Program Manager	Jeff Turner	MDOT
	6401 Seaman Road, P.O. Box 167230			(517) 335-3282	
	Oregon, OH 43618			Turnerj3@michigan.gov	
	Blair Taseff		Contract Administrator	Yvon Dufour	DTMB
	(440) 653-0193			(517) 249-0455	
	btaseff@tescobus.com			dufoury@michigan.gov	
VS0068060					

CONTRACT SUMMARY				
SMALL NON-LIFT AND LIFT TRANSIT BUSES				
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS		EXPIRATION DATE BEFORE
April 1, 2021	March 31, 2023	2 - 1 Year		March 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME		
ALTERNATE PAYMENT OPTIONS				EXTENDED PURCHASING
☐ P-Card		☐ PRC	☐ Other	☐ Yes ☒ No
MINIMUM DELIVERY REQUIREMENTS				
DESCRIPTION OF CHANGE NOTICE				
OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
☐		☐		March 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE		ESTIMATED AGGREGATE CONTRACT VALUE	
\$4,800,000.00	\$0.00		\$4,800,000.00	
DESCRIPTION				
Effective 6/16/2022 pricing on this contract is hereby updated, per revised Schedule G (attached). All other terms, conditions, specifications and pricing remain the same. Per contractor request and agency agreement, and DTMB Procurement approval.				

FOR THE CONTRACTOR:

TRANSPORTATION EQUIPMENT SALES CORP.

Company Name

E-SIGNED by Jeff Pappas
on 2022-06-17 14:12:51 GMT

Authorized Agent Signature

Jeff Pappas

Authorized Agent (Print or Type)

2022-06-17 14:12:51 UTC

Date

FOR THE STATE:

E-SIGNED by Yvon Dufour
on 2022-06-17 17:34:16 GMT

Signature

Yvon Dufour Category Specialist ¹

Name and Title

DTMB Central Procurement Services

Agency

2022-06-17 17:34:16 UTC

Date

STATE OF MICHIGAN

Contract No. 210000000608

Small Class of Non-Lift and Lift Transit Buses

SCHEDULE G PRICING as of 5/18/22

MICHIGAN SMALL CLASS OF BUSES SPECIFICATION

Class 1 - Minimum 5 Years/150,000 Miles

Class 2 - Minimum 7 Years/200,000 Miles

Body Manufacturer:	Glaval Bus Division of Forest River
Bidder Company Name:	Transportation Equipment Sales Corporation
Bidder Address:	6401 Seaman Road PO Box 167230 Oregon OH 43616-7230
Preparer's Name:	Jeff Pappas
Inspection Facility:	Suburban Ford of Sterling Heights Bob's Truck Service Glaval Bus Transportation Equipment Sales Corp
Address of Inspection Facility:	Suburban Ford of Sterling Heights 40333 Van Dyke Sterling Heights, MI 48313 Bob's Truck Service 3945 Dove Road Port Huron, MI 48060 Glaval Bus 2412 Century Drive Goshen, IN 46528 (under six miles from Michigan border) Transportation Equipment Sales Corp 6401 Seaman Road Oregon, OH 43616 (under thirteen miles from Michigan border)

II		
	Description	Unit Price
	Base Bus Floor Plans – Class One	
	138" (min) Wheelbase Bus – Vinyl Seat Covers	
A.	10 passenger without lift	\$100,722.00
B.	4 + 2 passenger with lift	\$121,970.00
C.	11 passenger without lift	\$100,299.00
D.	5 + 2 passenger with lift	\$116,261.00
	138" (min) Wheelbase Bus – Fabric Seat Covers	
E.	10 passenger without lift	\$101,704.00

F.	4 + 2 passenger with lift	\$122,952.00
G.	11 passenger without lift	\$101,379.00
H.	5 + 2 passenger with lift	\$117,341.00
	Base Bus Floor Plans – Class Two	
	158" (min) Wheelbase Bus – Vinyl Seat Covers	
I.	18 passenger without lift	\$111,419.00
J.	10 + 1 passenger with lift	\$121,427.00
K.	8 + 2 passenger with lift	\$122,349.00
L.	4 + 2 passenger with lift	\$127,533.00
	158" (min) Wheelbase Bus – Fabric Seat Covers	
M.	18 passenger without lift	\$113,185.00
N.	10 + 1 passenger with lift	\$122,801.00
O.	8 + 2 passenger with lift	\$123,528.00
P.	4 + 2 passenger with lift	\$129,104.00
	158" (min) Wheelbase Bus – Vinyl Seat Covers	
Q.	22 passenger without lift	\$116,998.00
R.	6 + 2 passenger with lift	\$127,257.00
S.	10 + 2 passenger with lift	\$126,446.00
T.	4 + 2 passenger with lift	\$132,755.00
	158" (min) Wheelbase Bus – Fabric Seat Covers	
U.	22 passenger without lift	\$119,157.00
V.	6 + 2 passenger with lift	\$128,829.00
W.	10 + 2 passenger with lift	\$127,821.00
X.	4 + 2 passenger with lift	\$134,487.00
AA.	Equipment Options	
1	Air Conditioning – Split System	\$16,995.00
2	Air Conditioning - Rooftop System	\$21,968.00
3	Auxiliary Coolant Heater	\$4,266.00
4	Auxiliary Air Heater	\$4,670.00
5	Destination Sign – Roller Curtain	\$3,819.00
6	Destination Sign – LED	\$6,320.00
7	Donation box (in lieu of standard farebox – deduct)	-\$901.00
8	Driver Side Running Board/Steps/Grab Handle	\$496.00
9	Farebox Electrical Prep Only (less standard farebox- deduct)	-\$1,715.00
10	Limited Slip Differential	\$283.00
11	Rear Emergency Exit Window	-\$1,606.00
12	Paint - One stripe	\$2,018.00
13	Paint - Roof second color	\$2,882.00
14	Paint - Different Full body	\$6,630.00
15	Reflective Vinyl Belt Stripe	\$1,153.00
16	Lift – Type I (in lieu of standard lift - deduct)	-\$997.00
17	Lift – Type II – Powered outer barrier (in lieu of standard lift)	-\$739.00
18	Lift - Folding Platform (in lieu of standard lift)	-\$739.00
19	Alternate Standard Lift Manufacturer	not available
20	Wheelchair Single Point Securement System (in lieu of one standard L-Track position)	\$352.00
21	Additional Wheelchair Position – L Track System	\$1,245.00
22	Additional Wheelchair Position – Single Point System	\$1,430.00
23	Portable Oxygen Tank Holder	\$375.00

24	Assistive Blue Loop Straps	\$35.00
25	Two-way radio prep package	\$196.00
26	Radio - AM/FM stereo system w/ four speakers	\$590.00
27	Public Address (PA) System Only w/ two speakers	\$335.00
28	Radio – AM/FM/PA System w/ four speakers	\$617.00
29	Radio – Speaker only (additional)	\$17.00
30	Raised Flooring (No Wheel Wells)	\$876.00
31	Entrance Stepwell Heater	\$109.00
32	Manual Entrance Door (no charge)	\$0.00
33	Seating – Forward Facing Standard Double Seat – Vinyl	\$1,430.00
34	Seating – Forward Facing Standard Double Seat – Fabric	\$1,623.00
35	Seating – Forward Facing Standard Double Seat – Vinyl (Deduct)	-\$1,214.00
36	Seating – Forward Facing Standard Double Seat – Fabric (Deduct)	-\$1,379.00
37	Seating – Forward Facing Double Fold-A-Way – Vinyl	\$1,977.00
38	Seating – Forward Facing Double Fold-A-Way – Fabric	\$2,170.00
39	Seating – Forward Facing Double Fold-A-Way – Vinyl (Deduct)	-\$1,680.00
40	Seating – Forward Facing Double Fold-A-Way – Fabric (Deduct)	-\$1,844.00
41	Seating – Single Flip-up – Vinyl	\$1,182.00
42	Seating – Single Flip-up – Fabric	\$1,278.00
43	Seating – Double Flip-up – Vinyl	\$1,874.00
44	Seating – Double Flip-up – Fabric	\$2,067.00
45	Seating – Double w/Single Integrated Child Seat (ICS) - Vinyl	\$2,381.00
46	Seating – Double w/Single Integrated Child Seat (ICS) – Fabric	\$2,574.00
47	Seating – Double w/Single Integrated Child Seat (ICS) – Vinyl (Deduct)	-\$2,024.00
48	Seating – Double w/Single Integrated Child Seat (ICS) – Fabric (Deduct)	-\$2,187.00
49	Seating – Double w/Double Integrated Child Seat (ICS) - Vinyl	\$3,038.00
50	Seating – Double w/Double Integrated Child Seat (ICS) - Fabric	\$3,231.00
51	Power Seat Base (Driver)	\$675.00
52	Alternate Engine - CNG Class II - Dedicated	\$25,529.00
53	Alternate Engine LPG 40 GGE Class I - Dedicated	\$22,271.00
54	Alternate Engine LPG 40 GGE Class II - Dedicated	\$22,271.00
55	Alternate Engine LPG 64 GGE Class II - Dedicated	\$26,281.00
56	Alternate Engine LPG 24 GGE Class I - Bi-fuel	\$16,155.00
57	Alternate Engine LPG 24 GGE Class II - Bi-fuel	\$16,155.00
58	Stop Request System	\$916.00
59	Back-up Sensor System	\$784.00
60	Back-up Camera System (no charge)	\$0.00
61	Video Surveillance – Two Camera System	\$3,245.00
62	Video Surveillance - Four Camera System	\$3,414.00
63	Video Surveillance - Six Camera System	\$5,137.00
64	Video Surveillance - DVR System Upgrade	\$576.00
65	Video Surveillance – Extra Interior Cameras	\$173.00
66	Video Surveillance – Extra Exterior Cameras	\$220.00
67	Video Surveillance Prep Package	\$86.00
68	Rear Suspension Assist System	\$1,314.00
69	Spare Tire - Steer Axle	\$581.00
70	Spare Tire - Drive Axle	\$581.00
71	Entry Door Grab Handles	\$127.00
72	Interior Mirror	\$52.00

73	Ceiling Handrails	\$254.00
74	Wheelchair Lift Plexiglass Barriers	\$127.00
75	Slide-out Battery Tray (Incl in base)	\$0.00
76	Bike Rack	\$3,752.00
77	Yellow Seatback Grab Handles	\$6.00
78	OEM Chassis Cruise Control	\$253.00
79	Alternate Flooring Manufacturer	\$663.00
80	Five Passenger Rear (Center Seat with belt)	\$686.00



STATE OF MICHIGAN
CENTRAL PROCUREMENT SERVICES
Department of Technology, Management, and Budget
320 S. WALNUT ST., LANSING, MICHIGAN 48933
P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number **1**
to
Contract Number **210000000606**

CONTRACTOR	HOEKSTRA TRANSPORTATION, INC	STATE	Program Manager	Jeff Turner	MDOT
	3741 Roger B Chaffee			(517) 335-3282	
	Grand Rapids, MI 49548		Contract Administrator	Turnerj3@michigan.gov	
	Steve Bolin			Yvon Dufour	DTMB
	(616) 299-5170			(517) 249-0455	
	sbolin@hoekstratruck.com			dufoury@michigan.gov	
	CV0045588				

CONTRACT SUMMARY				
SMALL CLASS OF NON-LIFT AND LIFT TRANSIT BUSES				
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS		EXPIRATION DATE BEFORE
April 1, 2021	March 31, 2023	2 - 1 Year		March 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME		
ALTERNATE PAYMENT OPTIONS				EXTENDED PURCHASING
☐ P-Card	☐ PRC	☐ Other	☐ Yes	☒ No
MINIMUM DELIVERY REQUIREMENTS				
DESCRIPTION OF CHANGE NOTICE				
OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
☐		☐		March 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$45,600,000.00	\$0.00	\$45,600,000.00		
DESCRIPTION				
Effective 6/16/2022 pricing on this contract is hereby updated, per revised Schedule G (attached). All other terms, conditions, specifications and pricing remain the same. Per contractor request and agency agreement, and DTMB Procurement approval.				

FOR THE CONTRACTOR:

HOEKSTRA TRANSPORTATION, INC

Company Name

E-SIGNED by Steve Bolin
on 2022-06-17 14:44:16 GMT

Authorized Agent Signature

Steve Bolin

Authorized Agent (Print or Type)

2022-06-17 14:44:16 UTC

Date

FOR THE STATE:

E-SIGNED by Yvon Dufour
on 2022-06-17 17:45:02 GMT

Signature

Yvon Dufour Category Specialist '1

Name and Title

DTMB Central Procurement Services

Agency

2022-06-17 17:45:02 UTC

Date

STATE OF MICHIGAN

Contract No. 210000000606

Small Class of Non-Lift and Lift Transit Buses

SCHEDULE G PRICING

MICHIGAN SMALL CLASS OF BUSES SPECIFICATION

Class 1 - Minimum 5 Years/150,000 Miles

Class 2 - Minimum 7 Years/200,000 Miles

Body Manufacturer:	Champion Bus	
Bidder Company Name:	Hoekstra Transportation Inc.	
Bidder Address:	3741 Roger B Chaffee Blvd. Grand Rapids, MI. 49548	
Preparer's Name:	Steve Bolin	
Inspection Facility:	Hoekstra Transportation Inc.	
Address of Inspection Facility:	3741 Roger B Chaffee Blvd. Grand Rapids, MI. 49548	
II		
	Description	Unit Price
	Base Bus Floor Plans – Class One	
	138" (min) Wheelbase Bus – Vinyl Seat Covers	
A.	10 passenger without lift	\$97,957.00
B.	4 + 2 passenger with lift	\$116,666.00
C.	11 passenger without lift	\$96,765.00
D.	5 + 2 passenger with lift	\$111,794.00
	138" (min) Wheelbase Bus – Fabric Seat Covers	
E.	10 passenger without lift	\$98,797.00
F.	4 + 2 passenger with lift	\$117,506.00
G.	11 passenger without lift	\$97,689.00
H.	5 + 2 passenger with lift	\$112,718.00
	Base Bus Floor Plans – Class Two	
	158" (min) Wheelbase Bus – Vinyl Seat Covers	
I.	18 passenger without lift	\$111,070.00
J.	10 + 1 passenger with lift	\$119,824.00
K.	8 + 2 passenger with lift	\$120,643.00
L.	4 + 2 passenger with lift	\$125,233.00
	158" (min) Wheelbase Bus – Fabric Seat Covers	
M.	18 passenger without lift	\$112,582.00
N.	10 + 1 passenger with lift	\$121,000.00
O.	8 + 2 passenger with lift	\$121,651.00
P.	4 + 2 passenger with lift	\$126,577.00
	158" (min) Wheelbase Bus – Vinyl Seat Covers	
Q.	22 passenger without lift	\$115,272.00
R.	6 + 2 passenger with lift	\$124,989.00
S.	10 + 2 passenger with lift	\$123,685.00

T.	4 + 2 passenger with lift	\$129,119.00
	158" (min) Wheelbase Bus – Fabric Seat Covers	
U.	22 passenger without lift	\$117,120.00
V.	6 + 2 passenger with lift	\$126,333.00
W.	10 + 2 passenger with lift	\$124,861.00
X.	4 + 2 passenger with lift	\$130,631.00
SUBTOTAL (Buses A-X)		
AA.	Equipment Options	
1	Air Conditioning – Split System	\$12,500.00
2	Air Conditioning - Rooftop System	\$17,000.00
3	Auxiliary Coolant Heater	\$4,000.00
4	Auxiliary Air Heater	\$4,413.00
5	Destination Sign – Roller Curtain	\$3,800.00
6	Destination Sign – LED	\$5,700.00
7	Donation box (in lieu of standard farebox – deduct)	-\$900.00
8	Driver Side Running Board/Steps/Grab Handle	\$400.00
9	Farebox Electrical Prep Only (less standard farebox- deduct)	-\$1,800.00
10	Limited Slip Differential	\$300.00
11	Rear Emergency Exit Window	-\$1,400.00
12	Paint - One stripe	\$1,884.00
13	Paint - Roof second color	\$800.00
14	Paint - Different Full body	\$6,190.00
15	Reflective Vinyl Belt Stripe	\$700.00
16	Lift – Type I (in lieu of standard lift - deduct)	-\$1,100.00
17	Lift – Type II – Powered outer barrier (in lieu of standard lift)	-\$900.00
18	Lift - Folding Platform (in lieu of standard lift)	-\$900.00
19	Alternate Standard Lift Manufacturer	\$0.00
20	Wheelchair Single Point Securement System (in lieu of one standard L-Track position)	\$328.00
21	Additional Wheelchair Position – L Track System	\$1,163.00
22	Additional Wheelchair Position – Single Point System	\$1,335.00
23	Portable Oxygen Tank Holder	\$338.00
24	Assistive Blue Loop Straps	\$65.00
25	Two-way radio prep package	\$200.00
26	Radio - AM/FM stereo system w/ four speakers	\$333.00
27	Public Address (PA) System Only w/ two speakers	\$272.00
28	Radio – AM/FM/PA System w/ four speakers	\$500.00
29	Radio – Speaker only (additional)	\$100.00
30	Raised Flooring (No Wheel Wells)	\$1,100.00
31	Entrance Stepwell Heater	\$150.00
32	Manual Entrance Door	\$0.00
33	Seating – Forward Facing Standard Double Seat – Vinyl	\$1,283.00
34	Seating – Forward Facing Standard Double Seat – Fabric	\$1,457.00
35	Seating – Forward Facing Standard Double Seat – Vinyl (Deduct)	-\$1,283.00
36	Seating – Forward Facing Standard Double Seat – Fabric (Deduct)	-\$1,457.00
37	Seating – Forward Facing Double Fold-A-Way – Vinyl	\$1,846.00
38	Seating – Forward Facing Double Fold-A-Way – Fabric	\$2,027.00
39	Seating – Forward Facing Double Fold-A-Way – Vinyl (Deduct)	-\$1,846.00
40	Seating – Forward Facing Double Fold-A-Way – Fabric (Deduct)	-\$2,027.00

41	Seating – Single Flip-up – Vinyl	\$1,100.00
42	Seating – Single Flip-up – Fabric	\$1,200.00
43	Seating – Double Flip-up – Vinyl	\$1,749.00
44	Seating – Double Flip-up – Fabric	\$1,930.00
45	Seating – Double w/Single Integrated Child Seat (ICS) - Vinyl	\$2,137.00
46	Seating – Double w/Single Integrated Child Seat (ICS) – Fabric	\$2,311.00
47	Seating – Double w/Single Integrated Child Seat (ICS) – Vinyl (Deduct)	-\$2,137.00
48	Seating – Double w/Single Integrated Child Seat (ICS) – Fabric (Deduct)	-\$2,311.00
49	Seating – Double w/Double Integrated Child Seat (ICS) - Vinyl	\$2,836.00
50	Seating – Double w/Double Integrated Child Seat (ICS) - Fabric	\$3,017.00
51	Power Seat Base (Driver)	\$610.00
52	Alternate Engine - CNG Class II - Dedicated	\$25,063.00
53	Alternate Engine LPG 40 GGE Class I - Dedicated	\$17,043.00
54	Alternate Engine LPG 40 GGE Class II - Dedicated	\$18,045.00
55	Alternate Engine LPG 64 GGE Class II - Dedicated	\$21,053.00
56	Alternate Engine LPG 24 GGE Class I - Bi-fuel	\$11,028.00
57	Alternate Engine LPG 24 GGE Class II - Bi-fuel	\$11,028.00
58	Stop Request System	\$856.00
59	Back-up Sensor System	\$802.00
60	Back-up Camera System	\$0.00
61	Video Surveillance – Two Camera System	\$3,010.00
62	Video Surveillance - Four Camera System	\$3,510.00
63	Video Surveillance - Six Camera System	\$5,010.00
64	Video Surveillance - DVR System Upgrade	\$538.00
65	Video Surveillance – Extra Interior Cameras	\$500.00
66	Video Surveillance – Extra Exterior Cameras	\$500.00
67	Video Surveillance Prep Package	\$1,000.00
68	Rear Suspension Assist System	\$1,300.00
69	Spare Tire - Steer Axle	\$300.00
70	Spare Tire - Drive Axle	\$300.00
71	Entry Door Grab Handles	\$325.00
72	Interior Mirror	\$50.00
73	Ceiling Handrails	\$251.00
74	Wheelchair Lift Plexiglass Barriers	\$150.00
75	Slide-out Battery Tray	\$0.00
76	Bike Rack	\$3,541.00
77	Yellow Seatback Grab Handles	\$50.00
78	OEM Chassis Cruise Control	\$400.00
79	Alternate Flooring Manufacturer	\$0.00

NOTES:

Seating – Rear five place passenger – Vinyl

Seating – Rear five place passenger - Fabric



This addendum is added to and is to be considered part of the subject contract.

Statewide Contract #: SW797C

PeopleSoft Contract ID: 5733

Contract Title: ADA Transit Buses

Contract Issuance Date: 02/01/2020

Contract Supplier: Create Bus Sales

Addendum # Thirteen (013)

Addendum Date: 02/24/2023

OMES Point of Contact:

Contracting Officer: Carol Williams-Downing

Phone Number: 405-522-0432

E-mail address: Carol.williamsdowning@omes.ok.gov

Addendum Information: _____

**This Addendum 013 is issued to updated pricing sheet for the base of
Category A, E, G, I , K, N, O, P, Q, R.**

SECTION "A"

24' 12 Passenger Metal Bus

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ 124,207.00

CHASSIS SPECIFICATIONS

Specify Overall Vehicle Length (outside of front bumper to outside of Rear bumper): 315"

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
OVERALL VEHICLE WIDTH	282" minimum	282"
OVERALL VEHICLE WIDTH	307" maximum	315"
WIDTH EXTERIOR	95" minimum	96"
WIDTH INTERIOR	91" minimum	93"
HEIGHT EXTERIOR	105" minimum	116"
HEIGHT EXTERIOR	124" maximum	124"
HEIGHT INTERIOR	76" minimum	81"
WHEELBASE	176" minimum	176"
WHEELBASE	190" maximum	190"

AIR CONDITIONING

Make and Model of Rear A/C Unit and Cooling Capacity of rear Unit BTU's/Hr. Include literature on unit being proposed.

MAKE/MODEL	MCC 833 Max
BTU/HR OF REAR UNIT ONLY	60,000

HEATING

MAKE/MODEL	
BTU/HR OF REAR UNIT ONLY	65,000

OPTIONAL ITEMS

OPTIONAL ITEMS	COST PER ITEM
CNG CONVERSION CHASSIS	\$33,831.00/ea
CNG BIFUEL CONVERSION CHASSIS	not available
PROPANE DEDICATED CONVERSION	\$27,216.00/ea
PROPANE DUEL FUEL CONVERSION	\$27,216.00/ea
BACK-UP MONITOR SYSTEM	\$712.00/ea
TWO-WAY RADIO (UHF)	\$1,095.00/ea

OMES/PURCHASING

SOLICITATION PACKAGE

TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MZ)	\$1,250.00/ea
DRIVER'S SHIELD	\$204.00/ea
PAINTED LOWER SKIRTS	\$876.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$123.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
FABRIC INSERT ON CEILING	\$712.00/ea
STREET SIDE EXHAUST	\$246.00/ea
INTEGRATED CHILD SEATS	\$1,280.00/ea
VINYL SEATS (PRICE DEDUCTION)	\$40.00/ea
PUBLIC ADDRESS SYSTEM	\$485.00/ea
PASSENGER SIGNAL SYSTEM PULL CORD	\$1,103.00/ea
PASSENGER STOP REQUEST SIGNS	\$277.00/ea
FARE COLLECTION BOX	\$19,958.00/ea
DESTINATION SIGNS	\$6,245.00/ea
BICYCLE RACKS	\$3,992.00/ea
DELETE ALTRO CHROMA FLOORING (PRICE DEDUCTION)	Not Available
DELETE YELLOW POWDER COATING ON HANDRAILS, GRAB RAILS, AND STANCHIONS (PRICE DEDUCTION)	-\$139.00/ea
100% NIDA-CORE STRUCTURE	Not Available
COMPOSITE FLOOR	Not Available
SIDE DOOR SLIDE OUT BATTERY BOX	\$315.00/ea
DIESEL ENGINE	Not Available
REAR SPARE TIRE HOLDER	\$246.00/ea
ADJUSTABLE REAR SUSPENSION SYSTEM	\$1,632.00/ea
MEMO/PAMPHLET RACK (See Figure 6)	\$498.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT (See Figure 7)	\$189.00/ea
METAL BOX (See Figure 8)	\$233.00/ea
EXTRA SEAT BELT EXTENSIONS	\$28.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN:

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Additional Options - Category A:

Traffic control light bar	\$1,254.00
AED Defibrillator kit	\$2,111.00
Wall mounted hand sanitizer dispenser	\$121.00
Level II 12 kW charger	\$12,537.00
Level III 50 kW DC Fast Charger	\$46,368.00
Liquid Spring rear suspension system	\$14,427.00
Storage rack in lieu of co-pilot seat	\$441.00
Mor/Ryde RSX	\$5,021.00
Fogmaker Fire Suppression System	\$4,851.00
USSC G2 ELP Driver's Seat w/power base	\$2,501.00
Amber LED Destination Sign	\$4,347.00
Amerex SMV Fire Suppression System	\$4,725.00
Amerex SafetyNet Fire Suppression & Gas Detection System	\$7,529.00
Sportworks Apex 2 Bike Rack	\$3,591.00
Sportworks Apex 3 Bike Rack	\$3,774.00
Delete B-pillar and co-pilot seat	(\$234.00)
Upgrade rooftop AC-75KBTU	\$8,316.00
Clever Devices system - hardware only	\$28,350.00
8-Channel camera system with 8 cameras - Includes: MHU-Pro, 1TB HDD, LED Extender, 8-cameras, 8-cables, installation, MWA-Pro Playback software, Training	\$5,850.00
Long range CNG fuel system (58GGE Minimum)	\$6,489.00
Romeo front bumper	\$1,411.00
Frameless windows	\$4,851.00
Backup sensing system (Hawkeye, etc)	\$599.00
ABS seat backs (per seat)	\$95.00
3-wheel scooter tie down kit	\$246.00
GFI Fastfare Fare Box	\$27,279.00
GM G3500 chassis in lieu of Ford chassis	\$1,663.00
GM G4500 chassis in lieu of Ford chassis	\$3,610.00
Lightning eMotors EV conversion to Ford or GM chassis	\$171,990.00
Zeuss 14,500 GVWR EV chassis in lieu of Ford chassis	\$216,970.00
Zeuss 19,000 GVWR EV chassis in lieu of Ford chassis	\$223,880.00
Zeuss 26,000 GVWR EV chassis in lieu of Ford chassis	\$238,487.00
Upgrade to Ford F550 chassis in lieu of E450 chassis	\$18,269.00
Upgrade to Ford F650 Gas chassis in lieu of E450 chassis	\$55,833.00
Upgrade to Ford F650 Diesel chassis in lieu of E450	\$68,171.00
Upgrade to International TC chassis w/Cummins Diesel in lieu of E450	\$67,969.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

16.8 kW AC slow charger w/pedestal (240V/70A/Single phase)	\$11,718.00
60 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$54,054.00
120 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$91,350.00
160 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$106,470.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System

Product	MSRP
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Product	MSRP
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System

Product	MSRP
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products

Product	MSRP
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "A"

24' 12 Passenger Metal Bus

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ 124,485.00

CHASSIS SPECIFICATIONS

Specify Overall Vehicle Length (outside of front bumper to outside of Rear bumper): 315"

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
OVERALL VEHICLE WIDTH	282" minimum	282"
OVERALL VEHICLE WIDTH	307" maximum	315"
WIDTH EXTERIOR	95" minimum	96"
WIDTH INTERIOR	91" minimum	93"
HEIGHT EXTERIOR	105" minimum	116"
HEIGHT EXTERIOR	124" maximum	124"
HEIGHT INTERIOR	76" minimum	81"
WHEELBASE	176" minimum	176"
WHEELBASE	190" maximum	190"

AIR CONDITIONING

Make and Model of Rear A/C Unit and Cooling Capacity of rear Unit BTU's/Hr. Include literature on unit being proposed.

MAKE/MODEL	MCC 833 Max
BTU/HR OF REAR UNIT ONLY	60,000

HEATING

MAKE/MODEL	
BTU/HR OF REAR UNIT ONLY	65,000

OPTIONAL ITEMS

OPTIONAL ITEMS	COST PER ITEM
CNG CONVERSION CHASSIS	\$33,831.00/ea
CNG BIFUEL CONVERSION CHASSIS	not available
PROPANE DEDICATED CONVERSION	\$27,216.00/ea
PROPANE DUEL FUEL CONVERSION	\$27,216.00/ea
BACK-UP MONITOR SYSTEM	\$712.00/ea
TWO-WAY RADIO (UHF)	\$1,095.00/ea

OMES/PURCHASING

SOLICITATION PACKAGE

TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MZ)	\$1,250.00/ea
DRIVER'S SHIELD	\$162.00/ea
PAINTED LOWER SKIRTS	\$712.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$123.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
FABRIC INSERT ON CEILING	\$712.00/ea
STREET SIDE EXHAUST	\$246.00/ea
INTEGRATED CHILD SEATS	\$1,280.00/ea
VINYL SEATS (PRICE DEDUCTION)	\$40.00/ea
PUBLIC ADDRESS SYSTEM	\$485.00/ea
PASSENGER SIGNAL SYSTEM PULL CORD	\$1,103.00/ea
PASSENGER STOP REQUEST SIGNS	\$277.00/ea
FARE COLLECTION BOX	\$19,958.00/ea
DESTINATION SIGNS	\$6,245.00/ea
BICYCLE RACKS	\$3,992.00/ea
DELETE ALTRO CHROMA FLOORING (PRICE DEDUCTION)	Not Available
DELETE YELLOW POWDER COATING ON HANDRAILS, GRAB RAILS, AND STANCHIONS (PRICE DEDUCTION)	-\$139.00/ea
100% NIDA-CORE STRUCTURE	Not Available
COMPOSITE FLOOR	Not Available
SIDE DOOR SLIDE OUT BATTERY BOX	\$315.00/ea
DIESEL ENGINE	Not Available
REAR SPARE TIRE HOLDER	\$246.00/ea
ADJUSTABLE REAR SUSPENSION SYSTEM	\$1,632.00/ea
MEMO/PAMPHLET RACK (See Figure 6)	\$498.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT (See Figure 7)	\$189.00/ea
METAL BOX (See Figure 8)	\$233.00/ea
EXTRA SEAT BELT EXTENSIONS	\$28.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN:

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Additional Options - Category A:

Traffic control light bar	\$1,254.00
AED Defibrillator kit	\$2,111.00
Wall mounted hand sanitizer dispenser	\$121.00
Level II 12 kW charger	\$12,537.00
Level III 50 kW DC Fast Charger	\$46,368.00
Liquid Spring rear suspension system	\$14,427.00
Storage rack in lieu of co-pilot seat	\$441.00
Mor/Ryde RSX	\$5,021.00
Fogmaker Fire Suppression System	\$4,851.00
USSC G2 ELP Driver's Seat w/power base	\$2,501.00
Amber LED Destination Sign	\$4,347.00
Amerex SMV Fire Suppression System	\$4,725.00
Amerex SafetyNet Fire Suppression & Gas Detection System	\$7,529.00
Sportworks Apex 2 Bike Rack	\$3,591.00
Sportworks Apex 3 Bike Rack	\$3,774.00
Delete B-pillar and co-pilot seat	(\$234.00)
Upgrade rooftop AC-75KBTU	\$8,316.00
Clever Devices system - hardware only	\$28,350.00
8-Channel camera system with 8 cameras - Includes: MHU-Pro, 1TB HDD, LED Extender, 8-cameras, 8-cables, installation, MWA-Pro Playback software, Training	\$5,850.00
Long range CNG fuel system (58GGE Minimum)	\$6,489.00
Romeo front bumper	\$1,411.00
Frameless windows	\$4,851.00
Backup sensing system (Hawkeye, etc)	\$599.00
ABS seat backs (per seat)	\$95.00
3-wheel scooter tie down kit	\$246.00
GFI Fastfare Fare Box	\$27,279.00
GM G3500 chassis in lieu of Ford chassis	\$1,663.00
GM G4500 chassis in lieu of Ford chassis	\$3,610.00
Lightning eMotors EV conversion to Ford or GM chassis	\$171,990.00
Zeuss 14,500 GVWR EV chassis in lieu of Ford chassis	\$216,970.00
Zeuss 19,000 GVWR EV chassis in lieu of Ford chassis	\$223,880.00
Zeuss 26,000 GVWR EV chassis in lieu of Ford chassis	\$238,487.00
Upgrade to Ford F550 chassis in lieu of E450 chassis	\$18,269.00
Upgrade to Ford F650 Gas chassis in lieu of E450 chassis	\$55,833.00
Upgrade to Ford F650 Diesel chassis in lieu of E450	\$68,171.00
Upgrade to International TC chassis w/Cummins Diesel in lieu of E450	\$67,969.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

16.8 kW AC slow charger w/pedestal (240V/70A/Single phase)	\$11,718.00
60 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$54,054.00
120 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$91,350.00
160 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$106,470.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System

Product	MSRP
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Product	MSRP
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System

Product	MSRP
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products

Product	MSRP
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "A"

24' 12 Passenger Metal Bus

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ 128,427.00

CHASSIS SPECIFICATIONS

Specify Overall Vehicle Length (outside of front bumper to outside of Rear bumper): 315"

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
OVERALL VEHICLE WIDTH	282" minimum	282"
OVERALL VEHICLE WIDTH	307" maximum	315"
WIDTH EXTERIOR	95" minimum	96"
WIDTH INTERIOR	91" minimum	93"
HEIGHT EXTERIOR	105" minimum	116"
HEIGHT EXTERIOR	124" maximum	124"
HEIGHT INTERIOR	76" minimum	81"
WHEELBASE	176" minimum	176"
WHEELBASE	190" maximum	190"

AIR CONDITIONING

Make and Model of Rear A/C Unit and Cooling Capacity of rear Unit BTU's/Hr. Include literature on unit being proposed.

MAKE/MODEL	MCC 833 Max
BTU/HR OF REAR UNIT ONLY	60,000

HEATING

MAKE/MODEL	
BTU/HR OF REAR UNIT ONLY	65,000

OPTIONAL ITEMS

OPTIONAL ITEMS	COST PER ITEM
CNG CONVERSION CHASSIS	\$33,831.00/ea
CNG BIFUEL CONVERSION CHASSIS	not available
PROPANE DEDICATED CONVERSION	\$27,216.00/ea
PROPANE DUEL FUEL CONVERSION	\$27,216.00/ea
BACK-UP MONITOR SYSTEM	\$712.00/ea
TWO-WAY RADIO (UHF)	\$1,095.00/ea

OMES/PURCHASING

SOLICITATION PACKAGE

TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MZ)	\$1,250.00/ea
DRIVER'S SHIELD	\$204.00/ea
PAINTED LOWER SKIRTS	\$876.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$123.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
FABRIC INSERT ON CEILING	\$712.00/ea
STREET SIDE EXHAUST	\$246.00/ea
INTEGRATED CHILD SEATS	\$1,280.00/ea
VINYL SEATS (PRICE DEDUCTION)	\$40.00/ea
PUBLIC ADDRESS SYSTEM	\$485.00/ea
PASSENGER SIGNAL SYSTEM PULL CORD	\$1,103.00/ea
PASSENGER STOP REQUEST SIGNS	\$277.00/ea
FARE COLLECTION BOX	\$19,958.00/ea
DESTINATION SIGNS	\$6,245.00/ea
BICYCLE RACKS	\$3,992.00/ea
DELETE ALTRO CHROMA FLOORING (PRICE DEDUCTION)	Not Available
DELETE YELLOW POWDER COATING ON HANDRAILS, GRAB RAILS, AND STANCHIONS (PRICE DEDUCTION)	-\$139.00/ea
100% NIDA-CORE STRUCTURE	Not Available
COMPOSITE FLOOR	Not Available
SIDE DOOR SLIDE OUT BATTERY BOX	\$315.00/ea
DIESEL ENGINE	Not Available
REAR SPARE TIRE HOLDER	\$246.00/ea
ADJUSTABLE REAR SUSPENSION SYSTEM	\$1,63200/ea
MEMO/PAMPHLET RACK (See Figure 6)	\$498.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT (See Figure 7)	\$189.00/ea
METAL BOX (See Figure 8)	\$233.00/ea
EXTRA SEAT BELT EXTENSIONS	\$28.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN:

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



Creative Bus Sales

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Additional Options - Category A:

Traffic control light bar	\$1,254.00
AED Defibrillator kit	\$2,111.00
Wall mounted hand sanitizer dispenser	\$121.00
Level II 12 kW charger	\$12,537.00
Level III 50 kW DC Fast Charger	\$46,368.00
Liquid Spring rear suspension system	\$14,427.00
Storage rack in lieu of co-pilot seat	\$441.00
Mor/Ryde RSX	\$5,021.00
Fogmaker Fire Suppression System	\$4,851.00
USSC G2 ELP Driver's Seat w/power base	\$2,501.00
Amber LED Destination Sign	\$4,347.00
Amerex SMV Fire Suppression System	\$4,725.00
Amerex SafetyNet Fire Suppression & Gas Detection System	\$7,529.00
Sportworks Apex 2 Bike Rack	\$3,591.00
Sportworks Apex 3 Bike Rack	\$3,774.00
Delete B-pillar and co-pilot seat	(\$234.00)
Upgrade rooftop AC-75KBTU	\$8,316.00
Clever Devices system - hardware only	\$28,350.00
8-Channel camera system with 8 cameras - Includes: MHU-Pro, 1TB HDD, LED Extender, 8-cameras, 8-cables, installation, MWA-Pro Playback software, Training	\$5,850.00
Long range CNG fuel system (58GGE Minimum)	\$6,489.00
Romeo front bumper	\$1,411.00
Frameless windows	\$4,851.00
Backup sensing system (Hawkeye, etc)	\$599.00
ABS seat backs (per seat)	\$95.00
3-wheel scooter tie down kit	\$246.00
GFI Fastfare Fare Box	\$27,279.00
GM G3500 chassis in lieu of Ford chassis	\$1,663.00
GM G4500 chassis in lieu of Ford chassis	\$3,610.00
Lightning eMotors EV conversion to Ford or GM chassis	\$171,990.00
Zeuss 14,500 GVWR EV chassis in lieu of Ford chassis	\$216,970.00
Zeuss 19,000 GVWR EV chassis in lieu of Ford chassis	\$223,880.00
Zeuss 26,000 GVWR EV chassis in lieu of Ford chassis	\$238,487.00
Upgrade to Ford F550 chassis in lieu of E450 chassis	\$18,269.00
Upgrade to Ford F650 Gas chassis in lieu of E450 chassis	\$55,833.00
Upgrade to Ford F650 Diesel chassis in lieu of E450	\$68,171.00
Upgrade to International TC chassis w/Cummins Diesel in lieu of E450	\$67,969.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

16.8 kW AC slow charger w/pedestal (240V/70A/Single phase)	\$11,718.00
60 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$54,054.00
120 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$91,350.00
160 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$106,470.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System

Product	MSRP
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Product	MSRP
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System

Product	MSRP
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products

Product	MSRP
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "E"

24' 15 Passenger Metal Bus

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ 126,162.00

CHASSIS SPECIFICATIONS

Specify Overall Vehicle Length (outside of front bumper to outside of Rear bumper): 305"

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
OVERALL VEHICLE WIDTH	282" minimum	282"
OVERALL VEHICLE WIDTH	307" maximum	305"
WIDTH EXTERIOR	95" minimum	96"
WIDTH INTERIOR	91" minimum	93"
HEIGHT EXTERIOR	105" minimum	116"
HEIGHT EXTERIOR	124" maximum	124"
HEIGHT INTERIOR	76" minimum	81"
WHEELBASE	176" minimum	176"
WHEELBASE	190" maximum	190"

AIR CONDITIONING

Make and Model of Rear A/C Unit and Cooling Capacity of rear Unit BTU's/Hr. Include literature on unit being proposed.

MAKE/MODEL	MCC 833 Max
BTU/HR OF REAR UNIT ONLY	60,000

HEATING

MAKE/MODEL	
BTU/HR OF REAR UNIT ONLY	65,000

OPTIONAL ITEMS

COST

OPTIONAL ITEMS	COST PER ITEM
CNG CONVERSION CHASSIS	\$33,831.00/ea
CNG BIFUEL CONVERSION CHASSIS	Not Available
PROPANE DEDICATED CONVERSION	\$27,216.00/ea
PROPANE DUEL FUEL CONVERSION	\$27,216.00/ea
BACK-UP MONITOR SYSTEM	\$712.00/ea
TWO-WAY RADIO (UHF)	\$1,095.00/ea

TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MZ)	\$1,250.00/ea
DRIVER'S SHIELD	\$204.00/ea
PAINTED LOWER SKIRTS	\$87600/ea
OUTSIDE PASSENGER DOOR SWITCH	\$123.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
FABRIC INSERT ON CEILING	\$712.00/ea
STREET SIDE EXHAUST	\$246.00/ea
INTEGRATED CHILD SEATS	\$1,280.00/ea
VINYL SEATS (PRICE DEDUCTION)	\$40.00/ea
PUBLIC ADDRESS SYSTEM	\$485.00/ea
PASSENGER SIGNAL SYSTEM PULL CORD	\$1,103.00/ea
PASSENGER STOP REQUEST SIGNS	\$277.00/ea
FARE COLLECTION BOX	\$19,958.00/ea
DESTINATION SIGNS	\$6,245.00/ea
BICYCLE RACKS	\$3,992.00/ea
DELETE ALTRO CHROMA FLOORING (PRICE DEDUCTION)	Not Available
DELETE YELLOW POWDER COATING ON HANDRAILS, GRAB RAILS, AND STANCHIONS (PRICE DEDUCTION)	-\$139.00/ea
100% NIDA-CORE STRUCTURE	Not Available
COMPOSITE FLOOR	Not Available
SIDE DOOR SLIDE OUT BATTERY BOX	\$315.00/ea
DIESEL ENGINE	Not Available
REAR SPARE TIRE HOLDER	\$246.00/ea
ADJUSTABLE REAR SUSPENSION SYSTEM	\$1,632.00/ea
MEMO/PAMPHLET RACK (See Figure 6)	\$498.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT (See Figure 7)	\$189.00/ea
METAL BOX (See Figure 8)	\$233.00/ea
EXTRA SEAT BELT EXTENSIONS	\$28.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Additional Options - Category E:

Traffic control light bar	\$1,254.00
AED Defibrillator kit	\$2,111.00
Wall mounted hand sanitizer dispenser	\$121.00
Level II 12 kW charger	\$12,537.00
Level III 50 kW DC Fast Charger	\$46,368.00
Liquid Spring rear suspension system	\$14,427.00
Storage rack in lieu of co-pilot seat	\$441.00
Mor/Ryde RSX	\$5,021.00
Fogmaker Fire Suppression System	\$4,851.00
USSC G2 ELP Driver's Seat w/power base	\$2,501.00
Amber LED Destination Sign	\$4,347.00
Amerex SMV Fire Suppression System	\$4,725.00
Amerex SafetyNet Fire Suppression & Gas Detection System	\$7,529.00
Sportworks Apex 2 Bike Rack	\$3,591.00
Sportworks Apex 3 Bike Rack	\$3,774.00
Delete B-pillar and co-pilot seat	(\$234.00)
Upgrade rooftop AC-75KBTU	\$8,316.00
Clever Devices system - hardware only	\$28,350.00
8-Channel camera system with 8 cameras - Includes: MHU-Pro, 1TB HDD, LED Extender, 8-cameras, 8-cables, installation, MWA-Pro Playback software, Training	\$5,850.00
Long range CNG fuel system (58GGE Minimum)	\$6,489.00
Romeo front bumper	\$1,411.00
Frameless windows	\$4,851.00
Backup sensing system (Hawkeye, etc)	\$599.00
ABS seat backs (per seat)	\$95.00
3-wheel scooter tie down kit	\$246.00
GFI Fastfare Fare Box	\$27,279.00
GM G3500 chassis in lieu of Ford chassis	\$1,663.00
GM G4500 chassis in lieu of Ford chassis	\$3,610.00
Lightning eMotors EV conversion to Ford or GM chassis	\$171,990.00
Zeuss 14,500 GVWR EV chassis in lieu of Ford chassis	\$216,970.00
Zeuss 19,000 GVWR EV chassis in lieu of Ford chassis	\$223,880.00
Zeuss 26,000 GVWR EV chassis in lieu of Ford chassis	\$238,487.00
Upgrade to Ford F550 chassis in lieu of E450 chassis	\$18,269.00
Upgrade to Ford F650 Gas chassis in lieu of E450 chassis	\$55,833.00
Upgrade to Ford F650 Diesel chassis in lieu of E450	\$68,171.00
Upgrade to International TC chassis w/Cummins Diesel in lieu of E450	\$67,969.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

16.8 kW AC slow charger w/pedestal (240V/70A/Single phase)	\$11,718.00
60 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$54,054.00
120 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$91,350.00
160 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$106,470.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System

Product	MSRP
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Product	MSRP
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System

Product	MSRP
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products

Product	MSRP
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "E"

24' 15 Passenger Metal Bus

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ 124,185.00

CHASSIS SPECIFICATIONS

Specify Overall Vehicle Length (outside of front bumper to outside of Rear bumper): 305"

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
OVERALL VEHICLE WIDTH	282" minimum	282"
OVERALL VEHICLE WIDTH	307" maximum	305"
WIDTH EXTERIOR	95" minimum	96"
WIDTH INTERIOR	91" minimum	93"
HEIGHT EXTERIOR	105" minimum	116"
HEIGHT EXTERIOR	124" maximum	124"
HEIGHT INTERIOR	76" minimum	81"
WHEELBASE	176" minimum	176"
WHEELBASE	190" maximum	190"

AIR CONDITIONING

Make and Model of Rear A/C Unit and Cooling Capacity of rear Unit BTU's/Hr. Include literature on unit being proposed.

MAKE/MODEL	MCC 833 Max
BTU/HR OF REAR UNIT ONLY	60,000

HEATING

MAKE/MODEL	
BTU/HR OF REAR UNIT ONLY	65,000

OPTIONAL ITEMS

COST

OPTIONAL ITEMS	COST PER ITEM
CNG CONVERSION CHASSIS	\$33,831.00/ea
CNG BIFUEL CONVERSION CHASSIS	Not Available
PROPANE DEDICATED CONVERSION	\$27,216.00/ea
PROPANE DUEL FUEL CONVERSION	\$27,216.00/ea
BACK-UP MONITOR SYSTEM	\$712.00/ea
TWO-WAY RADIO (UHF)	\$1,095.00/ea

TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MZ)	\$1,250.00/ea
DRIVER'S SHIELD	\$204.00/ea
PAINTED LOWER SKIRTS	\$876.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$123.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
FABRIC INSERT ON CEILING	\$712.00/ea
STREET SIDE EXHAUST	\$246.00/ea
INTEGRATED CHILD SEATS	\$1,280.00/ea
VINYL SEATS (PRICE DEDUCTION)	\$40.00/ea
PUBLIC ADDRESS SYSTEM	\$485.00/ea
PASSENGER SIGNAL SYSTEM PULL CORD	\$1,103.00/ea
PASSENGER STOP REQUEST SIGNS	\$277.00/ea
FARE COLLECTION BOX	\$19,958.00/ea
DESTINATION SIGNS	\$6,245.00/ea
BICYCLE RACKS	\$3,992.00/ea
DELETE ALTRO CHROMA FLOORING (PRICE DEDUCTION)	Not Available
DELETE YELLOW POWDER COATING ON HANDRAILS, GRAB RAILS, AND STANCHIONS (PRICE DEDUCTION)	-\$139.00/ea
100% NIDA-CORE STRUCTURE	Not Available
COMPOSITE FLOOR	Not Available
SIDE DOOR SLIDE OUT BATTERY BOX	\$315.00/ea
DIESEL ENGINE	Not Available
REAR SPARE TIRE HOLDER	\$246.00/ea
ADJUSTABLE REAR SUSPENSION SYSTEM	\$1,632.00/ea
MEMO/PAMPHLET RACK (See Figure 6)	\$498.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT (See Figure 7)	\$189.00/ea
METAL BOX (See Figure 8)	\$233.00/ea
EXTRA SEAT BELT EXTENSIONS	\$28.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Additional Options - Category E:

Traffic control light bar	\$1,254.00
AED Defibrillator kit	\$2,111.00
Wall mounted hand sanitizer dispenser	\$121.00
Level II 12 kW charger	\$12,537.00
Level III 50 kW DC Fast Charger	\$46,368.00
Liquid Spring rear suspension system	\$14,427.00
Storage rack in lieu of co-pilot seat	\$441.00
Mor/Ryde RSX	\$5,021.00
Fogmaker Fire Suppression System	\$4,851.00
USSC G2 ELP Driver's Seat w/power base	\$2,501.00
Amber LED Destination Sign	\$4,347.00
Amerex SMV Fire Suppression System	\$4,725.00
Amerex SafetyNet Fire Suppression & Gas Detection System	\$7,529.00
Sportworks Apex 2 Bike Rack	\$3,591.00
Sportworks Apex 3 Bike Rack	\$3,774.00
Delete B-pillar and co-pilot seat	(\$234.00)
Upgrade rooftop AC-75KBTU	\$8,316.00
Clever Devices system - hardware only	\$28,350.00
8-Channel camera system with 8 cameras - Includes: MHU-Pro, 1TB HDD, LED Extender, 8-cameras, 8-cables, installation, MWA-Pro Playback software, Training	\$5,850.00
Long range CNG fuel system (58GGE Minimum)	\$6,489.00
Romeo front bumper	\$1,411.00
Frameless windows	\$4,851.00
Backup sensing system (Hawkeye, etc)	\$599.00
ABS seat backs (per seat)	\$95.00
3-wheel scooter tie down kit	\$246.00
GFI Fastfare Fare Box	\$27,279.00
GM G3500 chassis in lieu of Ford chassis	\$1,663.00
GM G4500 chassis in lieu of Ford chassis	\$3,610.00
Lightning eMotors EV conversion to Ford or GM chassis	\$171,990.00
Zeuss 14,500 GVWR EV chassis in lieu of Ford chassis	\$216,970.00
Zeuss 19,000 GVWR EV chassis in lieu of Ford chassis	\$223,880.00
Zeuss 26,000 GVWR EV chassis in lieu of Ford chassis	\$238,487.00
Upgrade to Ford F550 chassis in lieu of E450 chassis	\$18,269.00
Upgrade to Ford F650 Gas chassis in lieu of E450 chassis	\$55,833.00
Upgrade to Ford F650 Diesel chassis in lieu of E450	\$68,171.00
Upgrade to International TC chassis w/Cummins Diesel in lieu of E450	\$67,969.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

16.8 kW AC slow charger w/pedestal (240V/70A/Single phase)	\$11,718.00
60 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$54,054.00
120 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$91,350.00
160 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$106,470.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System

Product	MSRP
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Product	MSRP
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System

Product	MSRP
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products

Product	MSRP
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "E"

24' 15 Passenger Metal Bus

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ \$129,618.00

CHASSIS SPECIFICATIONS

Specify Overall Vehicle Length (outside of front bumper to outside of Rear bumper): 305"

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
OVERALL VEHICLE WIDTH	282" minimum	282"
OVERALL VEHICLE WIDTH	307" maximum	305"
WIDTH EXTERIOR	95" minimum	96"
WIDTH INTERIOR	91" minimum	93"
HEIGHT EXTERIOR	105" minimum	116"
HEIGHT EXTERIOR	124" maximum	124"
HEIGHT INTERIOR	76" minimum	81"
WHEELBASE	176" minimum	176"
WHEELBASE	190" maximum	190"

AIR CONDITIONING

Make and Model of Rear A/C Unit and Cooling Capacity of rear Unit BTU's/Hr. Include literature on unit being proposed.

MAKE/MODEL	MCC 833 Max
BTU/HR OF REAR UNIT ONLY	60,000

HEATING

MAKE/MODEL	
BTU/HR OF REAR UNIT ONLY	65,000

OPTIONAL ITEMS

COST

OPTIONAL ITEMS	COST PER ITEM
CNG CONVERSION CHASSIS	\$33,831.00/ea
CNG BIFUEL CONVERSION CHASSIS	Not Available
PROPANE DEDICATED CONVERSION	\$27,216.00/ea
PROPANE DUEL FUEL CONVERSION	\$27,216.00/ea
BACK-UP MONITOR SYSTEM	\$712.00/ea
TWO-WAY RADIO (UHF)	\$1,095.00/ea

TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MZ)	\$1,250.00/ea
DRIVER'S SHIELD	\$204.00/ea
PAINTED LOWER SKIRTS	\$876.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$123.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
FABRIC INSERT ON CEILING	\$712.00/ea
STREET SIDE EXHAUST	\$246.00/ea
INTEGRATED CHILD SEATS	\$1,280.00/ea
VINYL SEATS (PRICE DEDUCTION)	\$40.00/ea
PUBLIC ADDRESS SYSTEM	\$485.00/ea
PASSENGER SIGNAL SYSTEM PULL CORD	\$1,103.00/ea
PASSENGER STOP REQUEST SIGNS	\$277.00/ea
FARE COLLECTION BOX	\$19,958.00/ea
DESTINATION SIGNS	\$6,245.00/ea
BICYCLE RACKS	\$3,992.00/ea
DELETE ALTRO CHROMA FLOORING (PRICE DEDUCTION)	Not Available
DELETE YELLOW POWDER COATING ON HANDRAILS, GRAB RAILS, AND STANCHIONS (PRICE DEDUCTION)	-\$139.00/ea
100% NIDA-CORE STRUCTURE	Not Available
COMPOSITE FLOOR	Not Available
SIDE DOOR SLIDE OUT BATTERY BOX	\$315.00/ea
DIESEL ENGINE	Not Available
REAR SPARE TIRE HOLDER	\$246.00/ea
ADJUSTABLE REAR SUSPENSION SYSTEM	\$1,632.00/ea
MEMO/PAMPHLET RACK (See Figure 6)	\$498.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT (See Figure 7)	\$189.00/ea
METAL BOX (See Figure 8)	\$233.00/ea
EXTRA SEAT BELT EXTENSIONS	\$28.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Additional Options - Category E:

Traffic control light bar	\$1,254.00
AED Defibrillator kit	\$2,111.00
Wall mounted hand sanitizer dispenser	\$121.00
Level II 12 kW charger	\$12,537.00
Level III 50 kW DC Fast Charger	\$46,368.00
Liquid Spring rear suspension system	\$14,427.00
Storage rack in lieu of co-pilot seat	\$441.00
Mor/Ryde RSX	\$5,021.00
Fogmaker Fire Suppression System	\$4,851.00
USSC G2 ELP Driver's Seat w/power base	\$2,501.00
Amber LED Destination Sign	\$4,347.00
Amerex SMV Fire Suppression System	\$4,725.00
Amerex SafetyNet Fire Suppression & Gas Detection System	\$7,529.00
Sportworks Apex 2 Bike Rack	\$3,591.00
Sportworks Apex 3 Bike Rack	\$3,774.00
Delete B-pillar and co-pilot seat	(\$234.00)
Upgrade rooftop AC-75KBTU	\$8,316.00
Clever Devices system - hardware only	\$28,350.00
8-Channel camera system with 8 cameras - Includes: MHU-Pro, 1TB HDD, LED Extender, 8-cameras, 8-cables, installation, MWA-Pro Playback software, Training	\$5,850.00
Long range CNG fuel system (58GGE Minimum)	\$6,489.00
Romeo front bumper	\$1,411.00
Frameless windows	\$4,851.00
Backup sensing system (Hawkeye, etc)	\$599.00
ABS seat backs (per seat)	\$95.00
3-wheel scooter tie down kit	\$246.00
GFI Fastfare Fare Box	\$27,279.00
GM G3500 chassis in lieu of Ford chassis	\$1,663.00
GM G4500 chassis in lieu of Ford chassis	\$3,610.00
Lightning eMotors EV conversion to Ford or GM chassis	\$171,990.00
Zeuss 14,500 GVWR EV chassis in lieu of Ford chassis	\$216,970.00
Zeuss 19,000 GVWR EV chassis in lieu of Ford chassis	\$223,880.00
Zeuss 26,000 GVWR EV chassis in lieu of Ford chassis	\$238,487.00
Upgrade to Ford F550 chassis in lieu of E450 chassis	\$18,269.00
Upgrade to Ford F650 Gas chassis in lieu of E450 chassis	\$55,833.00
Upgrade to Ford F650 Diesel chassis in lieu of E450	\$68,171.00
Upgrade to International TC chassis w/Cummins Diesel in lieu of E450	\$67,969.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

16.8 kW AC slow charger w/pedestal (240V/70A/Single phase)	\$11,718.00
60 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$54,054.00
120 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$91,350.00
160 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$106,470.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System

Product	MSRP
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Product	MSRP
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System

Product	MSRP
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products

Product	MSRP
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "G"
26' 20 Passenger Composite Bus
RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ 128,815.00

CHASSIS SPECIFICATIONS

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
OVERALL VEHICLE WIDTH	300" minimum	315"
OVERALL VEHICLE WIDTH	324" maximum	300"
WIDTH EXTERIOR	95" minimum	96"
WIDTH INTERIOR	91" minimum	93"
HEIGHT EXTERIOR	105" minimum	116"
HEIGHT EXTERIOR	124" maximum	124"
HEIGHT INTERIOR	76" minimum	81"
WHEELBASE	190" minimum	190"
WHEELBASE	202" maximum	190"

AIR CONDITIONING

Make and Model of Rear A/C Unit and Cooling Capacity of rear Unit BTU's/Hr. Include literature on unit being proposed.

MAKE/MODEL	MCC 833 Max
BTU/HR OF REAR UNIT ONLY	60,000

HEATING

MAKE/MODEL	
BTU/HR OF REAR UNIT ONLY	65,000

OPTIONAL ITEMS

OPTIONAL ITEMS	COST PER ITEM
CNG CONVERSION CHASSIS	\$33,831.00/ea
CNG BIFUEL CONVERSION CHASSIS	Not Available
PROPANE DEDICATED CONVERSION	\$27,216.00/ea
PROPANE DUEL FUEL CONVERSION	\$27,216.00/ea
BACK-UP MONITOR SYSTEM	\$712.00/ea
TWO-WAY RADIO (UHF)	\$1,095.00/ea

TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MZ)	\$1,250.00/ea
DRIVER'S SHIELD	\$204.00/ea
PAINTED LOWER SKIRTS	\$876.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$123.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
FABRIC INSERT ON CEILING	\$712.00/ea
STREET SIDE EXHAUST	\$246.00/ea
INTEGRATED CHILD SEATS	\$1,280.00/ea
VINYL SEATS (PRICE DEDUCTION)	\$40.00/ea
PUBLIC ADDRESS SYSTEM	\$485.00/ea
PASSENGER SIGNAL SYSTEM PULL CORD	\$1,103.00/ea
PASSENGER STOP REQUEST SIGNS	\$277.00/ea
FARE COLLECTION BOX	\$19,958.00/ea
DESTINATION SIGNS	\$6,245.00/ea
BICYCLE RACKS	\$3,992.00/ea
DELETE ALTRO CHROMA FLOORING (PRICE DEDUCTION)	Not Available
DELETE YELLOW POWDER COATING ON HANDRAILS, GRAB RAILS, AND STANCHIONS (PRICE DEDUCTION)	-\$139.00/ea
100% NIDA-CORE STRUCTURE	Not Available
COMPOSITE FLOOR	Not Available
SIDE DOOR SLIDE OUT BATTERY BOX	\$315.00/ea
DIESEL ENGINE	Not Available
REAR SPARE TIRE HOLDER	\$246.00/ea
ADJUSTABLE REAR SUSPENSION SYSTEM	\$1,632.00/ea
MEMO/PAMPHLET RACK (See Figure 6)	\$498.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT (See Figure 7)	\$189.00/ea
METAL BOX (See Figure 8)	\$233.00/ea
EXTRA SEAT BELT EXTENSIONS	\$28.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN:

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Additional Options - Category G:

Traffic control light bar	\$1,254.00
AED Defibrillator kit	\$2,111.00
Wall mounted hand sanitizer dispenser	\$121.00
Level II 12 kW charger	\$12,537.00
Level III 50 kW DC Fast Charger	\$46,368.00
Liquid Spring rear suspension system	\$14,427.00
Storage rack in lieu of co-pilot seat	\$441.00
Mor/Ryde RSX	\$5,021.00
Fogmaker Fire Suppression System	\$4,851.00
USSC G2 ELP Driver's Seat w/power base	\$2,501.00
Amber LED Destination Sign	\$4,347.00
Amerex SMV Fire Suppression System	\$4,725.00
Amerex SafetyNet Fire Suppression & Gas Detection System	\$7,529.00
Sportworks Apex 2 Bike Rack	\$3,591.00
Sportworks Apex 3 Bike Rack	\$3,774.00
Delete B-pillar and co-pilot seat	(\$234.00)
Upgrade rooftop AC-75KBTU	\$8,316.00
Clever Devices system - hardware only	\$28,350.00
8-Channel camera system with 8 cameras - Includes: MHU-Pro, 1TB HDD, LED Extender, 8-cameras, 8-cables, installation, MWA-Pro Playback software, Training	\$5,850.00
Long range CNG fuel system (58GGE Minimum)	\$6,489.00
Romeo front bumper	\$1,411.00
Frameless windows	\$4,851.00
Backup sensing system (Hawkeye, etc)	\$599.00
ABS seat backs (per seat)	\$95.00
3-wheel scooter tie down kit	\$246.00
GFI Fastfare Fare Box	\$27,279.00
GM G3500 chassis in lieu of Ford chassis	\$1,663.00
GM G4500 chassis in lieu of Ford chassis	\$3,610.00
Lightning eMotors EV conversion to Ford or GM chassis	\$171,990.00
Zeuss 14,500 GVWR EV chassis in lieu of Ford chassis	\$216,970.00
Zeuss 19,000 GVWR EV chassis in lieu of Ford chassis	\$223,880.00
Zeuss 26,000 GVWR EV chassis in lieu of Ford chassis	\$238,487.00
Upgrade to Ford F550 chassis in lieu of E450 chassis	\$18,269.00
Upgrade to Ford F650 Gas chassis in lieu of E450 chassis	\$55,833.00
Upgrade to Ford F650 Diesel chassis in lieu of E450	\$68,171.00
Upgrade to International TC chassis w/Cummins Diesel in lieu of E450	\$67,969.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

16.8 kW AC slow charger w/pedestal (240V/70A/Single phase)	\$11,718.00
60 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$54,054.00
120 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$91,350.00
160 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$106,470.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System

Product	MSRP
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Product	MSRP
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System

Product	MSRP
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products

Product	MSRP
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "G"
26' 20 Passenger Composite Bus
RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ 128,006.00

CHASSIS SPECIFICATIONS

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
OVERALL VEHICLE WIDTH	300" minimum	315"
OVERALL VEHICLE WIDTH	324" maximum	300"
WIDTH EXTERIOR	95" minimum	96"
WIDTH INTERIOR	91" minimum	93"
HEIGHT EXTERIOR	105" minimum	116"
HEIGHT EXTERIOR	124" maximum	124"
HEIGHT INTERIOR	76" minimum	81"
WHEELBASE	190" minimum	190"
WHEELBASE	202" maximum	190"

AIR CONDITIONING

Make and Model of Rear A/C Unit and Cooling Capacity of rear Unit BTU's/Hr. Include literature on unit being proposed.

MAKE/MODEL	MCC 833 Max
BTU/HR OF REAR UNIT ONLY	60,000

HEATING

MAKE/MODEL	
BTU/HR OF REAR UNIT ONLY	65,000

OPTIONAL ITEMS

OPTIONAL ITEMS	COST PER ITEM
CNG CONVERSION CHASSIS	\$33,831.00/ea
CNG BIFUEL CONVERSION CHASSIS	Not Available
PROPANE DEDICATED CONVERSION	\$27,216.00/ea
PROPANE DUEL FUEL CONVERSION	\$27,216.00/ea
BACK-UP MONITOR SYSTEM	\$712.00/ea
TWO-WAY RADIO (UHF)	\$1,095.00/ea

TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MZ)	\$1,250.00/ea
DRIVER'S SHIELD	\$204.00/ea
PAINTED LOWER SKIRTS	\$876.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$123.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
FABRIC INSERT ON CEILING	\$712.00/ea
STREET SIDE EXHAUST	\$246.00/ea
INTEGRATED CHILD SEATS	\$1,280.00/ea
VINYL SEATS (PRICE DEDUCTION)	\$40.00/ea
PUBLIC ADDRESS SYSTEM	\$485.00/ea
PASSENGER SIGNAL SYSTEM PULL CORD	\$1,103.00/ea
PASSENGER STOP REQUEST SIGNS	\$277.00/ea
FARE COLLECTION BOX	\$19,958.00/ea
DESTINATION SIGNS	\$6,245.00/ea
BICYCLE RACKS	\$3,992.00/ea
DELETE ALTRO CHROMA FLOORING (PRICE DEDUCTION)	Not Available
DELETE YELLOW POWDER COATING ON HANDRAILS, GRAB RAILS, AND STANCHIONS (PRICE DEDUCTION)	-\$139.00/ea
100% NIDA-CORE STRUCTURE	Not Available
COMPOSITE FLOOR	Not Available
SIDE DOOR SLIDE OUT BATTERY BOX	\$315.00/ea
DIESEL ENGINE	Not Available
REAR SPARE TIRE HOLDER	\$246.00/ea
ADJUSTABLE REAR SUSPENSION SYSTEM	\$1,632.00/ea
MEMO/PAMPHLET RACK (See Figure 6)	\$498.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT (See Figure 7)	\$189.00/ea
METAL BOX (See Figure 8)	\$233.00/ea
EXTRA SEAT BELT EXTENSIONS	\$28.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN:

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Additional Options - Category G:

Traffic control light bar	\$1,254.00
AED Defibrillator kit	\$2,111.00
Wall mounted hand sanitizer dispenser	\$121.00
Level II 12 kW charger	\$12,537.00
Level III 50 kW DC Fast Charger	\$46,368.00
Liquid Spring rear suspension system	\$14,427.00
Storage rack in lieu of co-pilot seat	\$441.00
Mor/Ryde RSX	\$5,021.00
Fogmaker Fire Suppression System	\$4,851.00
USSC G2 ELP Driver's Seat w/power base	\$2,501.00
Amber LED Destination Sign	\$4,347.00
Amerex SMV Fire Suppression System	\$4,725.00
Amerex SafetyNet Fire Suppression & Gas Detection System	\$7,529.00
Sportworks Apex 2 Bike Rack	\$3,591.00
Sportworks Apex 3 Bike Rack	\$3,774.00
Delete B-pillar and co-pilot seat	(\$234.00)
Upgrade rooftop AC-75KBTU	\$8,316.00
Clever Devices system - hardware only	\$28,350.00
8-Channel camera system with 8 cameras - Includes: MHU-Pro, 1TB HDD, LED Extender, 8-cameras, 8-cables, installation, MWA-Pro Playback software, Training	\$5,850.00
Long range CNG fuel system (58GGE Minimum)	\$6,489.00
Romeo front bumper	\$1,411.00
Frameless windows	\$4,851.00
Backup sensing system (Hawkeye, etc)	\$599.00
ABS seat backs (per seat)	\$95.00
3-wheel scooter tie down kit	\$246.00
GFI Fastfare Fare Box	\$27,279.00
GM G3500 chassis in lieu of Ford chassis	\$1,663.00
GM G4500 chassis in lieu of Ford chassis	\$3,610.00
Lightning eMotors EV conversion to Ford or GM chassis	\$171,990.00
Zeuss 14,500 GVWR EV chassis in lieu of Ford chassis	\$216,970.00
Zeuss 19,000 GVWR EV chassis in lieu of Ford chassis	\$223,880.00
Zeuss 26,000 GVWR EV chassis in lieu of Ford chassis	\$238,487.00
Upgrade to Ford F550 chassis in lieu of E450 chassis	\$18,269.00
Upgrade to Ford F650 Gas chassis in lieu of E450 chassis	\$55,833.00
Upgrade to Ford F650 Diesel chassis in lieu of E450	\$68,171.00
Upgrade to International TC chassis w/Cummins Diesel in lieu of E450	\$67,969.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

16.8 kW AC slow charger w/pedestal (240V/70A/Single phase)	\$11,718.00
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160 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$106,470.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System

Product	MSRP
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Product	MSRP
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System

Product	MSRP
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products

Product	MSRP
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "G"
26' 20 Passenger Composite Bus
RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ 132,076.00

CHASSIS SPECIFICATIONS

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
OVERALL VEHICLE WIDTH	300" minimum	300"
OVERALL VEHICLE WIDTH	324" maximum	315"
WIDTH EXTERIOR	95" minimum	96"
WIDTH INTERIOR	91" minimum	93"
HEIGHT EXTERIOR	105" minimum	116"
HEIGHT EXTERIOR	124" maximum	124"
HEIGHT INTERIOR	76" minimum	81"
WHEELBASE	190" minimum	190"
WHEELBASE	202" maximum	190"

AIR CONDITIONING

Make and Model of Rear A/C Unit and Cooling Capacity of rear Unit BTU's/Hr. Include literature on unit being proposed.

MAKE/MODEL	MCC 833 Max
BTU/HR OF REAR UNIT ONLY	60,000

HEATING

MAKE/MODEL	
BTU/HR OF REAR UNIT ONLY	65,000

OPTIONAL ITEMS

OPTIONAL ITEMS	COST PER ITEM
CNG CONVERSION CHASSIS	\$33,831.00/ea
CNG BIFUEL CONVERSION CHASSIS	Not Available
PROPANE DEDICATED CONVERSION	\$27,216.00/ea
PROPANE DUEL FUEL CONVERSION	\$27,216.00/ea
BACK-UP MONITOR SYSTEM	\$712.00/ea
TWO-WAY RADIO (UHF)	\$1,095.00/ea

TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MZ)	\$1,250.00/ea
DRIVER'S SHIELD	\$204.00/ea
PAINTED LOWER SKIRTS	\$876.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$123.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
FABRIC INSERT ON CEILING	\$712.00/ea
STREET SIDE EXHAUST	\$246.00/ea
INTEGRATED CHILD SEATS	\$1,280.00/ea
VINYL SEATS (PRICE DEDUCTION)	\$40.00/ea
PUBLIC ADDRESS SYSTEM	\$485.00/ea
PASSENGER SIGNAL SYSTEM PULL CORD	\$1,103.00/ea
PASSENGER STOP REQUEST SIGNS	\$277.00/ea
FARE COLLECTION BOX	\$19,958.00/ea
DESTINATION SIGNS	\$6,245.00/ea
BICYCLE RACKS	\$3,992.00/ea
DELETE ALTRO CHROMA FLOORING (PRICE DEDUCTION)	Not Available
DELETE YELLOW POWDER COATING ON HANDRAILS, GRAB RAILS, AND STANCHIONS (PRICE DEDUCTION)	-\$139.00/ea
100% NIDA-CORE STRUCTURE	Not Available
COMPOSITE FLOOR	Not Available
SIDE DOOR SLIDE OUT BATTERY BOX	\$315.00/ea
DIESEL ENGINE	Not Available
REAR SPARE TIRE HOLDER	\$246.00/ea
ADJUSTABLE REAR SUSPENSION SYSTEM	\$1,632.00/ea
MEMO/PAMPHLET RACK (See Figure 6)	\$498.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT (See Figure 7)	\$189.00/ea
METAL BOX (See Figure 8)	\$233.00/ea
EXTRA SEAT BELT EXTENSIONS	\$28.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN:

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Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Additional Options - Category G:

Traffic control light bar	\$1,254.00
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Level III 50 kW DC Fast Charger	\$46,368.00
Liquid Spring rear suspension system	\$14,427.00
Storage rack in lieu of co-pilot seat	\$441.00
Mor/Ryde RSX	\$5,021.00
Fogmaker Fire Suppression System	\$4,851.00
USSC G2 ELP Driver's Seat w/power base	\$2,501.00
Amber LED Destination Sign	\$4,347.00
Amerex SMV Fire Suppression System	\$4,725.00
Amerex SafetyNet Fire Suppression & Gas Detection System	\$7,529.00
Sportworks Apex 2 Bike Rack	\$3,591.00
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Clever Devices system - hardware only	\$28,350.00
8-Channel camera system with 8 cameras - Includes: MHU-Pro, 1TB HDD, LED Extender, 8-cameras, 8-cables, installation, MWA-Pro Playback software, Training	\$5,850.00
Long range CNG fuel system (58GGE Minimum)	\$6,489.00
Romeo front bumper	\$1,411.00
Frameless windows	\$4,851.00
Backup sensing system (Hawkeye, etc)	\$599.00
ABS seat backs (per seat)	\$95.00
3-wheel scooter tie down kit	\$246.00
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Zeuss 26,000 GVWR EV chassis in lieu of Ford chassis	\$238,487.00
Upgrade to Ford F550 chassis in lieu of E450 chassis	\$18,269.00
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Creative Bus Sales

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160 kW DC fast charger w/pedestal (480V/80A/3 Phase)	\$106,470.00

*CWI Digital - Mobile Digital Video Recorders	See below
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h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
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Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
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ADP-EX Kit	\$599.00
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Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System

Product	MSRP
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Product	MSRP
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System

Product	MSRP
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products

Product	MSRP
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99



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4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "I"

ADA MINIVAN

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
MINIVAN ADA VEHICLE	\$ 81,801.00

CHASSIS SPECIFICATIONS

Specify Overall Vehicle Length (outside of front bumper to outside of Rear bumper): 16'

OPTIONAL ITEMS

OPTIONAL ITEMS	COST PER ITEMS
CNG CONVERSION BI-FUEL	\$ Not Available
POWER RAMP AND DOOR	\$ \$4,313.00/ea
FOLD-AWAY CENTER SEAT	\$ \$1,453.00/ea
BACK-UP MONITOR SYSTEM	\$ \$977.00/ea
TWO-WAY RADIO SYSTEM: UHF	\$ \$1,095.00/ea
TWO WAY RADIO SYSTEM	\$ \$1,095.00/ea (VHF)
TWO WAY RADIO SYSTEM	\$ \$1,224.00 (800 MHZ)
INTEGRATED CHILD SEAT	\$ Not Available

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN:

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



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Additional Options - Category I:

Power Door	\$1,607.00
Power Ramp	\$2,480.00
In Floor Ramp	\$2,825.00
CWI 3 Camera System w/DVR	\$3,150.00
CWI 4 Camera System w/DVR	\$3,450.00
AED Defibrillator Kit	\$1,893.00
Rear Entry in lieu of Side Entry (FR Conversions)	(\$17,202.00)

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

Clean Spray Decontamination System	
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	



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PlasmaAir Ionization System	
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products	
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99
4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "K"

LOW FLOOR ADA BUS

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS	\$ 190,737.00

VEHICLE SPECIFICATIONS

SPECIFICATIONS	MINIMUM/MAXIMUM IN INCHES	SUPPLIER'S RESPONSE
WHEELBASE	165" minimum	165"
INTERIOR HEIGHT FROM FLOOR TO CEILING-FRONT	86" minimum	85"
INTERIOR HEIGHT FROM FLOOR TO CEILING-REAR	76" minimum	77"
HEIGHT AT FIRST STEP AT RIDE HEIGHT	14.5" maximum	
HEIGHT AT FIRST STEP AT RIDE HEIGHT-BUS KNEEL	10.5" maximum	
HEIGHT AT PASSENGER DOOR ENTRANCE	75" minimum	
AISLE WIDTH	14" minimum	
INTERIOR WIDTH	91" minimum	91.5"
EXTERIOR WIDTH	96" maximum	96"
GROSS VEHICLE WEIGHT RATING	14,200 lbs minimum	14,200

OPTIONAL ITEMS

OPTIONAL ITEMS	COST PER ITEM
DEDICATED CNG CONVERSION	\$33,665.00/ea
STOP REQUEST SYSTEM	\$978.00/ea
TRAFFIC CONTROL LIGHT BAR	\$1,144.00/ea
LED FRONT AND SIDE DESTINATION SIGNS	\$9,833.00
ALUMINUM WHEELS	Not Available
CAMERA SYSTEM-4 CAMERAS	\$3,450.00
CAMERA SYSTEM-8 CAMERAS	\$5,350.00/ea
BYCYCLE RACK	\$3,623.00/ea
REAR VIEW CAMERA SYSTEM	\$995.00/ea
DOOR ACTIVATED 4 WAY FLASHERS	\$454.00/ea

PROPOSAL EXECPTIONS

Proposal must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any bid exceptions.



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Additional Options - Category K:

2-Way Radio System	\$1,259.00
OEM spring suspension in lieu of air	(\$17,509.00)
AED Defibrillator kit:	\$1,926.00
Mor Ryde RL Rear Suspension System (Only available in conjunction with OEM Spring Suspension Option)	\$1,489.00
Mor Ryde RSX Rear Suspension System (Only available in conjunction with OEM Spring Suspension Option)	\$4,583.00
Liquid Spring Rear suspension system (Only available in conjunction with OEM Spring Suspension Option)	\$11,788.00
Liquid Spring Front and Rear Kneeling suspension in lieu of air	\$1,121.00
Ford E450 Chassis in lieu of GM G4500 Chassis	\$6,854.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85



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HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00
Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System	
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System	
Ford Transit (4 Corner kneeling)	\$10,700.00
E450 Cutaway - Top Mount (Rear System - Standard)	\$11,319.00
E450 Cutaway - Lower Mount (Rear System lowers 3" more than Top Mount)	\$12,112.00
E450 Cutaway - Front Coil Replacement (Front System)	\$7,865.00

PlasmaAir Ionization System	
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00



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7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products	
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99
4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

N.67. PRE-AWARD AUDIT:

N.67.1. The vehicles are not considered delivered to the purchasing agency until the required FTA documents are completed by an ODOT staff member. A Pre-Award Audit shall be conducted to determine if the bid proposal specifications. The bidder shall submit documents, which include certification of the manufacturer's compliance with the Federal Transit Administration (FTA) Pre-Award Buy America Audit Requirements. The document submitted shall include the following information for each major component used on vehicle bid:

N.67.1.1. Name and address of each supplier.

N.67.1.2. Cost of each major component and subcomponent. In order to protect proprietary information, the document may reflect the percentage of total cost each item represents instead of the actual cost.

N.67.1.3. Country of origin of each major component and subcomponent.

N.67.1.4. Name and address of company where final assembly occurs.

N.67.1.5. Cost of final assembly

N.67.1.6. Signature of authorized representative of vehicle manufacturer.

N.68. POST- DELIVERY AUDIT

N.68.1. A Post Delivery Audit of the vehicle(s) shall be conducted at the purchaser's facility, to determine that the completed vehicle(s) meets specifications. Once this process has been satisfactorily completed, the vehicle(s) shall be considered acceptable.

N.69. ACCESSIBILITY REQUIREMENTS

N.69.1. When submitting a bid for an accessible vehicle for the disabled, the vendor shall provide a list of the vehicle related equipment illustrating the component cost and related installation charges. The purpose of this list is to reflect an accurate cost for those vehicle related items, which are required to make the vehicle accessible to the disabled.

N.70. ACCEPTANCE OF VEHICLES

N.70.1. Upon delivery at the designed location specified within this document the final acceptance will occur after the vehicles have been inspected, road tested and all FTA required post audit delivery requirements have been met.

N.70.2. All vehicles shall be insured by the bidder until the post audit delivery has been conducted at minimum.

N.70.3. The Offeror shall submit for review by the agency a completely filled-in Vehicle Technical Information form to confirm his proposed vehicle and components are in compliance with the requirements. A separate form is to be completed for each length and/or fuel type of bus proposed. Brochures/Manufacture specification sheet will not be accepted for the following items.

N.70.4. BUS MANUFACTURER

BUS MANUFACTURER	ARBOC Specialty Vehicles, LLC
MODEL NUMBER	SOE3000, SOE34000

N.70.5. DIMENSIONS

OVERALL VEHICLE LENGTH	30'	34'
OVERALL VEHICLE LENGTH (OVER BUMPERS)	30'	35' 6"
OVERALL VEHICLE LENGTH (OVER BODY)	29' 4"	34' 10"
OVERALL VEHICLE WIDTH		
OVERALL VEHICLE WIDTH (EXCLUDING MIRRORS)		102"
OVERALL VEHICLE WIDTH (INCLUDING MIRRORS)		127"
OVERALL VEHICLE HEIGHT		
OVERALL HEIGHT (MAXIMUM)		102", 112" with A/C

N.70.6. ENGINE

MANUFACTURER	Cummins
TYPE	Diesel
MODEL NUMBER	ISB 6.7
NET SAE HORSEPOWER	220hp @ 2400 RPM

NET SAE TORQUE	520 @ 1600 RPM
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N.70.7. TURBO CHARGER

MAKE	Cummins
MODEL	HE300

N.70.8. TRANSMISSION

MANUFACTURER	Allison
TYPE	Automatic
MODEL NUMBER	B2200
SPEEDS	6

N.70.9. VOLTAGE REGULATOR

MANUFACTURER	Delco Remy
MODEL	built into alternator

N.70.10. VOLTAGE EQUALIZER

MANUFACTURER	Delco Remy
MODEL	built into alternator

N.70.11. ALTERNATOR

MANUFACTURER	Delco Remy
TYPE	Engine Driven
MODEL	555I

N.70.12. STARTER MOTOR

MANUFACTURER	Denso
TYPE	DC Integrated
MODEL	PA905

N.70.13. AIR COMPRESSOR

MANUFACTURER	Wabco
TYPE	Gear Drive

N.70.14. AXLE, FRONT

MANUFACTURER	ZF
TYPE	IFS
MODEL	RL55 EC

N.70.15. AXLE, REAR

MANUFACTURER	ZF
TYPE	Drive Axle
MODEL	AV-132

N.70.16. SUSPENSION SYSTEM

MANUFACTURER	ZF
TYPE: FRONT	Air
TYPE: REAR	Air
SPRINGS: FRONT	ZF Sachs
SPRINGS: REAR	ZF Sachs

N.70.17. WHEELS AND TIRES**N.70.17.1. Wheels**

MAKE	Accuride
SIZE	19.5 x 7
CAPACITY (LBS)	5000 lbs
MATERIAL	Steel

N.70.17.2. Tires

MAKE	Michelin
SIZE	XZE
CAPACITY (LBS)	245/70R19.5
MATERIAL	

N.70.18. STEERING, POWER**N.70.18.1. Pump**

MANUFACTURER	TRW
MODEL NUMBER	EV181619L10101
TYPE	Gear
RELIEF PRESSURE (PSI)	

N.70.19. BOOSTER/GEAR BOX

MANUFACTURER	TRW
TYPE	Recirculating Ball
MODEL	KTHP60063A

N.70.20. STERRING WHEEL

MANUFACTURER	Vehicle Improvement Products
DIAMETER	18"

N.70.21. BRAKES

MADKE OF FUNDATMENTAL BREAK SYSTM	Knorr Bremse
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N.70.22. COOLING SYSTEM

MANUFACTURER	Greyson
TYPE	E-Fan
MODEL NUMBER	CP-4705-PRI
TOTAL COOLING AND HEATING SYSTEM CAPACITY (GALS)	14.7

N.70.23. AIR RESERVOIR CAPACITY

SUPPLY RESERVOIR (CUBIC INCHES)	312
PRIMARY RESERVOIR (CUBIC INCHES)	1206

N.70.24. HEATING, VENTILATING AND AIR CONDITIONING EQUIPMENT

HEATING SYSTEM CAPACITY (BTU)	140,000
AIR CONDITIONING CAPACITY (BTU)	160,000
VENTILATING CAPCITY (CFM)	

N.70.25. DOORS:**N.70.25.1. Front**

MANUFACTURER OF OPERATING EQUIPMENT	A & M Systems
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TYPE OF DOOR	Double Out
TYPE OF OPERATING EQUIPMENT	12v Electric Header

N.70.25.2. Rear

MANUFACTURER OF OPERATING EQUIPMENT	A & M Systems
TYPE OF DOOR	Double Out
TYPE OF OPERATING EQUIPMENT	12v Electric Header

N.70.26. PASSENGER WINDOWS

MANUFACTURER	Cleer Vision
MODEL	CT Series
TYPE	T-Slider

N.70.27. SEATS

MANUFACTURER	Freedman Seating
MODEL	Citi Seats
TYPE	Forward Facing

N.70.28. PAINT

MANUFACTURER	Sikken
TYPE	2 Stage (Base/Clear Coat)

N.70.29. WHEELCHAIR RAMP EQUIPMENT

MANUFACTURER	Braun
MODEL NUMBER	RA300
TYPE	Electric over Hydraulic
CAPACITY (LBS)	1000
WIDTH OF PLATFORM (IN)	34
LENGTH OF PLATFORM (IN)	62

N.70.30. WHEELCHAIR SECUREMENT EQUIPMENT

MANUFACTURER	Q'Straint
MODEL NUMBER	Q-8100

N.70.31. DESTINATION SIGNS

MANUFACTURER	Luminator
MODEL	
TYPE	LED

N.70.32. MULTIPLEX SYSTEM

MANUFACTURER	I/O Controls
MODEL NUMBER	CVC-0008-D-ARBOC-01

N.70.33. BATTERIES

MANUFACTURER	Alliance Batteries
MODEL	Group 31
TYPE	Lead ACID

N.70.34. PASSENGER INTERIOR LIGHTING

MANUFACTURER	TecNiq
MODEL	E28-LB0B-1

N.70.35. GPS

MANUFACTURER	
MODEL	

N.70.36. P.A. System

MANUFACTURER	MODEL NUMBER
AMPLIFIER	
MICROPHONE	
INTERNAL SPEAKERS	

N.70.37. BASE COST PER BUS

BASE VEHICLE	COST PER UNIT
30 FOOT TRANSIT BUS	\$528,222.00
35 FOOT TRANSIT BUS	\$543,617.00
40 FOOT TRANSIT BUS	

N.71. PROPOSAL EXCEPTIONS

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Creative Bus Sales

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Additional Options - Category N:

5.53 Available Options:

GP-1	Green Power 48P All Electric High Floor Bus	\$333,366.00
GP-2	Green Power EV350 Low Floor All Electric Bus	\$660,606.00
GP-3	Green Power EV550 100P DBL Decker All Electric Bus	\$1,071,595.00
ARL-1	Black Steel Bumper	Std
ARL-2	Transpec Bumper Front & Rear Anti Ride	\$2,700.00
ARL-3	Romeo Rim Bumper Front & Rear Anti Ride	\$2,268.00
ARL-4	Transpec Bumper Front & Rear w/Hawkeye Back Up system w/anti ride plate	\$3,204.00
ARL-5	Romeo Rim Bumper Front & Rear w/Hawkeye Back Up system w/anti ride plate	\$2,916.00
ARL-6	Spare Tire & wheel (shipped loose)	\$1,188.00
ARL-7	Stainless Steel Versa Liner Wheel Inserts (4/set) includes valve stem extenders - 19"	\$410.00
ARL-8	Tow Hooks Rear	\$300.00
ARL-9	Altro Flooring - Storm Grey (no coving on sides)	Std
ARL-10	Altro Flooring - (dependent on color selection)	\$600.00
ARL-11	Altro Flooring - with 6" Coving	\$600.00
ARL-12	Canadian Upfit	\$360.00
ARL-13	Exhaust - Roadside Vertical	\$900.00
ARL-14	Exhaust - Curbside Vertical	\$828.00
ARL-15	Remote/Htd Velvac w/Rear View Camera System w/Monitor (side cameras in mirror)	\$2,484.00
ARL-16	Solid Framed Windows	Std
ARL-17	Extra Egress Window w/light (36 x 36)	\$86.00
ARL-18	Double T Slider Windows	\$360.00
ARL-19	Solid Frameless Windows (with Black out mullions)	\$3,240.00
ARL-20	Thermopane Windows (n/a in T-sliders,solid framed only)	\$1,512.00
ARL-21	Driver's Window Shade	\$108.00
ARL-22	Armoring for Front & Rear Marker Lights (10)	\$115.00
ARL-23	Amber lens for Turn Signal	\$130.00
ARL-24	Additional Reflectors - Amber (Each)	\$7.00
ARL-25	Additional Reflectors - Red (Each)	\$7.00
ARL-26	Top Front 4" LED Flashing Lights (on with door open only) AMBER	\$288.00
ARL-27	Top Rear 7" LED Flashing Lights (on with door open only) AMBER	\$288.00
ARL-28	Top Rear 7" LED Flashing Lights (on with switch only) AMBER	\$288.00
ARL-29	Top Rear 7" LED Flashing Lights (on with door and switch) AMBER	\$310.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

ARL-30	Top Rear 7" LED Flashing Lights (activated by ramp) RED	\$288.00
ARL-31	Merge Alert LED Sign (YIELD/MERGING/ARROW)	\$1,080.00
ARL-32	Roof Hatch - Transpec Econo #1976	Std
ARL-33	Roof Hatch - Transpec Prolo (REPLACE 1 ECONO)	\$166.00
ARL-34	Roof Hatch - Transpec Prolo - Additional	\$461.00
ARL-35	Roof Hatch - Transpec Econo #1976 - Additional	\$295.00
ARL-36	Deluxe Overhead Parcel Racks -PRICED PER FOOT each side without reading lights (not over wheelchair positions) 2' sections	\$65.00
ARL-37	Double Reading Lights (for OH Parcel)	\$72.00
ARL-38	2nd Passenger Door w/Stanchion Stainless Steel (includes entry door light & step)	\$2,772.00
ARL-39	2nd Passenger Door w/Stanchion Stainless Steel Yellow Powdercoat (includes entry door light & step)	\$2,851.00
ARL-40	Luggage Rack-72" Folding	\$972.00
ARL-41	Luggage Rack-88" Folding	\$972.00
ARL-42	Luggage Rack-72"	\$684.00
ARL-43	Luggage Rack-88"	\$684.00
ARL-44	Drivers Storage in place of Front Seat	\$600.00
ARL-45	Electronic Equipment Rack in place of Front Seat	\$1,440.00
ARL-46	Luggage Rack in place of Front Seat	\$1,440.00
ARL-47	Advertising Racks - Exterior 18" X 110"	\$720.00
ARL-48	Advertising Racks - Interior	\$1,462.00
ARL-49	Sportworks Bike Rack DL2	\$2,520.00
ARL-50	Sportworks Bike Rack Deployment light	\$180.00
ARL-51	Echo Back Up Alarm	\$785.00
ARL-52	Front Illuminated ID Sign- No lettering	\$396.00
ARL-53	Destination Sign Hanover Front & Side	\$6,026.00
ARL-54	Destination Sign Hanover Front /Side / Rear	\$9,785.00
ARL-55	Destination Sign Twin Vision Mobilite Front & Side	\$5,076.00
ARL-56	Destination Sign Twin Vision Mobilite Front Only	\$2,988.00
ARL-57	Destination Sign Luminator Digital Front & Side Horizon	\$10,361.00
ARL-58	Destination Sign, Transign LED Destinator Front & Side	\$6,228.00
ARL-59	Fast Idle	Std
ARL-60	Additional Interior LED Light (specify location)	\$108.00
ARL-61	Front Light for Fare Box w/switch	\$108.00
ARL-62	Front Light for Fare Box Door Activated Only	\$108.00
ARL-63	Egress Window Lights (match # of Egress Windows)	Std
ARL-64	Engine Compartment Light	\$288.00
ARL-65	Keyless Entry FOB	\$310.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

ARL-66	Ext Entrance Door Key - Additional	\$108.00
ARL-67	Ext Entrance Door Toggle - Additional	\$108.00
ARL-68	Ramp Activation Warning light & buzzer (exterior)	\$216.00
ARL-69	Ground Screen in front roof cap	\$108.00
ARL-70	Pull Cord for 2 way radio - terminates behind drvr seat (unless noted differently on order)	\$108.00
ARL-71	Passenger Stop Request - Easy Stop Wireless Buttons with C-Storm chimes	\$1,584.00
ARL-72	Passenger Stop Request - Yellow Pull Cord w/chimes	\$1,044.00
ARL-73	Yellow Vertical Pull Cords at wheelchair positions	Std
ARL-74	Yellow Touch Tape at wheelchair positions	\$72.00
ARL-75	PA-System w/hand held microphone w/4 speakers - REI	\$410.00
ARL-76	PA-System w/hand held microphone w/6 speakers - REI	\$482.00
ARL-77	AM/FM/CD w/4 Speakers w/PA System w/ hand held microphone REI	\$468.00
ARL-78	AM/FM/CD w/6 Speakers w/PA System w/ hand held microphone REI	\$540.00
ARL-79	Additional Speakers (each)	\$36.00
ARL-80	Outside Speaker w/switch (separate interior/exterior)	\$194.00
ARL-81	Wifi Sky Wireless Router (works off hotspots)	\$468.00
ARL-82	Wifi Ranger Go2 Router (works w customer's current plan)	\$540.00
ARL-83	Tour Bus Audio Visual Package includes AM/FM/DVD w/PA system & hand held mic w/6 speakers; 24" LED TV mounted on included Driver Stanchion	\$1,800.00
ARL-84	Tour Bus Audio Visual Package includes AM/FM/DVD w/PA system & hand held mic w/6 speakers; 24" LED TV mounted on included Driver Stanchion Yellow PowderCoat	\$1,865.00
ARL-85	ACC - A/C 100,000 BTU TropiCool TC8031 Roof Mount Evaporator Condenser Combo Unit TM31 compressor	\$12,334.00
ARL-86	ACC - Dual A/C 100,000 BTU TropiCool TC8043 Roof Mount Evaporator / Condenser Combo Unit TM43 compressor	\$26,518.00
ARL-87	ACC - Dual A/C 85,000 BTU TropiCool TC7043 Roof Mount Evaporator / Condenser Combo Unit TM43 compressor	\$24,516.00
ARL-88	Thermo King- A/C Roof Top SLR65-1000 Cool Only 66,000 BTU w/TM21 Compressor	\$11,758.00
ARL-89	Thermo King - A/C Roof Top SLR65-1004 Cool 66,000 BTU/Heat 42,000 BTU w/TM21 Compressor	\$12,132.00
ARL-90	Thermo King - A/C Roof Top SLR75-1000 Cool Only 75,000 BTU w/TM21 Compressor	\$12,017.00
ARL-91	Thermo King - A/C Roof Top SLR75-1000 Cool Only 75,000 BTU w/TM31 Compressor	\$15,084.00
ARL-92	Thermo King - Dual A/C Roof Top SLR75-1000 Cool Only 75,000 BTU w/TM43 Compressor	\$26,388.00
ARL-93	Trans Air - A/C Roof Top RT65 Cool Only 64,000 BTU W/TM21 Compressor	\$11,988.00
ARL-94	Trans Air - A/C Roof Top RT65 Cool/Heat W/TM21 Compressor	\$13,212.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

ARL-95	60K BTU Heater Slim Line	\$569.00
ARL-96	35K BTU Heater Low Profile - rear	\$482.00
ARL-97	65K BTU Heater Low Profile - rear	\$648.00
ARL-98	Espar Engine D5 Hydronic Pre Heat on/off switch (required w/floor and/or rooftop heaters)	\$3,542.00
ARL-99	Dash Mounted Defrosted Fans w/switch	Std
ARL-100	Insulate Heater lines	\$396.00
ARL-101	Brass shut off valve w/label	\$94.00
ARL-102	Diamond XV Fare box w/2 Vaults	\$1,836.00
ARL-103	Diamond NV Fare box w/1 Vault	\$1,289.00
ARL-104	LH Entry Stanchion w/Grab Handle	Std
ARL-105	LH Entry Stanchion w/Grab Handle Yellow Powdercoat	\$58.00
ARL-106	Vertical Stanchion bolted to seat bottom	\$108.00
ARL-107	Vertical Stanchion Yellow Powdercoat bolted to seat bottom	\$137.00
ARL-108	RH Entry Stanchion w/Grab Handle	Std
ARL-109	RH Entry Stanchion w/Grab Handle Yellow Powdercoat	\$65.00
ARL-110	RH Stanchion W/Fare Box Pre Wire (specify type of fare box & pull wire location)	\$86.00
ARL-111	RH Stanchion W/Fare Box Pre Wire Yellow Powdercoat (specify type of fare box & pull wire location)	\$137.00
ARL-112	Ceiling Grab Rail (2)	\$518.00
ARL-113	Ceiling Grab Rail (2) Yellow Powdercoat	\$641.00
ARL-114	Wheelchair Grab Rail - 10"	\$50.00
ARL-115	Wheelchair Grab Rail - 10"Yellow Powdercoat	\$65.00
ARL-116	Assist Handles on Main Entry Doors	Std
ARL-117	Assist Handles on Main Entry Doors Yellow Powdercoat	\$79.00
ARL-118	Driver Stanchion W/Modesty Panel	\$302.00
ARL-119	Driver Stanchion W/Modesty Panel - Yellow Powdercoat	\$346.00
ARL-120	Stanchion w/modesty panel front edge of riser over rear axles (both curbside and roadside)	Std
ARL-121	Stanchion w/modesty panel front edge of riser over rear axles (both curbside and roadside) Yellow Powdercoat	\$144.00
ARL-122	Padding on Stanchion (each) Black or Yellow	\$79.00
ARL-123	Walker Rack (need size and location)	\$600.00
ARL-124	Walker Rack - Yellow Powdercoat (need size and location)	\$960.00
ARL-125	Auto Cloth Ceiling (Grey)	\$360.00
ARL-126	Vinyl Soft Touch Ceiling(Grey)	\$360.00
ARL-127	Auto Cloth Side Walls (Grey)	\$792.00
ARL-128	Vinyl Soft Touch Side Walls (Grey)	\$792.00
ARL-129	USSC G2E Evolution Driver Seat GM Manual seat base	Std



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

ARL-130	USSC G2E Evolution Driver Seat Adnik Power seat base	\$590.00
ARL-131	USSC G2 Driver Seat w/Air Ride Suspension w/wide back and 3 Chamber Lumbar Support	\$3,024.00
ARL-132	High Back Double Seat	\$439.00
ARL-133	High Back Single Seat	\$274.00
ARL-134	Mid High Double Seat	\$418.00
ARL-135	Mid High Single Seat	\$259.00
ARL-136	Low Back Double Seat	\$374.00
ARL-137	Low Back Single Seat	\$245.00
ARL-138	Flip Seat Single	\$482.00
ARL-139	Flip Seat Double	\$670.00
ARL-140	Flip Seat Split Double	\$878.00
ARL-141	Flip Seat Triple	\$1,022.00
ARL-142	Single BV Foldaway Seat	\$562.00
ARL-143	Double BV Foldaway Seat with notch	\$850.00
ARL-144	Citi Seat Single (w/insert)	\$454.00
ARL-145	Citi Seat Double (w/insert)	\$828.00
ARL-146	Citi Seat Flip Double (w/insert)	\$1,210.00
ARL-147	Citi Seat Foldaway Double (w/insert)	\$1,915.00
ARL-148	Citi Seat Grab Handle	\$65.00
ARL-149	Grab Handle at top of seat back-black padded Mid/Low Back Seats	\$29.00
ARL-150	Grab Handle at top of seat back High Back Seats	\$86.00
ARL-151	US Armrest	\$30.00
ARL-152	ABS Seat Backs (each)	\$79.00
ARL-153	Non-Retractable Seat Belt (each)	\$29.00
ARL-154	Retractable Seat Belt (each)	\$65.00
ARL-155	USR Single Under Seat Belt	\$94.00
ARL-156	USR Double Under Seat Belt	\$173.00
ARL-157	Seat Belt Extenders - 12" (USR Seats Only)	\$29.00
ARL-158	Stitching for vinyl seats - vertical (each)	\$22.00
ARL-159	NON STOCK Fabric per seat	\$79.00
ARL-160	Seat Cover - Level 1	Std
ARL-161	Seat Cover - Level 2 per seat	\$22.00
ARL-162	Seat Cover - Level 3 per seat	\$29.00
ARL-163	Seat Cover - Level 3.5 per seat	\$58.00
ARL-164	Seat Cover - Level 4 per seat	\$65.00
ARL-165	Seat Cover - Level 5 per seat	\$79.00
ARL-166	Seat Cover - Level 6 per seat	\$94.00
ARL-167	LaFrance Wool Seat Cover per seat	\$151.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

ARL-168	European Wool Seat Cover per seat	\$173.00
ARL-169	Citi Seat Cover - Level 1	Std
ARL-170	Citi Seat Cover - Level 3 per seat	\$22.00
ARL-171	Citi Seat Cover - Level 3.5 per seat	\$29.00
ARL-172	Citi Seat Cover - Level 4 per seat	\$58.00
ARL-173	Citi Seat Cover - Level 5 per seat	\$65.00
ARL-174	Citi Seat Cover - Level 6 per seat	\$79.00
ARL-175	Safety Kit, includes #10 fire extinguisher (3.5lb), 16 Unit First Aid Kit & triangle kit	\$122.00
ARL-176	Safety Kit, includes 5lb fire extinguisher, 16 Unit First Aid Kit & triangle kit	\$216.00
ARL-177	Body Fluid Clean Up Kit	\$72.00
ARL-178	Standee Line W/ Sign Yellow (front & rear)	Std
ARL-179	Q'Straint Q8100-A-L3 4 Deluxe Retractors mounted on L-Track (Q8- 6200-L) 1-Retractable Shoulder Belt Reel (Q5-6415-RET-ASL) Regular lap belt w/ pin connector (Q8-6325) W/48" L-Track	\$857.00
ARL-180	Q'Straint Q8300-A-L3 4 Max Retractors mounted on L-Track (Q8-6209-L) 1 - Retractable Shoulder Belt Reel (Q5-6415-RET-ASL) Regular lap belt w/ pin connector (Q8-6325) W/48" L-Track	\$857.00
ARL-181	Q'Straint Floor L-Track (number of pieces required - 100") Add'l needed for extending track longer than 48"	\$108.00
ARL-182	Q'Straint Q8100-A-SC3 (Slide & Click) 4 Deluxe Retractors (Q8-6200-SC) 1 - Retractable Shoulder Belt Reel (Q5-6415-RET-ASL) Regular lap belt w/ pin connector (Q8-6325)	\$756.00
ARL-183	Q'Straint Q8300-A-SC3 (Slide & Click) 4 Max Retractors (Q8-6209-SC) 1 - Retractable Shoulder Belt Reel (Q5-6415-RET-ASL) Regular lap belt w/ pin connector (Q8-6325)	\$756.00
ARL-184	Q'Straint Qube System (specify L-Track or Slide & Click) w/leg mount retractors*used on double flip seat	\$2,801.00
ARL-185	Q Straint Slide & Click Floor Anchors Slide'n Click bottom assembly(Q8-7580A) No belts included (set of 4 floor anchors)	\$137.00
ARL-186	Wheel chair belt storage under seat Qstraint TDSS L-Track	\$108.00
ARL-187	Wheel chair belt storage under seat Qstraint TDSS Slide&Click	\$108.00
ARL-188	Belt Storage-Wall mount	\$65.00
ARL-189	SC Wheel Chair restraint - Wall storage	\$36.00
ARL-190	Q Straint Storage Pouch (each)	\$43.00
ARL-191	ADA Decals (included in tiedown kit)	Std
ARL-192	Wheelchair Decal (included in tiedown kit)	Std
ARL-193	Entry Ramp w/Intermotive - Braun 34" x 62"	\$7,380.00
ARL-194	Ramp Heater Electric Pad	\$648.00
ARL-195	Black Out Windows	\$1,260.00
ARL-196	Security Camera Prewire per specified location	\$180.00
ARL-197	Pull Cord for GPS Wire - per specified location	\$180.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

ARL-198	RVS Accident Avoidance System	\$792.00
ARL-199	Perimeter View 360 Degree Camera System	\$2,614.00
ARL-200	Install Customer Supplied Cable per specified location	\$180.00
CBS-SV-52	Xerox Complete System	\$26,624.00
CBS-SV-53	Xerox Wiring only	\$4,068.00
CBS-SV-54	APC Add On	\$6,613.00
CBS-SV-55	Trapeze Complete	\$19,037.00
CBS-SV-56	Trapeze Cabling only	\$5,554.00
CBS-SV-57	Seon TL4	\$5,473.00
CBS-SV-58	Hanover Displays Frt	\$3,000.00
CBS-SV-59	Hanover Displays Side	\$2,492.00
CBS-SV-60	Hanover Displays Side	\$2,441.00
CBS-SV-61	Apollo Video Technology	\$6,362.00
CBS-SV-62	TSO Mobile Base System w/ MDT	\$4,435.00
CBS-SV-63	TSO Mobile APC System (Per Door)	\$6,091.00
CBS-SV-64	TSO Mobile DVR 4 Channel 4 Cameras	\$5,198.00
CBS-SV-65	TSO Mobile DVR 4 Channel 2 Cameras	\$2,966.00
CBS-SV-66	TSO Mobile AVAS System (Stand Alone)	\$3,398.00
CBS-SV-67	TSO Mobile AVAS System (Using DVR)	\$4,838.00
CBS-SV-68	Additonal Route Set Up over 5 (Per Route)	\$216.00
CBS-SV-69	TSO In Vehicle Electronic Ad Display + GPS + Wi-Fi	\$3,874.00
CBS-SV-70	TSO Anti-Bunchin Monitor	\$770.00
CBS-SV-71	TSO APP Public Mobile Tracker Set-UP	\$504.00
CBS-SV-72	TSO AVIS Set UP	\$1,080.00
CBS-SV-73	TSO ATIS Set UP	\$648.00
CBS-SV-74	TSI Camera System- 4 Camera System	\$6,048.00
CBS-SV-75	TSI Camera System- 6 Camera System	\$8,928.00
CBS-SV-76	Cummins Powertrain Extended Warranty 5yr/100K	Quote
CBS-SV-77	Allison Extended Warranty 5yr/100K	Quote
CBS-SV-78	Kidde Fire Suppression System	\$7,153.00
CBS-SV-79	Amerex Fire Suppression System	\$7,153.00
CBS-SV-80	Fogmaker Fire Suppression System	\$4,834.00
CBS-SV-81	DIAMOND MANUFACTURING NV	\$924.00
CBS-SV-82	DIAMOND MANUFACTURING RV	\$1,430.00
CBS-SV-83	DIAMOND MANUFACTURING SV	\$1,324.00
CBS-SV-84	DIAMOND MANUFACTURING H	\$2,057.00
CBS-SV-85	DIAMOND MANUFACTURING E-5	\$2,004.00
CBS-SV-86	DIAMOND MANUFACTURING D	\$1,190.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

CBS-SV-87	DIAMOND MANUFACTURING XV	\$1,224.00
CBS-SV-88	GFI GENFARE Odyssey	\$19,594.00
CBS-SV-89	Bosch Master Tech VCI Trio w/ Laptop	\$8,220.00
CBS-SV-90	Noregon JPRO Heavy Duty w/Laptop (Cummins & Allison)	\$12,787.00
CBS-SV-91	Upgrade Equest 30' or 35' to full battery electric	\$372,000.00
CBS-GP1	Wheelchair Lift	\$23,243.00
CBS-GP2	Safety Orange Shoulder Belt	\$331.00
CBS-GP3	Custom Exterior Solid Color	\$1,950.00
CBS-GP4	Custom Exterior Metallic Color	\$2,400.00
CBS-GP5	Custom Exterior Solid Bi Color	\$2,850.00
CBS-GP6	Dinex Star LED Headlight w/ Pedestrian Crossing Alert	\$6,300.00
CBS-GP7	Interior/Exterior Camera System w/ 3 Cameras & Monitor	\$5,250.00
CBS-GP8	Video Entertainment System w/ 1 Video Screen	\$2,250.00
CBS-GP9	Video Entertainment System w/ 2 Video Screen	\$3,750.00
CBS-GP10	Wi-Fi Hotspot System	\$3,750.00
CBS-GP11	Parking Radar	\$225.00
CBS-GP12	Interior Luggage Rack 5'	\$3,600.00
CBS-GP13	Winter Heating Package	\$1,500.00
CBS-GP14	Front Headsign	\$3,000.00
CBS-GP15	Aluminum Polished Rims	\$2,175.00
CBS-GP16	Add Window Guards (Acrylic Liner and Film)	\$2,378.00
CBS-GP17	Carpeted Floor Covering	\$1,800.00
CBS-GP18	Woodgrain Floor Covering	\$1,050.00
CBS-GP19	Additional Driver's Handbook	\$450.00
CBS-GP20	Additional Parts Manuals	\$450.00
CBS-GP21	Additional Electrical Schematics	\$450.00
	GREENPOWER EV250, EV350, EV550 LOW FLOOR OPTION LIST	\$0.00
CBS-GP22	Bendix ADIS	\$538.00
CBS-GP23	Safety Orange Shoulder Belt	\$331.00
CBS-GP24	Leather Covered Seat	\$1,125.00
CBS-GP25	(2) Colors, with and without Black Mask At Windows (EV 550 quote)	\$14,925.00
CBS-GP26	(3) Colors, with and without Black Mask At Windows (EV 550 quote)	\$19,499.00
CBS-GP27	Bus Numbers/Letters (Per Digit)	\$450.00
CBS-GP28	Clear Coat Complete Bus	\$6,750.00
CBS-GP29	Schedule Racks 3.75" x 7" x 1.5"	\$131.00
CBS-GP30	Schedule Racks 8.62" x 1 1" x 1"	\$38.00
CBS-GP31	22" x 21" Black, RH Load Open Back	\$261.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

CBS-GP32	Powder Coated Vertical Stanchions, Grab Rails and Modesty Panel Tubes	\$4,800.00
CBS-GP33	Powder Coated Vertical Stanchions only	\$2,325.00
CBS-GP34	Luggage Rack 68", Two -Tier with Fixed Shelf's	\$3,029.00
CBS-GP35	Nylon Grab Straps (Cost per Handle)	\$31.00
CBS-GP36	Sportworks - 2 Position Bike, Black Powder Coated	\$2,299.00
CBS-GP37	Sportworks - 2 Position Bike, Stainless Steel	\$2,683.00
CBS-GP38	Sportworks - 3 Position Bike, Black Powder Coated	\$2,990.00
CBS-GP39	Sportworks Apex 3 - 3 Position Bike, Stainless Steel	\$3,383.00
CBS-GP40	Bike Rack Deployed Lamp on Dash	\$525.00
CBS-GP41	Bike Rack 5" Spot Mirror	\$296.00
CBS-GP42	Bike Rack Mounted Advertising Frame, 14"X 44"	\$750.00
CBS-GP43	Mounting Brackets only 2 or 3 bike	\$1,192.00
CBS-GP44	Glass Drivers Security Enclosure	\$10,050.00
CBS-GP45	Upper Clear Plexiglas Modesty Panels Both Sides of Rear Exit Door	\$615.00
CBS-GP46	Touch Tape (At Window Mullions)	\$1,530.00
CBS-GP47	Pull Cord Type	\$2,025.00
CBS-GP48	Electric Hatch with Driver Control (per Position)	\$915.00
CBS-GP49	33"H X 20"D X 22.5"W, 13 - 42920F006	\$2,268.00
CBS-GP50	33"H X 20"D X 22.5"W, 13 - 42920F006, w/2 - Doors	\$2,383.00
CBS-GP51	33"H X 20"D X 22.5"W, 13 - 42920F014, w/Louvered Back Panel	\$2,575.00
CBS-GP52	I/O Controls Dinex Star Cornering Light System	\$675.00
CBS-GP53	Apollo RoadRunner DVR 2TB 4 Camera System w/Audio	\$12,750.00
CBS-GP54	Apollo RoadRunner DVR 2TB 8 Camera System w/Audio	\$14,700.00
CBS-GP55	Apollo RoadRunner DVR 2TB 11 Camera System w/Audio	\$17,250.00
CBS-GP56	(4) DEKA Group 31 Top Post	\$369.00
CBS-GP57	DEKA AGM Type 8D/Group 31	\$700.00
CBS-GP58	(2) Trojan Group 31 qty 2	\$377.00
CBS-GP59	Additional Driver's Handbook	\$450.00
CBS-GP60	Additional Parts Manuals	\$450.00
CBS-GP61	Additional Electrical Schematics	\$450.00
CBS-GP62	Additional Electrical Multiplex	\$450.00
CBS-GP63	Amerex VH-25lb ABC Cylinder	\$413.00
CBS-GP64	Ricon 621 SA, 1:6 Ratio	\$4,885.00
CBS-GP65	Veeder Root w/o Tenths w/o Guard	\$131.00
CBS-GP66	Aluminum Alcoa - Full Polish	\$3,444.00
CBS-GP67	Aluminum Alcoa - Full Polish W/Dura Bright Finish	\$5,597.00
CBS-GP68	Aluminum Alcoa - Machine Finish W/Dura Bright Finish	\$3,605.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

CBS-GP69	Add Window Guards (Acrylic Liner and Film)	\$5,378.00
	25 Passenger Seating (EV250)	
CBS-GP70	American Seating - Insight	\$4,388.00
	30 Passenger Seating (EV300)	
CBS-GP71	American Seating - Insight	\$4,875.00
	40 Passenger Seating (EV350)	
CBS-GP72	American Seating - Insight	\$6,750.00
	100 Passenger Seating (EV550)	
CBS-GP73	Lazzarini Seating	\$34,500.00
CBS-GP74	American Seating - Insight	\$18,750.00
CBS-GP75	Set Wiper Motors	\$744.00
CBS-GP76	Windshields (Standard Transit), per side	\$1,125.00
CBS-GP77	Set of Side Windows - Bonded	\$18,723.00
CBS-GP78	Set of Lower Panels	\$4,500.00
CBS-GP79	Set of Front Doors	\$7,350.00
CBS-GP80	Set of Rear Doors	\$8,100.00
CBS-GP81	Door Motor	\$1,575.00
CBS-GP82	Rear Bumper	\$1,928.00
CBS-GP83	Front Bumper	\$2,182.00
CBS-GP84	Traction motor	\$58,800.00
CBS-GP85	Traction motor controller	\$18,524.00
CBS-GP86	Disk brake pad set for one wheel	\$450.00
CBS-GP87	Disk brake rotor	\$569.00
CBS-GP88	Set of Multiplexing Diagnostics (Includes the 7 Following Items)	\$5,187.00
	Incl w/set - Circuit Tester	Included w/CBS-GP88
	Incl w/set - Program Loader	Included w/CBS-GP88
	Incl w/set - Program	Included w/CBS-GP88
	Incl w/set - ID Writer/Verification	Included w/CBS-GP88
	Incl w/set - RS232/RS485 Converter	Included w/CBS-GP88
	Incl w/set - Software, Real Time Ladder Logic	Included w/CBS-GP88
	Incl w/set - Hand - Held Computer	Included w/CBS-GP88
CBS-GP89	Dinex Diamond Dot USB & Intergrated Programing Software	\$730.00
CBS-GP90	TK Intelligaire - Diagnostics	\$869.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

CBS-GP91	Set of Hoist Adapters (Includes the 4 Following Items)	\$4,251.00
	Incl w/set - Front Saddle	Included w/CBS-GP91
	Incl w/set - Front Adapters	Included w/CBS-GP91
	Incl w/set - Rear Saddle	Included w/CBS-GP91
	Incl w/set - Rear Adapters	Included w/CBS-GP91
CBS-GP92	Brake System Diagnostics	\$5,151.00
CBS-GP93	Floor Mounted Turn Signal Switch	\$33.00
CBS-GP94	Floor Mounted High-Beam Switch	\$17.00
CBS-GP95	Auxiliary Drivers Fan	\$239.00
CBS-GP96	Stainless Steel Trash Bag Holder	\$192.00
CBS-GP97	Transfer Cutter	\$46.00
CBS-GP98	Upgrade battery to E2 440 kWh nominal EV 350	\$82,500.00
CBS-GP99	Upgrade battery to E2 300 kWh nominal EV 250	\$45,000.00

SECTION "O"

FRONT RAMP FULL-SIZE CONVERSION VAN

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT VAN (GAS ENGINE)	\$ 136,709.00

CHASSIS SPECIFICATIONS

Specify Overall Vehicle Length (outside of front bumper to outside of Rear bumper): **252"**

OPTIONAL ITEMS	COST PER ITEM
TWO-WAY RADIO (UHF)	\$1,095.00/ea
TWO-WAY RADIO (VHF)	\$1,095.00/ea
TWO-WAY RADIO (800 MHZ)	\$1,250.00
BODY STRIPE	\$969.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$205.00/ea
BUS CAMERA SYSTEM	\$3,450.00/ea
INTEGRATED CHILD SEATS	\$1,476.00/ea
VINYL SEATS	-\$36.00/ea
DIESEL ENGINE 2 PASSENGER CLOTH BENCH SEAT	Not Available
DIESEL ENGINE 1 PASSENGER CLOTH BENCH SEAT	Not Available
DIESEL ENGINE OEM EXTERIOR COLOR OTHER THAN WHITE	Not Available
10 WAY POWER DRIVERS SEAT	Not Available
CNG CONVERSION	\$27,189.00/ea
2 ADDITIONAL KEYS WITH REMOTE FOBS	\$456.00/ea
REAR MOUNTED A/C EVAPORATOR	\$6,270.00/ea
ADDITIONAL WHEELCHAIR SECUREMENT POSITION	\$1,351.00/ea
BUS BODY IN LIEU OF VAN BODY (ARBOC SOI)	\$19,334.00
MEMO/PAMPHLET RACK	\$530.00/ea
FREEMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT	\$171.00/ea
METAL BOX	\$57.00/ea
EXTRA SEAT BELT EXTENSIONS	\$46.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN:

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

BID EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



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Additional Options - Category O:

Bus body in lieu of van body (New England Wheels Frontrunner)	\$33,721.00
Q'Straint InQline winch system	\$3,826.00
Double foldaway seat	\$1,476.00
Electronic destination sign	\$3,933.00
Heat rejection window film	\$741.00
1500 Promaster in lieu of 3500 (credit)	(\$12,688.00)
Swivel driver's seat	\$770.00
Wall mounted hand sanitizer dispenser	\$109.00
AED Defibrillator kit	\$1,675.00
Solar powered battery tender	\$1,112.00
CWI 4-camera system	\$3,450.00
Q-Straint "One" in-floor integrated wheelchair securement system	\$8,860.00
In-floor slide-out wheelchair ramp upgrade	\$15,447.00
Q-Straint "Omni Floor" system	\$3,996.00
Upgrade AC System to 50K BTU dual compressor Trans Air System	\$4,910.00
Air ride kneeling rear suspension system	\$17,431.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95



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Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00
Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for Promaster 3500	\$1,795.00
Driver's Barrier kit for Promaster 1500	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System	
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

PlasmaAir Ionization System	
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00



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7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products	
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99
4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "P"

LOW FLOOR ADA TROLLEY

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
	\$ 742,824.00

OPTIONAL ITEMS

UPGRADE TO CUMMINS ISL ENGINE OR CUMMINS ISL-G ENGINE	\$ 44,100.00/ea
ALTERNATIVE FUEL CNG AVAILABLE WITH ISL-G ENGINE	\$ 57,330.00/ea
FULL ELECTRIC PROPULSION SYSTEM	\$ 531,000.00/ea
EMCO-WHEATION FUELING SYSTEM	\$ 6,840.00/ea
INVERTOR WITH 110 V OUTLETS FOR HOLIDAY LIGHTING	\$ 1,710.00/ea
ROOF MOUNTED TRANSIT STROBE LIGHT	\$ 810.00/ea
DVD PLAYER	\$ 720.00/ea
20" FLAT SCREEN MONITOR	\$ 1,629.00/ea
HEADSET MIC	\$ 378.00/ea
REI SURVEILLANCE 4 CAMERA SYSTEM	\$ 5,850.00/ea
SAFETY VISION 9 CAMERA SYSTEM	\$ 20,250.00/pair
SEON 7 CAMERA SURVEILLANCE CAMERA SYSTEM	\$ 15,93000/pair
APOLLO/ROAD RUNNER 7 CAMERA SURVEILLANCE CAMERA SYSTEM	\$ 17,640.00/ea
FAUX WOOD PLANK TRANSIT FLOORING (VARIOUS COLOR AVAILABLE)	\$ 990.00/ea
FAUX WOOD PLANK TRANSIT FLOORING (VARIOUS COLOR AVAILABLE)	\$
OPEN AIR SECTIONS WITH GUARD RAILS AND RAIN CURTAINS	\$ 4,320.00/ea
WINDOW INSERTS USED WITH OPEN AIR OPTIONS	\$ 5,220.00/ea
MAHOGANY TRIM PACKAGE EXTERIOR	\$ 20,844.00/ea
MAHOGANY OR OAK TRIM OVER TOP WINDOWS ONLY	\$ 7,380.00/ea
2 ND EXIT/ENTRY DOOR	\$ 10,440.00/ea
SPORTSWORKS DL2 BIKE RACK	\$ 3,312.00/ea
SPORTSWORKS DL3 BIKE RACK	\$ 3,924.00/ea
AFEX FIRE SUPPRESSION SYSTEM	\$ 10,260.00/ea
INTERIOR WALL WITH SWING OUT DOOR DIVIDING OPEN AIR SECTION	\$ 4,410.00/ea
MAHOGANY SEAT SLATS	\$ 2,160.00/ea
SPIRAL BRASS UPGRADE	\$ 2,641.00/ea
FREEDMAN TRANSIT SEATING – CITIPRO MODEL	\$ 7,650.00/ea
TRAM SEAT CUSHION BOTTOMS	\$ 140.00/ea
GENFARE ODYSSEY FARE COLLECTION	\$ 32,202.00/ea
GENFARE FAST FARE COLLECTION	\$ 32,202.00/ea
DIAMOND D SV FARE COLLECTION	\$ 3,042.00/ea
TRANSIGN LED DESTINATION SIGNS	\$ 6,570.00/ea
LUMINATOR LED DESTINATION SIGNS	\$ 10,080.00/ea
TRAPEZE AVL/APC/GPS SYSTEM	\$ 48,600.00/ea
TSO MOBILE AVL/APC/GPS SYSTEM	\$ 37,800.00/ea



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Additional Options - Category P:

PLATFORM OPTIONS	
STREETCAR 160 - HTLF 30' LOW FLOOR CHASSIS 6.7L DIESEL	(\$9,900.00)
Streetcar 190 - HTLF- 32' LOW FLOOR CHASSIS ELECTRIC	\$36,000.00
Streetcar 208 - HTLF - 35' LOW FLOOR CHASSIS 6.7L DIESEL	\$19,800.00
Streetcar 228 - HTLF - 38' LOW FLOOR CHASSIS 6.7L DIESEL	\$39,600.00
Mainstreet 160-XB-S HIGH FLOOR FREIGHTLINER 6.7L DIESEL	(\$200,367.00)
Mainstreet 190-XB75 FREIGHTLINER 6.7L DIESEL	(\$225,952.00)
Mainstreet 208-XB75 FREIGHTLINER 6.7L DIESEL	(\$221,161.00)
Mainstreet 228-XB75 FREIGHTLINER 6.7L DIESEL	(\$218,405.00)
VL 158 Villager 24' FORD F53 V-8 7.3L GASOLINE	(\$321,374.00)
VL 190 Villager 27' FORD F53 V-8 7.3L GASOLINE	(\$318,134.00)
VL 208 Villager 31' FORD F53 V-8 7.3L GASOLINE	(\$314,894.00)
VL 228 Villager 34' FORD F53 V-8 7.3L GASOLINE	(\$315,254.00)
VL 228 Villager 38' FORD F53 V-8 7.3L GASOLINE	(\$308,414.00)
VL 178 Villager 27' FREIGHTLINER 6.7L DIESEL	(\$279,794.00)
VL 208 Villager 31' FREIGHTLINER 6.7L DIESEL	(\$275,834.00)
VL 228 Villager 34' FREIGHTLINER 6.7L DIESEL	(\$271,874.00)
VL 242 Villager 38' FREIGHTLINER 6.7L DIESEL	\$267,914.00
Carriage 178 - FORD E450 7.3L GASOLINE STRAIGHT RAIL	(\$389,315.00)
Carriage 178 - FORD E450 7.3L GASOLINE LOW FLOOR	(\$357,604.00)
URB 160 Urban 30' LOW FLOOR REAR ENGINE CHASSIS 6.7L DIESEL	\$60,586.00
URB 190 Urban 35' LOW FLOOR REAR ENGINE CHASSIS 6.7L DIESEL	\$68,146.00
URB 208 Urban 38' LOW FLOOR REAR ENGINE CHASSIS 6.7L DIESEL	\$76,786.00
URB 228 Urban 40' LOW FLOOR REAR ENGINE CHASSIS 6.7L DIESEL	\$82,546.00
COM 160 Commuter 30' LOW FLOOR REAR ENGINE CHASSIS 6.7L DIESEL	(\$9,900.00)
COM 190 Commuter 35' LOW FLOOR REAR ENGINE CHASSIS 6.7L DIESEL	\$ -
COM 228 Commuter 40' LOW FLOOR REAR ENGINE CHASSIS 6.7L DIESEL	(\$39,600.00)
HTVW 178 Hometown View 27' Ford F53 V8 7.3L Gasoline	(\$339,374.00)
HTVW 208 Hometown View 31' Ford F53 V8 7.3L Gasoline	(\$336,134.00)
HTVW 228 Hometown View 34' Ford F53 V8 7.3L Gasoline	(\$332,894.00)
HTVW 242 Hometown View 38' Ford F53 V8 7.3L Gasoline	(\$329,654.00)
HTVW 178 Hometown View 27' Freightliner 6.7L Diesel	(\$283,124.00)
HTVW 208 Hometown View 31' Freightliner 6.7L Diesel	(\$280,514.00)
HTVW 228 Hometown View 34' Freightliner 6.7L Diesel	(\$275,924.00)
HTVW 242 Hometown View 38' Freightliner 6.7L Diesel	(\$273,314.00)
CHASSIS OPTIONS	



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CH0045 - ALUMINUM WHEELS - PER WHEEL	\$630.00
CH0060 - BATTERY 8D IN PLACE OF 1300 cca -- SC and URBAN	\$1,053.00
CH0260 - 240 HORSE POWER UPGRADE	\$ -
CH0140 - B300 TRANSMISSION W/ SIDE RADIATOR	\$ -
CH0260 - ISL CHASSIS WITH B4000 TRANSMISSION UPGRADE -- SC	\$28,350.00
CH0280 - 260 HP UPGRADE (FREIGHTLINER ONLY)	\$3,960.00
CH0290 - 300 HP UPGRADE (FREIGHTLINER ONLY)	\$4,410.00
CH0300 - REAR SUSPENSION UPRAGE 20,000# (FREIGHTLINER ONLY)	\$4,041.00
CH0080 - AIR BRAKE PACKAGE (FREIGHTLINER ONLY)	\$3,582.00
CH0082 - EMP FAN PACKAGE -- SC and URBAN	\$23,391.00
CH0085 - CUMMINS G ENGINE WITH CNG PACKAGE - SC and URBAN	\$58,500.00
CH0420 - HT FULL ELECTRIC PROPULSION SYSTEM FOR STREETCAR and URBAN	\$810,000.00
CH0425 - HT FULL ELECTRIC LEVEL 3 CHARGER - SC and URBAN	\$153,000.00
INCREASE GVW TO 24,000# FORD GASOLINE, 22.5" TIRE - VILL and VIEW	\$7,650.00
INCREASE GVW TO 26,000# FORD GASOLINE, 22.5" TIRE - VILL and VIEW	\$11,214.00
AIR SUSPENSION FOR REAR AXLE (FREIGHTLINER) -- VILL and VIEW	\$4,594.00
MORYDE REAR ASSIST FORD -- VILL and VIEW	\$2,025.00
LPG SYSTEM (USED WITH FORD F53 GASOLINE CHASSIS)	\$51,300.00
CNG SYSTEM (USED WITH FORD F53 GASOLINE CHASSIS)	\$58,500.00
AIR SUSPENSION FRONT AND REAR UPGRADE FORD F53 CHASSIS	\$15,818.00
HT FULL ELECTRIC SYSTEM - FORD F53 CHASSIS	\$405,000.00
LPG SYSTEM (USED WITH FORD E450 CHASSIS)	\$44,100.00
HT GAS/ELECTRIC HYBRID SYSTEM FOR CARRIAGE	\$45,360.00
HT GAS/ELECTRIC HYBRID SYSTEM FOR FORD F53 CHASSIS	\$70,740.00
Electrical Options:	
EL0220 - HT MULTIPLEX WIRING SYSTEM (standard in Streetcar)	\$ -
EL0190 - ELECTRICAL CABINET KAM BLACK	\$2,250.00
EL0120 - 24 VOLT SYSTEM	\$2,547.00
EL0200 - INVERTOR FOR 110v OUTLET (USED FOR DECORATIVE LIGHTING)	\$1,710.00
AUDIO VIDEO OPTIONS:	
Standard - AM/FM/CD/IPOD/USB WITH 4 SPEAKERS	\$ -
AV0120 - REI PA RADIO W/ 4 SPEAKERS	\$990.00
AV0260 - WIRELESS HEADSET MIC	\$1,404.00
AV0300 - REI BUS WATCH 4 CAMERAS	\$3,870.00
AV0320 - REI BUS WATCH EXTRA CAMERA (EACH)	\$504.00
AV0340 - SAFETY VISION 7 CAMERA SYSTEM (CALL FOR PRICE QUOTE)	\$ -
AV0360 - APPOLLO 8 CAMERA SYSTEM (CALL FOR PRICE QUOTE)	\$ -



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AV0380 - DRI VERINT 7 CAMERA SYSTEM (CALL FOR PRICE QUOTE)	\$ -
AV0400 - SEON CAMERA SYSTEM (CALL FOR PRICE QUOTE)	\$ -
AV0420 - UPGRADED STEREO SYSTEM WITH SUBS	\$2,250.00
Flooring Options:	
Standard - TRANSIT FLOORING One Piece Floor	\$ -
FL0020 - ALTRO FAUX WOOD PLANK	\$450.00
FL0040 - GERFLOR FAUX WOOD PLANK	\$450.00
HVAC OPTIONS:	
HC0090 - THERMOKING TE SERIES DUCTED SYSTEM FOR FULL ELECTRIC	\$63,806.00
HC0080 - THERMOKING T14 DUCTED HVAC SYSTEM	\$56,700.00
HC0070 - MCC RA35E DUCTED TRANSIT HVAC SYSTEM	\$46,778.00
HC0100 - ELECTRIC HEATED ENTRANCE STEP (ONE STEP)	\$513.00
HC0120 - HEAT CIRCULATION PUMP	\$630.00
HC0140 - PRO HEAT OR WABASCO PRE-HEATER/COOLANT PUMP	\$8,730.00
HC0160 - PASSENGER AREA HEATER 45,000 BTU	\$423.00
HC0170 - PASSENGER AREA HEATER 65,000 BTU	\$693.00
HC0180 - EXTRA VALVE FOR HEATER LINES (ONE IS STANDARD)	\$90.00
ACC (Split System) 120,000 BTU	\$139,464.00
3RD COMPRESSOR OPTION INCREASING TO 160,000 BTU	\$7,560.00
ATC EZ 95k BTU	\$10,476.00
Exterior Options:	
Standard - STANDARD STRAIGHT STEEL BUMPER	\$ -
EX0020 - FRONT BUMPER COW CATCHER SLAT STYLE	\$1,170.00
EX0040 - FRONT BUMPER COW CATCHER WOVEN WIRE - BLACK	\$990.00
EX0250 - ROSCO HEATED REMOTE MIRRORS	\$810.00
EX0215 - VAPOR SLIDE N GLIDE ELECTRIC DOOR	\$ -
EX0218 - VAPOR SLIDE N GLIDE ELECTRIC DOOR - 2nd ENTRY/EXIT	\$ -
EX0220 - VAPOR SWING OUT AIR OPERATED DOOR ENTRY/EXIT - SC and URB	\$ -
EX0221 - VAPOR SWING OUT AIR OPERATED DOOR 2ND ENTRY/EXIT SC and URB	\$17,640.00
EX0216 - VAPOR PUSH OUT ELECTRIC DOOR	\$ -
EX0217 - VAPOR PUSH OUT ELECTRIC DOOR - 2nd ENTRY/EXIT	\$ -
EX0090 - STEEL SIDE BUMPERS	\$2,160.00
EX0160 - A & M SYSTEMS 2ND ENTRANCE DOOR ELECTRIC STANDARD SIZE 34"	\$5,040.00
EX0180 - A & M SYSTEMS 2ND ENTRANCE DOOR AIR OPERATED STANDARD SIZE 34"	\$6,030.00



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EX0050 - OPEN AIR SECTION FRONT HALF INCLUDES RAIN CURTAINS AND GUARD RAILS	\$2,880.00
EX0051 - OPEN AIR SECTION REAR HALF INCLUDES RAIN CURTAINS AND GUARD RAILS	\$2,880.00
EX0100 - ROOF MOUNTED EXHAUST	\$1,422.00
EX0230 - SPORTSWORKS 2 POSITION BIKE RACK	\$2,295.00
EX0240 - SPORTSWORKS 3 POSITION BIKE RACK	\$3,375.00
EXTERIOR MAHOGANY TRIM PACKAGE	\$38,516.00
EXTERIOR SIMULATED WOOD PACKAGE	\$16,646.00
EXTERIOR OAK ABOVE WINDOW LINE - SPAR VARNISHED	\$6,197.00
LED HEADLIGHTS	\$711.00
2 WINDOW PAIR OPEN AIR SECTION INSERT INCLUDES RAIN CURTAINS AND GUARD RAILS	\$5,040.00
2 WINDOW PAIR ENCLOSURE INSERTS FOR OPEN AIR AREAS	\$4,500.00
3 WINDOW PAIR OPEN AIR SECTION INSERT INCLUDES RAIN CURTAINS AND GUARD RAILS	\$4,662.00
3 WINDOW PAIR ENCLOSURE INSERTS FOR OPEN AIR AREAS	\$5,040.00
4 WINDOW PAIR OPEN AIR SECTION INSERT INCLUDED RAIN CURTAINS AND GUARD RAILS	\$5,909.00
4 WINDOW PAIR ENCLOSURE INSERT FOR OPEN AIR AREAS	\$5,580.00
Paratransit Options:	
ADA150 - LIFT U18 RAMP (LOW FLOOR ONLY)	\$18,036.00
ADA200 - Q'STRAIT SLIDE-N-CLICK (EACH POSITION)	\$1,350.00
ADA221 - DUAL CHIME SIGNAL, PASSENGER STOP REQUEST BULKHEAD MOUNTED	\$810.00
ADA260 - 3 POSITION FLIP SEAT PERIMETER FOLD UP WITH WOOD SLATS	\$765.00
ADA140 - LIFT, PACKAGE RICON 621SA RAMP (LOW FLOOR ONLY)	\$16,560.00
ADA040 - LIFT, PACKAGE BRAUN RA 300 RAMP (LOW FLOOR ONLY)	\$9,531.00
ADA190 - Q'STRAIT QPOD RESTRAINT SYSTEMS	\$12,402.00
ADA230 - 2 POSITION FLIP SEAT FORWARD FACING FOLD UP WITH WOOD SLATS	\$1,170.00
ADA240 - 2 POSITION FLIP SEAT PERIMETER FOLD UP WITH WOOD SLATS	\$585.00
ADA280 - STORAGE BOX FOR BELTS - HOLDS 1 SETS	\$72.00
2 POSITION FLIP SEAT FORWARD FACING FOLD UP FREEDMAN CUSHIONED	\$1,170.00
Safety Options:	
SA0180 - DRIVERS STANCHION, w/LEXAN MODESTY BARRIER	\$1,413.00
SA0020 - ESCAPE HATCH DELUXE MODEL (TRANSPEC)	\$864.00
SA0120 - AMEREX FIRE SUPPRESSION SYSTEM	\$12,960.00



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SA0230 - HAND RAILS ON SEAT BACKS	\$990.00
REI BACK UP CAMERA- COLOR MONITOR	\$1,224.00
Interior Options:	
Standard - INTERIOR SIMULATED WOOD PANELS - OAK	\$ -
Standard - BRASS OR STAINLESS HAND RAILS HORIZONTAL AND ENTRY -	\$ -
IN0240 - LEATHER GRAP STRAPS	\$99.00
IN0340 - NEW VIEW ROLLUP BLINDS FOR DRIVER AREA (EACH)	\$513.00
IN0020 - DRIVER'S COAT HOOK w/TIE BACK	\$27.00
IN0070 - ROOF FINISHED AND PAINTED STEEL IN PLACE OF OAK	\$2,394.00
IN0100 - DARK STAINED OAK INTERIOR	\$3,330.00
IN0120 - INTERIOR OAK AD CARD HOLDER J-RAIL BOTH SIDES	\$324.00
IN0180 - SPIRAL BRASS UPGRADE	\$2,281.00
IN0200 - BRASS OR STAINLESS DOWN POLES (EACH)	\$513.00
IN0210 - BRASS HAND RAILS ON TRAM SEAT BACKS (EACH)	\$135.00
IN0220 - VINYL GRAP STRAPS	\$45.00
WALLS FINISHED AND PAINTED ALUMINUM IN PLACE OF OAK	\$4,050.00
LED INTERIOR CUPOLA MULTI COLOR PROGRAMABLE LIGHT SYSTEM	\$4,496.00
LED INTERIOR FLOOR LIGHTING	\$810.00
WHITE BEAD BOARD CEILING	\$1,530.00
BLACK LEATHER GRAP STRAPS	\$99.00
Graphics Options:	
Standard - 2 Tone PPG Paint and HT Stripe Package (stock vinyl colors only)	\$ -
GR020 - PPG METALIC PAINT UPGRADE	\$5,760.00
GR100 - THIRD PPG COLOR COMBINATION - BODY	\$1,026.00
GR160 - COUPLA WALL PAINTED OTHER THAN ROOF COLOR	\$954.00
GR040EXTRA LETTERING 1" TO 3", PER LETTER	\$5.00
GR060 - EXTRA LETTERING 4" TO 6", PER LETTER	\$7.00
GR080 - EXTRA LETTERING 8", PER LETTER	\$12.60
GR180 - PAINT WHEELS (BOTH SIDES) PER WHEEL (EACH)	\$72.00
GR200 - PAINT WHEELS (ONE SIDE) PER WHEEL-OUTER RIMS ONLY (EACH)	\$45.00
GR220 - WINDOW ETCHINGS (EACH)	\$68.00
Fare Collection Options:	
FCD080 - HANOVER LED DESTINATION SIGN W/SOFTWARE AND CONTROL (SYSTEM INCLUDED FRONT LED SIGN , PROGRAMING CONTROLLER PAD, SOFTWARE)	\$4,230.00
FCD100 - HANOVER LED EXTRA DESTINATION SIGN	\$2,250.00



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FCD120 - TRANSIGN LED DESTINATION SIGN W/SOFTWARE AND CONTROL (SYSTEM INCLUDED FRONT LED SIGN , PROGRAMING CONTROLLER PAD, SOFTWARE)	\$4,230.00
FCD130 - TRANSIGN LED EXTRA DESTINATION SIGN	\$2,250.00
FCD140 - LUMINATOR SILVER SERIES LED DESTINATION SIGN W/ SOFTWARE AND CONTROL (SYSTEM INCLUDED FRONT LED SIGN , PROGRAMING CONTROLLER PAD, SOFTWARE)	\$6,660.00
FCD150 - LUMINATOR LED EXTRA DESTINATION SIGN	\$3,240.00
FCD020 - DIAMOND MFG. MDL E5 FARE COLLECTION WITH 1 VAULT	\$3,510.00
FCD040 - DIAMOND MFG. SV FARE COLLECTION WITH 2 VAULT	\$4,230.00
FCD050 - GFI FAST FARE COLLECTION SYSTEM	\$32,418.00
FCD060 - GFI ODYSSEY FARE COLLECTION SYSTEM	\$33,867.00
FCD180 - TSO BUS GPS/AVL SYSTEM	\$24,210.00
FCD160 - TRAPEZE BUS GPS/AVL.APC SYSTEM	\$49,410.00
Passenger Seating Options:	
Standard - Vintage style seats with oak slats (per double seat) TROLLEY	\$ -
SE0100 - VINYL SEAT CUSHIONS BOTTOMS ONLY	\$122.00
SE0120 - VINYL SEAT CUSHIONS FULL SET BACK AND BOTTOM	\$301.00
SE0020 - WATERFALL STYLE SEATS WITH OAK SLATS (per double seat)	\$450.00
STANDARD IN BUSES - AMERICAN SEATING INSIGHT	\$ -
FREEDMAN CUSHIONED TRANSIT SEAT / per double seat	\$216.00
FREEDMAN CITY SEAT LEVEL 1 / per double seat	\$225.00
Driver Seating Options:	
BOSTROM AIR SUSPENSION SEAT - BLACK FABRIC - Standard in Carriage, Vill, View	\$ -
RECARO EGRO AIR SUSPENSION SEAT -BLACK VINYL - Standard in SC/URB	\$3,521.00
DRS080 - USSC 9100 AIR SUSPENSION SEAT -BLACK VINYL	\$4,230.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95
Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

HEALTH & SAFETY/DECONTAMINATION EQUIPMENT OPTIONS	See below
AeroClave RDS 3110T Decontamination kit (Incl. RDS 3110T, APA, Tripod, Data Logger, and shipping to end user)	\$15,507.00
AeroClave ADS On Board Decontamination System (incl. Compressor and Data Logger, shipping)	\$8,599.00
Installation of ADS system in vehicle	\$400.00
ADP-EX Kit	\$599.00
Installation of ADP-EX kit in vehicle	\$250.00
Additional APA portable applicator (ea.)	\$1,264.00
Additional tripod for APA applicator	\$129.00
ADP-AS Dual Headed Hose	\$814.00
Data logging module	\$850.00
Case of Vital Oxide Solution incl. shipping (4 Gallons)	\$140.00
55-gallon drum of Vital Oxide Solution incl. shipping	\$1,375.00
Pallet of Vital Oxide Solution (four (4) 55-gallon drums) incl. shipping	\$5,170.00
Driver's Barrier kit for E450 cutaway buses (single door or dual door) incl. shipping	\$1,795.00
Add sliding door option to Driver's Barrier (requires Driver's Barrier kit)	\$350.00
Installation of driver's barrier kit (per vehicle)	\$300.00

Clean Spray Decontamination System	
Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00



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Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

PlasmaAir Ionization System	
600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00
BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00

EarthSafe Disinfectant Products	
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99
4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

SECTION "Q"

FOR REAR LIFT FULL-SIZE CONVERSION VAN

RESPONSE SHEET

BASE VEHICLE COST PER UNIT

BASE VEHICLE	COST PER UNIT
TRANSIT BUS (GAS ENGINE)	\$ 91,550.00

CHASSIS SPECIFICATIONS

Specify Overall Vehicle Length (outside of front bumper to outside of Rear bumper): 266"

OPTIONAL ITEMS

OPTIONAL ITEMS	COST PER ITEM
TWO-WAY RADIO (UHF)	\$ 1,095.00/ea
TWO-WAY RADIO (VHF)	\$ 1,095.00/ea
TWO-WAY RADIO (800 MHZ)	\$ 1,250.00/ea
BODY STRIPE	\$ 918.00/ea
OUTSIDE PASSENGER DOOR SWITCH	\$ 416.00/ea
BUS CAMERA SYSTEM	\$ 3,450.00/ea
INTEGRATED CHILD SEATS	\$ 1,399.00/ea
VINYL SEATS	\$ 729.00/ea
DIESEL ENGINE	\$ 5,050.00/ea
WHEELCHAIR LIFT 1000 LB	\$ 470.00/ea
ADDITIONAL WHEELCHAIR POSITION	\$ 733.00/ea
2 PASSENGER CLOTH BENCH SEAT	\$ 751.00/ea
1 PASSENGER CLOTH BENCH SEAT	\$ 502.00/ea
2 PASSENGER FORWARD FACING FOLDING CLOTH BENCH SEAT	\$ 1,064.00/ea
1 PASSENGER FORWARD FACING FOLDING CLOTH BENCH SEAT	\$ 859.00/ea
OEM EXTERIOR COLOR OTHER THAN WHITE	\$ Not Available
LIMITED SLIP AXLE	\$ 539.00/ea
10 WAY POWER DRIVERS SEAT	\$ 1,609.00/ea
CNG CONVERSION	\$ 25,434.00/ea
2 ADDITIONAL KEYS WITH REMOTE FOBS	\$ 432.00/ea
DELETE BUS STYLE DOORWAY	\$ -4,860.00/ea
SUPPLY 20' T350 WITH SLIDING DOOR	\$ -8,975.00/ea
SUPPLY 20 T350 WITH BUS STYLE DOOR	\$ -1,766.00/ea
BUS BODY OPTION (GLAVAL COMMUTE)	\$ 10,638.00/ea
MEMO/PAMPHLET RACK	\$ 378.00/ea
FREEDMAN SEATING TDSS (OR EQUIVALENT) FOLD AWAY SEAT	\$ 162.00/ea
METAL BOX	\$ 94.00/ea
EXTRA SEAT BELT EXTENSIONS	\$ 37.00/ea

A LIST OF OPTIONAL EQUIPMENT AND/OR ACCESSORIES SHALL BE PROVIDED. THE LIST MUST CONTAIN:

- Item
- Description and functionality detail
- Cost of item installed in final delivery of vehicle
- Any changes to listed specifications as outlined above to accommodate options

PROPOSAL EXCEPTIONS

Supplier must list any exceptions here to be used as a part of the Proposal evaluation and analysis. Please list the roman numerical on the standard specs or the number for the options when listing any Proposal exceptions.



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Additional Options - Category Q:

Smart Floor System - Half Vehicle	\$5,940.00
Smart Floor System - Full Vehicle	\$9,936.00
Swing-out wheel chair lift in side sliding door	\$1,350.00
OEM Ford Transit EV option (fully electric van)	\$7,945.00
Low Floor Bus Body option (ARBOC SOI)	\$49,680.00
AED Defibrillator kit	\$1,809.00
Wall mounted hand sanitizer dispenser	\$104.00
OEM 4-wheel drive option	\$6,928.00
Reverse sensing system	\$363.00
Front and rear split-view camera (incl. side sensing and rear sensing)	\$626.00
Adaptive Cruise Control	\$559.00
Blind spot information system	\$676.00
Side sensing system	\$583.00
Speed limitation - 70 MPH fixed governed top speed	\$99.00
Fog lamps	\$129.00
EZSafe upgrade, base system, incl.1st w/c position	\$8,230.00
EZSafe upgrade, each additional w/c position	\$907.00
EZSafe folding, removable single seat	\$810.00
EZSafe W/C 3pt safety belt (required when a folding seat is not ordered)	\$680.00
EZSafe overhead console with LED perimeter lighting	\$929.00
Solar powered battery tender	\$1,053.00
Upgrade to battery electric full size van - Green Power EV Star	\$160,349.00
Upgrade to Green Power EV Star Transit Plus (bus body)	\$200,600.00
19 KW Level 2 Charger for EV Star	\$10,746.00
50 KW DC Fast Charger for EV Star	\$39,744.00
Bus Body Option (Starcraft Starlite)	\$1,064.00
Lightning eMotors EV conversion to Ford Transit gas chassis	\$126,846.00
Q-Straint "One" in-floor integrated wheelchair securement system	\$8,860.00
Side mounted wheelchair lift aft of rear axle	\$8,424.00
Side mounted swing-out wheelchair lift (this option deletes the bus style entrance door and goes in the doorway of the OEM sliding door)	\$4,983.00

*CWI Digital - Mobile Digital Video Recorders	See below
Panic Button - Momentary Switch (h.264-PBT)	\$62.50
h.264 Spare Tray / Includes Hard Drive (h.264-TRAY-D)	\$319.50
External LED Indicator (h.264-MINI-CP)	\$187.95



Creative Bus Sales

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Built-In 802.11 B/G/N - Internal WiFi kit built into the DVR - for connection to WiFi networks (h.264-WIFI-N)	\$179.45
Lock Box Only (h.264-LOCK-H4H)	\$198.00
Seagate 500GB 7200 RPM 2.5 in. SATA-HDD (500 GB SATA HDD)	\$124.00
Seagate Momentus 1TB 5400 RPM 2.5" SATA 3.0Gb/s (1TB SATA HD)	\$149.00
Mobilelink LIVE - 1-year (requires data account with wireless cellular provider) - Includes programming setup 1Xfee	\$231.40
Mobilelink LIVE - 3-year (requires data account with wireless cellular provider)	\$578.20
Mobilelink LIVE - 5-year (requires data account with wireless cellular provider)	\$877.00
Automatic Download Software Ver 3.X (1 license per asset) - 1XFEE - Used with h.264-WIFI-N radio for WiFi network connectivity - offload video files over the WiFi network upon connection (ADSV3CAL)	\$108.95
Wireless Router - Cradlepoint IBR600 series - Includes: IBR600C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,221.95
Wireless Router - Cradlepoint IBR900 series - Includes: IBR900C wireless router, 12V adapter, low profile antenna, provisioning services, Installation	\$1,569.85

Clean Spray Decontamination System

Bus Decon System	\$6,500.00
Bioesque - 5 Gal Jug	\$145.00
Bioesque - 55 Gal Drum	\$1,320.00
Bioesque - 275 Gal Tote	\$5,000.00
Building Cleaning System*	\$25,000.00
*Cost varies depending on building layout and installation. Listed cost is for a 10,000 sqft office	

AutoFlex Air Suspension System

Ford Transit (4 Corner kneeling)	\$10,700.00
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PlasmaAir Ionization System

600 Series - 2,400 CFM	\$1,075.00
660 Series - 2,400 CFM	\$1,290.00
7000 Series - 1,400 CFM (Parts only - installation is custom per building)	\$848.00
7000 Series - 2,800 CFM (Parts only - installation is custom per building)	\$954.00
7000 Series - 4,200 CFM (Parts only - installation is custom per building)	\$1,272.00
7000 Series - 6,000 CFM (Parts only - installation is custom per building)	\$1,484.00



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

BAR Series - 20,000 CFM (Parts only - installation is custom per building)	\$6,700.00
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EarthSafe Disinfectant Products	
Handheld Electrostatic Sprayer	\$699.99
Backpack Electrostatic Sprayer	\$1,749.99
4hr Battery	\$100.00
8hr Battery	\$165.00
Battery Charger	\$111.00
Replacement Tank - Handheld	\$24.00
Replacement Tank - Backpack	\$73.00
HandHeld - 3.3G Disinfectant Tablets (1200 Tablets)	\$245.00
HandHeld - 13.1G Disinfectant Tablets (512 Tablets)	\$265.00
HandHeld - 334MG Food Contact Tablets (1200 Tablets)	\$258.00
Backpack - 13.1g Tablet (500 count)	\$480.00
Backpack -3.3G Tablet (500 Count)	\$291.00
Backpack -13.1g Tablets (Loose - 512 Ct)	\$341.00

R.72.8. VOICE ANNUNCIATION AND ITS

R.72.8.1. A Luminator automated voice announcement system shall be integrated into the ITS solution. Proposers will be required to contact Luminator for detailed requirements of procuring agencies architecture and pricing.

R.73. 2-WAY RADIO

R.73.1. Vehicle to be equipped with a 2-way radio for the agency submitting the PO. 2-way radio must be UHF, VHF, or 800 MHz and include radio antenna.

R.74. AM/FM/CD/AUX Radio

R.74.1. Vehicle Radio shall be provided and configured in a manner that does not transmit to the passenger compartment speakers, only the speakers in the driver's area shall be connected to this system.

R.75. BIKE RACK

R.75.1. Sportsworks DL2 SSTL or equivalent.

R.75.2. As an option, the TFT INFOtransit system will be made available and priced separately.

R.76. ACCEPTANCE OF VEHICLES

R.76.1. The Offeror shall submit for review by the agency a completely filled-in Vehicle Technical Information form to confirm his proposed vehicle and components are in compliance with the requirements. A separate form is to be completed for each length and/or fuel type of bus proposed. Brochures/Manufacture specification sheet will not be accepted for the following items.

R.76.2. BUS MANUFACTURER

BUS MANUFACTURER	ARBOC Specialty Vehicles LLC
MODEL NUMBER	SOE3000, SOE34000

R.76.3. MANUFACTURER

UNDERSTRUCTURE MANUFACTURER	ARBOC SV
MODEL NUMBER	

R.76.4. DIMENSIONS

OVERALL VEHICLE LENGTH	30'	34'
OVERALL VEHICLE LENGTH (OVER BUMPERS)	30' 0"	35' 6"
OVERALL VEHICLE LENGTH (OVER BODY)	29' 4"	34' 10"
OVERALL VEHICLE WIDTH		
OVERALL VEHICLE WIDTH (EXCLUDING MIRRORS)	102"	
OVERALL VEHICLE WIDTH (INCLUDING MIRRORS)	127"	
OVERALL VEHICLE HEIGHT		
OVERALL HEIGHT (MAXIMUM)	102", 112" with A/C	

R.76.5. ENGINE

MANUFACTURER	Cummins
TYPE	Gas
MODEL NUMBER	ISB 6.7G
NET SAE HORSEPOWER	240hp @ 2400 RPM
NET SAE TORQUE	560 @ 1600 RPM

R.76.6. TURBO CHARGER

MAKE	Cummins
MODEL	HE300

R.76.7. TRANSMISSION

MANUFACTURER	Allison
TYPE	Automatic
MODEL NUMBER	B2200
SPEEDS	6

R.76.8. VOLTAGE REGULATOR

MANUFACTURER	Delco Remy
MODEL	built in alternator

R.76.1. VOLTAGE EQUALIZER

MANUFACTURER	Delco Remy
MODEL	built in alternator

R.76.2. ALTERNATOR

MANUFACTURER	Delco Remy
TYPE	Engine Driver
MODEL	555I

R.76.3. STARTER MOTOR

MANUFACTURER	Denso
TYPE	DC Integrated
MODEL	PA905

R.76.4. AIR COMPRESSOR

MANUFACTURER	Wabco
TYPE	Gear Drive

R.76.5. AXLE, FRONT

MANUFACTURER	ZF
TYPE	IFS
MODEL	RL55 EC

R.76.6. AXLE, REAR

MANUFACTURER	ZF
TYPE	Drive Axle
MODEL	AV-132

R.76.7. SUSPENSION SYSTEM

MANUFACTURER	ZF
TYPE: FRONT	Air
TYPE: REAR	Air
SPRINGS: FRONT	ZF Sachs
SPRINGS: REAR	ZF Sachs

R.76.8. WHEELS AND TIRES

R.76.8.1. Wheels

MAKE	Accuride
SIZE	19.5 x 7
CAPACITY (LBS)	5000

MATERIAL	Steel
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R.76.8.2. Tires

MAKE	Michelin
SIZE	245/70R19.5
CAPACITY (LBS)	120
MATERIAL	

R.76.9. STEERING, POWER

R.76.9.1. Pump

MANUFACTURER	TRW
MODEL NUMBER	EV181619L10101
TYPE	Gear
RELIEF PRESSURE (PSI)	

R.76.10. BOOSTER/GEAR BOX

MANUFACTURER	TRW
TYPE	KTHP6000063A
MODEL	Recirculating Ball

R.76.11. STERRING WHEEL

MANUFACTURER	Vehicle Improvement Products
DIAMETER	18"

R.76.12. BRAKES

MADKE OF FUNDATMENTAL BREAK SYSTM	Knorr Bremse
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R.76.13. COOLING SYSTEM

MANUFACTURER	Greyson
TYPE	E-Fan
MODEL NUMBER	CP-4705-PRI
TOTAL COOLING AND HEATING SYSTEM CAPACITY (GALS)	14.7

R.76.14. AIR RESERVOIR CAPACITY

SUPPLY RESERVOIR (CUBIC INCHES)	312
PRIMARY RESERVOIR (CUBIC INCHES)	1206

R.76.15. HEATING, VENTILATING AND AIR CONDITIONING EQUIPMENT

HEATING SYSTEM CAPACITY (BTU)	140,000
AIR CONDITIONING CAPACITY (BTU)	160,000
VENTILATING CAPCITY (CFM)	

R.76.16. DOORS:

R.76.16.1. Front

MANUFACTURER OF OPERATING EQUIPMENT	A & M Systems
TYPE OF DOOR	Double Out
TYPE OF OPERATING EQUIPMENT	12v Electric Header

R.76.16.2. Rear

MANUFACTURER OF OPERATING EQUIPMENT	A & M Systems
TYPE OF DOOR	Double Out

TYPE OF OPERATING EQUIPMENT	12v Electric Header
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R.76.17. PASSENGER WINDOWS

MANUFACTURER	Cleer Vision
MODEL	CT Series
TYPE	T-Slider

R.76.18. SEATS

MANUFACTURER	Freedman Seating
MODEL	Citi Seats
TYPE	Forward Facing

R.76.19. PAINT

MANUFACTURER	Sikken
TYPE	2 Stage (Base/Clear Coat)

R.76.20. WHEELCHAIR RAMP EQUIPMENT

MANUFACTURER	Braun
MODEL NUMBER	RA300
TYPE	Electric over Hydraulic
CAPCITY (LBS)	1000
WIDTH OF PLATFORM (IN)	34
LENGTH OF PLATFORM (IN)	62

R.76.21. WHEELCHAIR SECUREMENT EQUIPMENT

MANUFACTURER	Q'Straint
MODEL NUMBER	Q-8100

R.76.22. DESTINATION SIGNS

MANUFACTURER	Luminator
MODEL	
TYPE	LED

R.76.23. MULTIPLEX SYSTEM

MANUFACTURER	I/O Controls
MODEL NUMBER	CVC-0008-D-ARBOC-01

R.76.24. BATTERIES

MANUFACTURER	Alliance Batteries
MODEL	Group 31
TYPE	Lead Acid

R.76.25. PASSENGER INTERIOR LIGHTING

MANUFACTURER	TecNiq
MODEL	E28-LB0B-1

R.76.26. GPS

MANUFACTURER	
MODEL	

R.76.27. P.A. System

MANUFACTURER	MODEL NUMBER
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AMPLIFIER	
MICROPHONE	
INTERNAL SPEAKERS	

R.76.28. BASE COST PER BUS

BASE VEHICLE	
30 FOOT TRANSIT BUS	\$575,737.00
35 FOOT TRANSIT BUS	\$590,158.00
40 FOOT TRANSIT BUS	

R.77. PROPOSAL EXCEPTIONS

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Additional Options - Category R:

5.53 Available Options:

ARL-1	Black Steel Bumper	Std
ARL-2	Transpec Bumper Front & Rear Anti Ride	\$2,700.00
ARL-3	Romeo Rim Bumper Front & Rear Anti Ride	\$2,268.00
ARL-4	Transpec Bumper Front & Rear w/Hawkeye Back Up system w/anti ride plate	\$3,204.00
ARL-5	Romeo Rim Bumper Front & Rear w/Hawkeye Back Up system w/anti ride plate	\$2,916.00
ARL-6	Spare Tire & wheel (shipped loose)	\$1,188.00
ARL-7	Stainless Steel Versa Liner Wheel Inserts (4/set) includes valve stem extenders - 19"	\$410.00
ARL-8	Tow Hooks Rear	\$300.00
ARL-9	Altro Flooring - Storm Grey (no coving on sides)	Std
ARL-10	Altro Flooring - (dependent on color selection)	\$600.00
ARL-11	Altro Flooring - with 6" Coving	\$600.00
ARL-12	Canadian Upfit	\$360.00
ARL-13	Exhaust - Roadside Vertical	\$900.00
ARL-14	Exhaust - Curbside Vertical	\$828.00
ARL-15	Remote/Htd Velvac w/Rear View Camera System w/Monitor (side cameras in mirror)	\$2,484.00
ARL-16	Solid Framed Windows	Std
ARL-17	Extra Egress Window w/light (36 x 36)	\$86.00
ARL-18	Double T Slider Windows	\$360.00
ARL-19	Solid Frameless Windows (with Black out mullions)	\$3,240.00
ARL-20	Thermopane Windows (n/a in T-sliders,solid framed only)	\$1,512.00
ARL-21	Driver's Window Shade	\$108.00
ARL-22	Armoring for Front & Rear Marker Lights (10)	\$115.00
ARL-23	Amber lens for Turn Signal	\$130.00
ARL-24	Additional Reflectors - Amber (Each)	\$7.00
ARL-25	Additional Reflectors - Red (Each)	\$7.00
ARL-26	Top Front 4" LED Flashing Lights (on with door open only) AMBER	\$288.00
ARL-27	Top Rear 7" LED Flashing Lights (on with door open only) AMBER	\$288.00
ARL-28	Top Rear 7" LED Flashing Lights (on with switch only) AMBER	\$288.00
ARL-29	Top Rear 7" LED Flashing Lights (on with door and switch) AMBER	\$310.00
ARL-30	Top Rear 7" LED Flashing Lights (activated by ramp) RED	\$288.00
ARL-31	Merge Alert LED Sign (YIELD/MERGING/ARROW)	\$1,080.00
ARL-32	Roof Hatch - Transpec Econo #1976	Std



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ARL-33	Roof Hatch - Transpec Prolo (REPLACE 1 ECONO)	\$166.00
ARL-34	Roof Hatch - Transpec Prolo - Additional	\$461.00
ARL-35	Roof Hatch - Transpec Econo #1976 - Additional	\$295.00
ARL-36	Deluxe Overhead Parcel Racks -PRICED PER FOOT each side without reading lights (not over wheelchair positions) 2' sections	\$65.00
ARL-37	Double Reading Lights (for OH Parcel)	\$72.00
ARL-38	2nd Passenger Door w/Stanchion Stainless Steel (includes entry door light & step)	\$2,772.00
ARL-39	2nd Passenger Door w/Stanchion Stainless Steel Yellow Powdercoat (includes entry door light & step)	\$2,851.00
ARL-40	Luggage Rack-72" Folding	\$972.00
ARL-41	Luggage Rack-88" Folding	\$972.00
ARL-42	Luggage Rack-72"	\$684.00
ARL-43	Luggage Rack-88"	\$684.00
ARL-44	Drivers Storage in place of Front Seat	\$600.00
ARL-45	Electronic Equipment Rack in place of Front Seat	\$1,440.00
ARL-46	Luggage Rack in place of Front Seat	\$1,440.00
ARL-47	Advertising Racks - Exterior 18" X 110"	\$720.00
ARL-48	Advertising Racks - Interior	\$1,462.00
ARL-49	Sportworks Bike Rack DL2	\$2,520.00
ARL-50	Sportworks Bike Rack Deployment light	\$180.00
ARL-51	Echo Back Up Alarm	\$785.00
ARL-52	Front Illuminated ID Sign- No lettering	\$396.00
ARL-53	Destination Sign Hanover Front & Side	\$6,026.00
ARL-54	Destination Sign Hanover Front /Side / Rear	\$9,785.00
ARL-55	Destination Sign Twin Vision Mobilite Front & Side	\$5,076.00
ARL-56	Destination Sign Twin Vision Mobilite Front Only	\$2,988.00
ARL-57	Destination Sign Luminator Digital Front & Side Horizon	\$10,361.00
ARL-58	Destination Sign, Transign LED Destinator Front & Side	\$6,228.00
ARL-59	Fast Idle	Std
ARL-60	Additional Interior LED Light (specify location)	\$108.00
ARL-61	Front Light for Fare Box w/switch	\$108.00
ARL-62	Front Light for Fare Box Door Activated Only	\$108.00
ARL-63	Egress Window Lights (match # of Egress Windows)	Std
ARL-64	Engine Compartment Light	\$288.00
ARL-65	Keyless Entry FOB	\$310.00
ARL-66	Ext Entrance Door Key - Additional	\$108.00
ARL-67	Ext Entrance Door Toggle - Additional	\$108.00
ARL-68	Ramp Activation Warning light & buzzer (exterior)	\$216.00



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ARL-69	Ground Screen in front roof cap	\$108.00
ARL-70	Pull Cord for 2 way radio - terminates behind drv'r seat (unless noted differently on order)	\$108.00
ARL-71	Passenger Stop Request - Easy Stop Wireless Buttons with C-Storm chimes	\$1,584.00
ARL-72	Passenger Stop Request - Yellow Pull Cord w/chimes	\$1,044.00
ARL-73	Yellow Vertical Pull Cords at wheelchair positions	Std
ARL-74	Yellow Touch Tape at wheelchair positions	\$72.00
ARL-75	PA-System w/hand held microphone w/4 speakers - REI	\$410.00
ARL-76	PA-System w/hand held microphone w/6 speakers - REI	\$482.00
ARL-77	AM/FM/CD w/4 Speakers w/PA System w/ hand held microphone REI	\$468.00
ARL-78	AM/FM/CD w/6 Speakers w/PA System w/ hand held microphone REI	\$540.00
ARL-79	Additional Speakers (each)	\$36.00
ARL-80	Outside Speaker w/switch (separate interior/exterior)	\$194.00
ARL-81	Wifi Sky Wireless Router (works off hotspots)	\$468.00
ARL-82	Wifi Ranger Go2 Router (works w customer's current plan)	\$540.00
ARL-83	Tour Bus Audio Visual Package includes AM/FM/DVD w/PA system & hand held mic w/6 speakers; 24" LED TV mounted on included Driver Stanchion	\$1,800.00
ARL-84	Tour Bus Audio Visual Package includes AM/FM/DVD w/PA system & hand held mic w/6 speakers; 24" LED TV mounted on included Driver Stanchion Yellow PowderCoat	\$1,865.00
ARL-85	ACC - A/C 100,000 BTU TropiCool TC8031 Roof Mount Evaporator Condenser Combo Unit TM31 compressor	\$12,334.00
ARL-86	ACC - Dual A/C 100,000 BTU TropiCool TC8043 Roof Mount Evaporator / Condenser Combo Unit TM43 compressor	\$26,518.00
ARL-87	ACC - Dual A/C 85,000 BTU TropiCool TC7043 Roof Mount Evaporator / Condenser Combo Unit TM43 compressor	\$24,516.00
ARL-88	Thermo King- A/C Roof Top SLR65-1000 Cool Only 66,000 BTU w/TM21 Compressor	\$11,758.00
ARL-89	Thermo King - A/C Roof Top SLR65-1004 Cool 66,000 BTU/Heat 42,000 BTU w/TM21 Compressor	\$12,132.00
ARL-90	Thermo King - A/C Roof Top SLR75-1000 Cool Only 75,000 BTU w/TM21 Compressor	\$12,017.00
ARL-91	Thermo King - A/C Roof Top SLR75-1000 Cool Only 75,000 BTU w/TM31 Compressor	\$15,084.00
ARL-92	Thermo King - Dual A/C Roof Top SLR75-1000 Cool Only 75,000 BTU w/TM43 Compressor	\$26,388.00
ARL-93	Trans Air - A/C Roof Top RT65 Cool Only 64,000 BTU W/TM21 Compressor	\$11,988.00
ARL-94	Trans Air - A/C Roof Top RT65 Cool/Heat W/TM21 Compressor	\$13,212.00
ARL-95	60K BTU Heater Slim Line	\$569.00
ARL-96	35K BTU Heater Low Profile - rear	\$482.00



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ARL-97	65K BTU Heater Low Profile - rear	\$648.00
ARL-98	Espar Engine D5 Hydronic Pre Heat on/off switch (required w/floor and/or rooftop heaters)	\$3,542.00
ARL-99	Dash Mounted Defrosted Fans w/switch	Std
ARL-100	Insulate Heater lines	\$396.00
ARL-101	Brass shut off valve w/label	\$94.00
ARL-102	Diamond XV Fare box w/2 Vaults	\$1,836.00
ARL-103	Diamond NV Fare box w/1 Vault	\$1,289.00
ARL-104	LH Entry Stanchion w/Grab Handle	Std
ARL-105	LH Entry Stanchion w/Grab Handle Yellow Powdercoat	\$58.00
ARL-106	Vertical Stanchion bolted to seat bottom	\$108.00
ARL-107	Vertical Stanchion Yellow Powdercoat bolted to seat bottom	\$137.00
ARL-108	RH Entry Stanchion w/Grab Handle	Std
ARL-109	RH Entry Stanchion w/Grab Handle Yellow Powdercoat	\$65.00
ARL-110	RH Stanchion W/Fare Box Pre Wire (specify type of fare box & pull wire location)	\$86.00
ARL-111	RH Stanchion W/Fare Box Pre Wire Yellow Powdercoat (specify type of fare box & pull wire location)	\$137.00
ARL-112	Ceiling Grab Rail (2)	\$518.00
ARL-113	Ceiling Grab Rail (2) Yellow Powdercoat	\$641.00
ARL-114	Wheelchair Grab Rail - 10"	\$50.00
ARL-115	Wheelchair Grab Rail - 10"Yellow Powdercoat	\$65.00
ARL-116	Assist Handles on Main Entry Doors	Std
ARL-117	Assist Handles on Main Entry Doors Yellow Powdercoat	\$79.00
ARL-118	Driver Stanchion W/Modesty Panel	\$302.00
ARL-119	Driver Stanchion W/Modesty Panel - Yellow Powdercoat	\$346.00
ARL-120	Stanchion w/modesty panel front edge of riser over rear axles (both curbside and roadside)	Std
ARL-121	Stanchion w/modesty panel front edge of riser over rear axles (both curbside and roadside) Yellow Powdercoat	\$144.00
ARL-122	Padding on Stanchion (each) Black or Yellow	\$79.00
ARL-123	Walker Rack (need size and location)	\$600.00
ARL-124	Walker Rack - Yellow Powdercoat (need size and location)	\$960.00
ARL-125	Auto Cloth Ceiling (Grey)	\$360.00
ARL-126	Vinyl Soft Touch Ceiling(Grey)	\$360.00
ARL-127	Auto Cloth Side Walls (Grey)	\$792.00
ARL-128	Vinyl Soft Touch Side Walls (Grey)	\$792.00



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ARL-129	USSC G2E Evolution Driver Seat GM Manual seat base	Std
ARL-130	USSC G2E Evolution Driver Seat Adnik Power seat base	\$590.00
ARL-131	USSC G2 Driver Seat w/Air Ride Suspension w/wide back and 3 Chamber Lumbar Support	\$3,024.00
ARL-132	High Back Double Seat	\$439.00
ARL-133	High Back Single Seat	\$274.00
ARL-134	Mid High Double Seat	\$418.00
ARL-135	Mid High Single Seat	\$259.00
ARL-136	Low Back Double Seat	\$374.00
ARL-137	Low Back Single Seat	\$245.00
ARL-138	Flip Seat Single	\$482.00
ARL-139	Flip Seat Double	\$670.00
ARL-140	Flip Seat Split Double	\$878.00
ARL-141	Flip Seat Triple	\$1,022.00
ARL-142	Single BV Foldaway Seat	\$562.00
ARL-143	Double BV Foldaway Seat with notch	\$850.00
ARL-144	Citi Seat Single (w/insert)	\$454.00
ARL-145	Citi Seat Double (w/insert)	\$828.00
ARL-146	Citi Seat Flip Double (w/insert)	\$1,210.00
ARL-147	Citi Seat Foldaway Double (w/insert)	\$1,915.00
ARL-148	Citi Seat Grab Handle	\$65.00
ARL-149	Grab Handle at top of seat back-black padded Mid/Low Back Seats	\$29.00
ARL-150	Grab Handle at top of seat back High Back Seats	\$86.00
ARL-151	US Armrest	\$30.00
ARL-152	ABS Seat Backs (each)	\$79.00
ARL-153	Non-Retractable Seat Belt (each)	\$29.00
ARL-154	Retractable Seat Belt (each)	\$65.00
ARL-155	USR Single Under Seat Belt	\$94.00
ARL-156	USR Double Under Seat Belt	\$173.00
ARL-157	Seat Belt Extenders - 12" (USR Seats Only)	\$29.00
ARL-158	Stitching for vinyl seats - vertical (each)	\$22.00
ARL-159	NON STOCK Fabric per seat	\$79.00
ARL-160	Seat Cover - Level 1	Std
ARL-161	Seat Cover - Level 2 per seat	\$22.00
ARL-162	Seat Cover - Level 3 per seat	\$29.00
ARL-163	Seat Cover - Level 3.5 per seat	\$58.00
ARL-164	Seat Cover - Level 4 per seat	\$65.00
ARL-165	Seat Cover - Level 5 per seat	\$79.00
ARL-166	Seat Cover - Level 6 per seat	\$94.00



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ARL-167	LaFrance Wool Seat Cover per seat	\$151.00
ARL-168	European Wool Seat Cover per seat	\$173.00
ARL-169	Citi Seat Cover - Level 1	Std
ARL-170	Citi Seat Cover - Level 3 per seat	\$22.00
ARL-171	Citi Seat Cover - Level 3.5 per seat	\$29.00
ARL-172	Citi Seat Cover - Level 4 per seat	\$58.00
ARL-173	Citi Seat Cover - Level 5 per seat	\$65.00
ARL-174	Citi Seat Cover - Level 6 per seat	\$79.00
ARL-175	Safety Kit, includes #10 fire extinguisher (3.5lb), 16 Unit First Aid Kit & triangle kit	\$122.00
ARL-176	Safety Kit, includes 5lb fire extinguisher, 16 Unit First Aid Kit & triangle kit	\$216.00
ARL-177	Body Fluid Clean Up Kit	\$72.00
ARL-178	Standee Line W/ Sign Yellow (front & rear)	Std
ARL-179	Q'Straint Q8100-A-L3 4 Deluxe Retractors mounted on L-Track (Q8- 6200-L) 1-Retractable Shoulder Belt Reel (Q5-6415-RET-ASL) Regular lap belt w/ pin connector (Q8-6325) W/48" L-Track	\$857.00
ARL-180	Q'Straint Q8300-A-L3 4 Max Retractors mounted on L-Track (Q8-6209-L) 1 - Retractable Shoulder Belt Reel (Q5-6415-RET-ASL) Regular lap belt w/ pin connector (Q8-6325) W/48" L-Track	\$857.00
ARL-181	Q'Straint Floor L-Track (number of pieces required - 100") Add'l needed for extending track longer than 48"	\$108.00
ARL-182	Q'Straint Q8100-A-SC3 (Slide & Click) 4 Deluxe Retractors (Q8-6200-SC) 1 - Retractable Shoulder Belt Reel (Q5-6415-RET-ASL) Regular lap belt w/ pin connector (Q8-6325)	\$756.00
ARL-183	Q'Straint Q8300-A-SC3 (Slide & Click) 4 Max Retractors (Q8-6209-SC) 1 - Retractable Shoulder Belt Reel (Q5-6415-RET-ASL) Regular lap belt w/ pin connector (Q8-6325)	\$756.00
ARL-184	Q'Straint Qube System (specify L-Track or Slide & Click) w/leg mount retractors*used on double flip seat	\$2,801.00
ARL-185	Q Straint Slide & Click Floor Anchors Slide'n Click bottom assembly(Q8-7580A) No belts included (set of 4 floor anchors)	\$137.00
ARL-186	Wheel chair belt storage under seat Qstraint TDSS L-Track	\$108.00
ARL-187	Wheel chair belt storage under seat Qstraint TDSS Slide&Click	\$108.00
ARL-188	Belt Storage-Wall mount	\$65.00
ARL-189	SC Wheel Chair restraint - Wall storage	\$36.00
ARL-190	Q Straint Storage Pouch (each)	\$43.00
ARL-191	ADA Decals (included in tiedown kit)	Std
ARL-192	Wheelchair Decal (included in tiedown kit)	Std
ARL-193	Entry Ramp w/Intermotive - Braun 34" x 62"	\$7,380.00



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ARL-194	Ramp Heater Electric Pad	\$648.00
ARL-195	Black Out Windows	\$1,260.00
ARL-196	Security Camera Prewire per specified location	\$180.00
ARL-197	Pull Cord for GPS Wire - per specified location	\$180.00
ARL-198	RVS Accident Avoidance System	\$792.00
ARL-199	Perimeter View 360 Degree Camera System	\$2,614.00
ARL-200	Install Customer Supplied Cable per specified location	\$180.00
CBS-SV-52	Xerox Complete System	\$26,624.00
CBS-SV-53	Xerox Wiring only	\$4,068.00
CBS-SV-54	APC Add On	\$6,613.00
CBS-SV-55	Trapeze Complete	\$19,037.00
CBS-SV-56	Trapeze Cabling only	\$5,554.00
CBS-SV-57	Seon TL4	\$5,473.00
CBS-SV-58	Hanover Displays Frt	\$3,000.00
CBS-SV-59	Hanover Displays Side	\$2,492.00
CBS-SV-60	Hanover Displays Side	\$2,441.00
CBS-SV-61	Apollo Video Technology	\$6,362.00
CBS-SV-62	TSO Mobile Base System w/ MDT	\$4,435.00
CBS-SV-63	TSO Mobile APC System (Per Door)	\$6,091.00
CBS-SV-64	TSO Mobile DVR 4 Channel 4 Cameras	\$5,198.00
CBS-SV-65	TSO Mobile DVR 4 Channel 2 Cameras	\$2,966.00
CBS-SV-66	TSO Mobile AVAS System (Stand Alone)	\$3,398.00
CBS-SV-67	TSO Mobile AVAS System (Using DVR)	\$4,838.00
CBS-SV-68	Additonal Route Set Up over 5 (Per Route)	\$216.00
CBS-SV-69	TSO In Vehicle Electronic Ad Display + GPS + Wi-Fi	\$3,874.00
CBS-SV-70	TSO Anti-Bunchin Monitor	\$770.00
CBS-SV-71	TSO APP Public Mobile Tracker Set-UP	\$504.00
CBS-SV-72	TSO AVIS Set UP	\$1,080.00
CBS-SV-73	TSO ATIS Set UP	\$648.00
CBS-SV-74	TSI Camera System- 4 Camera System	\$6,048.00
CBS-SV-75	TSI Camera System- 6 Camera System	\$8,928.00
CBS-SV-76	Cummins Powertrain Extended Warranty 5yr/100K	Quote
CBS-SV-77	Allison Extended Warranty 5yr/100K	Quote
CBS-SV-78	Kidde Fire Suppression System	\$7,153.00
CBS-SV-79	Amerex Fire Suppression System	\$7,153.00
CBS-SV-80	Fogmaker Fire Suppression System	\$4,834.00
CBS-SV-81	DIAMOND MANUFACTURING NV	\$924.00
CBS-SV-82	DIAMOND MANUFACTURING RV	\$1,430.00



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CBS-SV-83	DIAMOND MANUFACTURING SV	\$1,324.00
CBS-SV-84	DIAMOND MANUFACTURING H	\$2,057.00
CBS-SV-85	DIAMOND MANUFACTURING E-5	\$2,004.00
CBS-SV-86	DIAMOND MANUFACTURING D	\$1,190.00
CBS-SV-87	DIAMOND MANUFACTURING XV	\$1,224.00
CBS-SV-88	GFI GENFARE Odyssey	\$19,594.00
CBS-SV-89	Bosch Master Tech VCI Trio w/ Laptop	\$8,220.00
CBS-SV-90	Noregon JPRO Heavy Duty w/Laptop (Cummins & Allison)	\$12,787.00

LIGHT/MEDIUM B:

Sub-Category	Base Seating Build	Expected Seating Range	Approx. GVWR	Base Model information	Base Model Price
1	8+1	10+2	10,000 - 11,500	Elkhart Coach ECII	\$ 53,770.00
2	10+2	12+2	12,000 - 12,500	Elkhart Coach ECII	\$ 55,882.00
3	12+2	16+2	14,000 - 14,500	Elkhart Coach ECII	\$ 58,066.00
4	20+2	24+2	19,500	-	\$ -
5	26+2	36+2	19,501+	-	\$ -

All seating descriptions are passenger seats + wheelchair positions

Parts

Category	Rate %
General Parts List	15%
Engine	10%
Transmission	10%
Electrical	15%
HVAC	15%

Volume Discount

# of buses	% discount
50	0.5%
100	1.0%

Base Pricing

4/15/2021 Price Change	7/1/22 Price Change	4/1/23 Price Change	Model 2 base seating	Model 2 Information
\$ 55,528.28	\$ 83,331.29	\$ 95,830.98	8+1	Startrans Candidate II Transi
\$ 57,709.34	\$ 86,604.41	\$ 99,595.07	10+2	Startrans Senator II
\$ 59,964.76	\$ 89,989.11	\$ 103,487.48	12+2	Startrans Senator II
	\$ -	\$ -	20+2	Startrans II HD (F-550)
		\$ -	26+2	Startrans PS/2

Delivery Costs

Category	Delivery/Freight Charge
1	\$ -
2	\$ -
3	\$ -
4	\$ -
5	\$ -

Model 2 price	4/15/2021 Price Change2	1/22 Price Chang	4/1/23 Price Change2
\$ 54,191.00	\$ 55,963.05	\$ 83,983.74	\$ 96,581.30
\$ 56,460.00	\$ 58,306.24	\$ 87,500.18	\$ 100,625.20
\$ 58,371.00	\$ 60,279.73	\$ 90,461.79	\$ 104,031.06
\$ 80,227.00	\$ 82,850.42	\$ 124,333.63	\$ 142,983.67
\$ 119,122.00	\$ 123,017.29	\$ 184,612.05	\$ 212,303.85

One-Way delivery cost (per mile)	7/15/2023	Example Cost to Olympia, WA	Increased Estimated Cost 7/1/23
\$ 1.50	\$ 1.59	\$ 3,337.50	\$ 3,537.75
\$ 1.50	\$ 1.59	\$ 3,337.50	\$ 3,537.75
\$ 1.50	\$ 1.59	\$ 3,337.50	\$ 3,537.75
\$ 1.60	\$ 1.70	\$ 3,560.00	\$ 3,773.60
\$ 1.60	\$ 1.70	\$ 3,560.00	\$ 3,773.60

Model 2 base seating2	Model 2 Information2	Model 2 price2	4/15/2021 Price Change	7/1/22 Price Change3	1/23 Price Change
8+1	artrans Candidate II (E-35	\$ 54,208.00	\$ 55,980.60	\$ 84,010.09	\$ 96,611.60
-	-	\$ -		\$ -	-
-	-	\$ -		\$ -	-
-	-	\$ -		\$ -	-
26+2	Startrans II HD (IC chassis	\$ 121,996.00	\$ 125,985.27	\$ 189,066.09	\$ 217,426.01

Model 2 base seating3	Model 2 Information3	Model 2 price3	1/15/2021 Price Change4/22	Price Change1/23	Price Chang
-	-	\$ -	-	\$ -	-
-	-	\$ -	-	\$ -	-
-	-	\$ -	-	\$ -	-
-	-	\$ -	-	\$ -	-
26+2	Startrans II HD (F650 chassis)	\$ 116,718.00	\$ 120,534.68	\$ 180,886.39	\$ 208,019.35

Model 3 base seating	Model 3 Information	Model 3 price	4/15/2021	'1/22 Price Change
8+1	Glaval Commute	\$ 54,949.00	\$ 56,745.83	\$ 85,158.47
10+2	Glaval Universal	\$ 57,218.00	\$ 59,089.03	\$ 88,674.91
12+2	Glaval Universal	\$ 59,129.00	\$ 61,062.52	\$ 91,636.52
20+2	Glaval Entourage	\$ 80,984.00	\$ 83,632.18	\$ 125,506.81
26+2	Glaval Legacy	\$ 119,880.00	\$ 123,800.08	\$ 185,786.77

4/1/2023	Price Change5	Model 3 base seating2	Model 3 Information2	Model 3 price2	4/15/21 Price Change	7/1/22 Price Change6
\$	97,932.24	8+1	Glaval Primetime	\$ 54,965.00	\$ 56,762.36	\$ 85,183.27
\$	101,976.14	-	-	\$ -		
\$	105,382.00	-	-	\$ -		
\$	144,332.83	-	-	\$ -		
\$	213,654.79	26+2	Glaval Concorde II	\$ 117,476.00	\$ 121,317.47	\$ 182,061.12

4/1/23 Price Change6 Payment Cw/n X days			
\$	97,960.76	0.50%	10
\$	-	0.50%	10
\$	-	0.50%	10
\$	-	0.50%	10
\$	209,370.29	0.50%	10